



# Online learning readiness and attitudes towards gaming in gamified online learning – a mixed methods case study

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## Abstract

Gamification has gained a lot of attention in recent years as a possible way to foster students' motivation and learning behavior. As a high drop-out rate is associated with distance learning, in particular with students often struggling to engage with the material, the implementation of gamification may support and enhance more successful online learning. A distance learning Bachelor degree class was selected as a case study to investigate the implementation of a Moodle-based gamification concept as well as different variables associated in using a mixed-methods-approach. Eight students were interviewed and 32 participated in an online survey. Significant positive correlations were found between students' online learning readiness in the dimension of technical competencies and both types of autonomous motivation (identified and intrinsic motivation). A significant positive correlation was also found between self-reported attitudes towards gaming and the dimension of coping of study-satisfaction. As expected, students who indicated rather low online learning readiness tended to show non-autonomous motivation (amotivation). Surprisingly, some students reported autonomous motivation, despite having expressed a rather dismissive attitude towards playing online and computer games in general. Acquiring digital badges reportedly felt like appreciation directly awarded by the students' instructor. Progress bars were positively evaluated and were accepted as a management tool for individual learning strategies.

**Keywords:** Moodle, Gamification, Digital badges, Progress bars, Online learning readiness, Students' motivation, Study-satisfaction

## Introduction

A continuous growth in distance online learning has been observed in recent years and this method of learning is fast becoming a significant constituent of higher education (Allen & Seaman, 2013). However, compared to face-to-face learning settings, online courses are often faced with low student persistence and consequently low completion rates (Hall, 2011; Roper, 2007; Patterson & McFadden, 2012). The challenge, therefore, for instructors is to design learning environments which consider student online learning readiness and motivational factors so that students remain engaged with the material and their assignments.

A distance learning Bachelor degree programme in the educational sciences was selected in order to investigate predictors of successful learning in a Moodle-based

gamified online learning environment employing the game elements of badges and progress bars. The aim of this case study was to find out how motivation and study-satisfaction are associated with different dimensions of student online learning readiness (OLR) as well as student's attitudes towards online and computer games. In addition, the aim was to assess students' online learning experience and their perceptions of the two game elements employed.

## **Framework**

### ***Online learning readiness***

Several factors of student online learning readiness (OLR) are identified as being important predictors of online learning. Technological elements as well as computer skills are important success factors for social interaction, social communication and learning outcomes (Herrera & Mendoza, 2011; Wataluk, 2012; Yu & Richardson, 2015). Scales for measuring online learning readiness include at least four or five dimensions (Hung, Chou, Chen, & Own, 2010; Yu & Richardson, 2015) which capture the above-stated factors. Since online learning readiness is a relevant predictor of success in distance online learning (Demir Kaymak & Horzum, 2013; Keramati, Afshari-Mofrad, & Kamrani, 2011; Yimaz, 2017) it is expected to be also relevant within the context of gamified distance online learning environments. In addition, motivation is one of the key determinants for successful online learning (Lineham, Kirman, Lawson, & Chan, 2011). A well-recognized theory on motivation and motivational behavior is referred to in this case study and will be presented below.

### ***Self-determination theory***

The self-determination theory (SDT) of Deci and Ryan (1985, 1993) has been applied in many research fields as an approach to human motivation and personality (Ryan & Deci, 2017). As a part of online learning along with gamification, it has been used as a framework to investigate student's motivation and engagement (Dichev, Dicheva, Angelova, & Agre, 2015; Lamprinou & Paraskeva, 2015; Sailer, Hense, Mayr, & Mandl, 2017; Shi & Cristea, 2016). SDT differentiates between types of motivation, gives explanations for motivational behavior and proposes predictors of high-quality learning. Intrinsic motivation is considered the most beneficial type of motivation as it is associated with activities that are done for fun and pleasure and satisfaction. In our case study, this regulation type is observed when students enjoy and have fun collecting badges. Identified motivation is observed when individuals engage in a behavior because they think it is important to them. Students collect badges since they believe collecting them is an important and valuable activity for them. Both intrinsic and identified regulations are self-determined and autonomous forms of motivation. Extrinsic motivation is exhibited when the reasons for performing a task are externally influenced, either because the task is an obligation or must be completed in order to avoid punishment. It represents a non-autonomous form of motivation. Students exhibit this regulation type when they collect badges because they are obliged to do so by the instructor. Finally, amotivation shows unwillingness or the state of lacking the interest to act (Ryan & Deci, 2000). Individuals do not care about a task and/or do not feel competent in accomplishing it. This regulation type is shown when students are not interested in collecting badges and/or do not feel competent in accomplishing the connected tasks.

### ***Study-satisfaction***

Besides motivation, student satisfaction is another relevant factor that allows instructors to evaluate their students' learning conditions and to gain information on how they cope with their course of studies. For researchers and practitioners, it is a major outcome variable in assessing teaching interventions, since it is associated with student persistence (Park & Choi, 2009; Lee & Choi, 2013). The concept of study-satisfaction includes content, conditions and coping as three important factors and uses self-reported measures to make statements about students' satisfaction with their course of studies (Schiefele & Jacob-Ebbinghaus, 2006; Westermann, Heise, Spies, & Trautwein, 1996). Online learning readiness, motivation and study-satisfaction were explored in relationship to the gamification implementation, which will be presented next.

## **Gamification and games**

### ***Gamification***

The concept of gamification is still a rather new area of research and is defined as the use of game-like elements such as points, badges, leaderboards or progress bars in non-game contexts (Deterding, Dixon, Khaled, & Nacke, 2011; Werbach & Hunter, 2012). The use of game elements in online learning environments is said to foster students' motivation and to achieve changes in students' learning behavior (Deterding et al., 2011; Kapp, 2012; Werbach & Hunter, 2012). A recent meta-analysis concluded that more than 60% of the surveyed studies which investigated gamification in general were inconclusive and about 20% were positive. Ten per cent even showed a negative result (Dichev & Dicheva, 2017). The inconclusive findings either depend on the amount of game elements, used context, kind of media, or target group. Different results were also found in the application of the same type of game elements regarding motivation, engagement, or learning performance (Dichev & Dicheva, 2017; Nacke & Deterding, 2017). Some of the studies could show that acquiring badges had a significant positive effect on students' learning behavior, motivation and encouragement (Hakulinen, Auvinen, & Korhonen, 2015; Hamari, 2015), their learning performance and engagement (Pechenka, Laurence, Oates, Eldridge, & Hunter, 2017) or at least tended to have a positive impact on students' motivation and engagement in the context of automatic feedback with badges and progress bars (Utomo & Santoso, 2015). Despite the tendency towards positive results, less motivation, satisfaction and empowerment was observed in students when badges were combined with multiple game elements (e.g. leaderboards and virtual coins) compared with students in the non-gamified environment (Hanus & Fox, 2015).

Notably, studies investigating the effects of the use of both badges and progress bars in educational courses are limited. Since results on the benefits of gamification were mixed and only limited research has so far been undertaken on its use in educational subjects in comparison to science subjects, there is still insufficient evidence to support the benefits of gamification and a lack of knowledge on how to gamify motivational designs (Dichev & Dicheva, 2017).

### ***Games***

As stated earlier, gamification adopts game-like elements, which are typically applied in online or computer games. Online games are played within a particular structure using




rules giving clear instructions to the players. However, they also offer freedom of choice, randomness and promote problem-solving (Deterding et al., 2011). The fun in games arises from the mastery and comprehension of the player, resulting in satisfaction and promoting a sense of well-being (Koster, 2013; McGonigal, 2011; Seligman, 2012). Considering the fun associated with games, triggering happiness and well-being, players’ general attitudes towards online and computer games may be a successful predictor of study-satisfaction within the context of the study module under observation, which was gamified with the game elements of badges and progress bars. Therefore, it seemed meaningful to establish a connection between the students’ affinity towards playing online and computer games (Hainey, Westera, Connolly, Boyle, Baxter, et al., 2013) and reported study-satisfaction of the students in the gamified course. Attitudes towards gaming may also give insights into the acceptance of both game elements within the non-game context.

**Gamifying Moodle with digital badges and progress bars**

A gamification concept using digital badges and progress bars was designed, developed and implemented in the learning management system Moodle for a distance learning Bachelor degree class in educational sciences (see Table 1).

Digital badges and progress bars were chosen as game elements because both features were expected to support progress, mastery and recognition and to thereby generate learner engagement, motivation and interaction (Hakulinen et al., 2015; Utomo & Santoso, 2015; Werbach & Hunter, 2012). In addition, badges and progress bars were expected to help foster own goal-setting and learning strategies (Werbach & Hunter, 2012) in the self-determined learning environment at hand.

**Table 1** The gamification concept and design in Moodle

Game Element	Implemented in Moodle	Completion Logic	Reward
	Badge named "Expert"; was linked to activities and actions (e.g. quizzes, tutorials, tasks).	Badge was unlocked once the user had carried out the pre-defined number of activities and actions.	Badge was unlocked in the student's profile
	Badge named "Teamworker in Moodle" was linked to activities in an online group work during a period of 3 weeks.	The badge was unlocked once the user had carried out the pre-defined number of interactions.	Badge was unlocked in the student' profile.
	Progress bar was linked to activities, tasks and group work (e.g. quizzes, tutorials, tasks, interactions)	A progress bar was unlocked once the user had carried out the pre-defined number of activities and actions. It showed the learning progress and mastery of the student.	Progress bar was unlocked in the student's individual learning environment.

In our gamification concept, the awarding of digital badges in Moodle was technically linked to the completion of specific online activities, tasks, or online group work. Badges were automatically awarded in the student's profile once the associated and pre-defined activities were completed. Progress bars were technically matched to the activities and tasks in Moodle and were automatically unlocked when the user had carried out the pre-defined number of activities and actions. They thus indicated the individual learning progress and mastery of the course.

Five hundred and fifty-two students enrolled in the gamified course of a distance learning Bachelor's class in educational science, 229 of which were registered for the end-of-term examination. As a preparation for the end-of-term paper, voluntary online group work in Moodle was offered for 3 weeks during the term in which 62 students continuously participated. They were automatically awarded a "Teamworker" badge once they completed the pre-defined tasks associated with the online collaboration. Further activities were linked to an "Expert" badge for the module as a reward for being active and for completing the pre-defined tasks throughout the term. Once awarded, the badge appeared in the students' profile and recipients could decide whether to make the badge visible to their fellow students or to keep it to themselves.

The progress bars in Moodle were visible only in the student's personal online learning environment. Visual signs in Moodle indicated where hidden progress bars were to be found and these were automatically unlocked as soon as the tasks and activities linked to them were completed. Thus progress bars provided individual feedback of the student's mastery. Since data protection guidelines had to be observed, the processing of the associated tasks to the game elements were all optional for the students, only visible to the students themselves and did not affect their final grade.

### **Methodology**

A mixed methods approach was chosen and deemed to be suitable since the integration of both quantitative and qualitative data was expected to reveal a more comprehensive and complete picture in interpreting the problem posed (Creswell & Plano Clark, 2011). Given the inconclusive results of previous studies, such an approach was expected to be more appropriate in understanding how the students perceived the gamification concept.

Within the mixed methods approach, a convergent parallel design was used (Creswell & Plano Clark, 2011) to collect data. First, data of both quantitative and qualitative evaluation was simultaneously collected in a cross section within a period of 5 weeks during term. Quantitative data was surveyed by means of an online questionnaire while qualitative data was gathered in semi-structured interviews. Second, both methods were subsequently analyzed separately. Quantitative data was thereby evaluated with statistical analyses for non-parametric tests and qualitative data was assessed by content analysis. Finally, the results were compared using a side-by-side strategy and, where necessary, merged or presented separately (Creswell & Plano Clark, 2011).

The theoretical assumptions lead to the following considerations for this inquiry: Firstly, motivation is one of the key determinants for successful online learning and gamification is said to have a positive impact on students' motivation and their learning behavior. However, findings of recent researches have been mixed so far and a deeper

understanding about the associated kinds of motivation would be of great help explaining students' learning behavior under gamified learning conditions. Secondly, as stated earlier, online learning readiness is a relevant predictor of a successful distance online learning in general and is therefore to be considered as a major factor within a gamified context as well. Students should not only be able to collaborate and to communicate online with teachers and their fellow students, but also be prepared to use online learning environments. If students feel competent to do so, this will have an impact on their motivation and online learning behavior. Finally, the word "game" in gamification throws the light directly on to the fun in games which triggers not only motivation and pleasure but also well-being through the game structure of choice, mastering and problem-solving. It is therefore of interest whether students' general attitudes towards online and computer games is related to students' satisfaction under gamified online learning.

The study question initially focused on the aspects of various types of motivation and how online learning readiness is related to these regulation types within gamified online learning in this specific context. However, in the study a subordinate question emerged in relation to games and their connection to well-being: (1) What kinds of motivations are associated with gamified online learning in this specific context? (2) How are Online Learning Readiness (OLR) and its dimensions associated with the different types of motivation in this specific gamified learning environment? (3) How are students' attitudes towards online- and computer games related to their study-satisfaction with gamified online learning in this specific context?

## **Data collection and data analysis**

### ***Quantitative survey***

In order to collect quantitative data, students were provided with a link to an online questionnaire in the online gamified course and invited to participate. The questionnaire comprised items of surveys previously used in other surveys and tested and adapted for this case study. These surveys had been confirmed in previous research to be valid tools in measuring the desired construct. Some of the items were translated with the forward translation method in order to be understood by the participating students (Beaton, Bombardier, Guillemin, & Ferraz, 2007).

The variable "gamification concept" was operationalized by the implementation of two game elements, badges and progress bars, in the learning management system Moodle. A four point Likert scale (1 = I completely disagree, 2 = I slightly disagree, 3 = I slightly agree, 4 = I completely agree) (Döring & Bortz, 2016) was then used to measure the variables 'online learning readiness' and "attitudes towards online and computer games". The OLR scale included the four dimensions of technical competencies, social competencies with fellow students, social competencies with teachers (five items) and social competencies in general (four items) (Yu & Richardson, 2015). The scale for measuring students' attitudes towards online and computer games encompassed 10 items (Hailey et al., 2013). Finally, the variable "motivation" was measured by consulting the Situational Motivational Scale (SIMS) (Deci & Ryan, 1985; Guay, Vallerand, & Blanchard, 2000; Hartnett, St. George, & Dron, 2011). The scale assessed the four underlying dimensions of regulation types: intrinsic motivation, identified motivation,



extrinsic motivation, and amotivation. Each dimension was comprised of 4 items. “study-satisfaction” with students’ academic studies was operationalized with the 3 dimensions of content, conditions and coping (each three items) (Schiefele & Jacob-Ebbinghaus, 2006; Westermann et al., 1996).

Thirty-two students of the gamified course voluntarily participated in the online survey, of these seven were male and 25 female. Their ages ranged between 25 and 55 years. An analysis of the items and scale reliability was made for the quantitative survey. The evaluation concluded that the dimension social competencies in general of OLR should be excluded, since the internal consistency  $\alpha = .35$  was not reliable enough for further evaluation. This is in contrast to previous results of Yu and Richardson (2015), who in their sample reached an internal consistency of  $\alpha = .87$  for this subscale. The exclusion was supported by the fact that the other subscales of social competencies were more specific than the excluded general dimension, and therefore, they were deemed to be of more relevant for the results.

In the study, the subscale amotivation also did not reach a sufficiently high Cronbach’s alpha ( $\alpha = .49$ ), similar to the findings of Guay, Vallerand, and Blanchard (2000). As a result, only two items (item one and three) were used to represent this regulation type. The omission was acceptable due to the fact that the two remaining questions were content-related to amotivation and typically represented this regulation type. Table 2 shows the scales and subscales with their statistical values, which were finally included in the evaluation.

The examination of correlations between the four regulation types showed a positive correlation between intrinsic and identified motivation. Negative correlations were found between both types of autonomous motivation (intrinsic and identified motivation) and the dimensions of extrinsic motivation and amotivation. These findings supported a construct validity of the scale for the four types of motivation (see Table 3). Since histograms, Q-Q-plots and a Shapiro-Wilk test of normality indicated that most of the variables were not normally distributed, Spearman’s rho for non-parametric tests was used to assess correlations.

**Qualitative survey**

Semi-structured interviews were conducted to answer the open-ended research questions, the guideline for which was prepared using a theory-based and rule-guided

**Table 2** Analyses of scales and statistical values

Scale	<i>n</i>	<i>Min</i>	<i>Max</i>	<i>M</i>	<i>SD</i>	$\alpha$
Social Competencies with Teachers	32	1	4	3.13	0.58	.82
Social Competencies with Fellow Students	32	1	4	2.77	0.72	.82
Technical Competencies	32	2	4	3.18	0.48	.84
Online and Computer Games	32	1	3	2.10	0.56	.87
Intrinsic Motivation	30	1	4	2.05	0.96	.96
Identified Motivation	30	1	4	2.23	0.65	.76
Extrinsic Motivation	30	1	2	1.20	0.35	.79
Amotivation (after removing 2 items)	30	1	4	2.47	0.94	.78
Study-Satisfaction_Content	30	2	4	3.59	0.47	.83
Study-Satisfaction_Conditions	30	1	4	2.99	0.70	.79
Study-Satisfaction_Coping	30	2	4	3.12	0.63	.72

Notes: *n* = number, *Min/Max* = scale range of answers, *M* = means, *SD* = standard deviations,  $\alpha$  = Cronbach’s Alpha

**Table 3** Correlations

	Intrinsic Motivation	Identified Motivation	Extrinsic Motivation	Amotivation
Intrinsic Motivation	1	.86**	.33	-.67**
Identified Motivation		1	.31	-.47**
Extrinsic Motivation			1	-.14
Amotivation				1

Note: \*\*  $p < .01$  (two-tailed),  $n = 30$

method (Gläser & Laudel, 2010). A notification was posted in the online learning environment of the gamified course seeking respondents for an interview who would answer a number of questions regarding the gamification concept. Eight students, 7 female and 1 male between the ages of 25 and 54 years of age volunteered. The introductory question “What do you think about the idea of a gamification concept in Moodle?” was open enough to give the interviewees the possibility of getting into the theme. Dichotomous questions were then used to filter and control the course of conversation (example: “Is a personal and direct conversation important for you?”). Supposing questions were employed to give orientation during the conversation and to gain the necessary information for the research (example: “Do you mean the entry of the group work?”). The interviews were finally anonymized, transcribed (Selting et al., 1998) and analyzed. Since the interest of the study was focused on content and theme, the qualitative content analysis was the applied method (Mayring, 2015).

First, the text material was analyzed by using the pre-defined anchor examples and encoding rules (see Table 4). All analysed text passages from the interviews were subsequently inserted into a table and allocated to the six pre-defined main categories of “participation”, “motivation”, “self-directed learning with gamification”, “study-satisfaction”, “future gamification in Moodle” and “design of the game elements”. Finally, the quotations were paraphrased and generalized for use in the results.

**Table 4** Extract of the coding guideline

Category	Definitions	Examples	Coding Rules
Participation (P): yes/no/drop out	P1: was rewarded	“Yes, I enjoyed it.” (interview 3, l. 24)	positive attitude
	P2: did not participate	“I don’t need this thrill.” (interview 4, l. 20)	no participation
	T3: dropped out	“I did not get an award once again.” (interview 6, l. 40)	drop out
Motivation (M) Intrinsic (1) Identified (2) Extrinsic (3) Amotivation (4)	M1: intrinsic	“That was interesting for me.” (interview 2, l. 15)	assigned criteria for regulation type
	M2: identified	“... this is for me personally.” (interview 3, l. 34)	
	M3: extrinsic	“...if that is a duty and a must...” interview 1, l. 38)	
	M4: amotivation	“No, am not interested in additional rewards.” (interview 4, l. 41–42)	



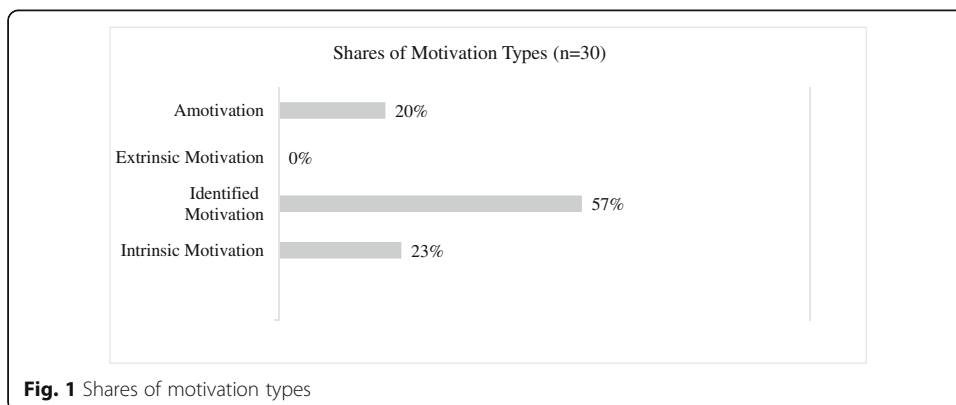
**Outcomes**

In the following section, the results from the quantitative and qualitative data are presented in a side-by-side strategy (Creswell & Plano Clark, 2011). Findings from the quantitative and/or qualitative data are used to answer the research questions and hypotheses of this study.

***Gamified online learning and associated types of motivation***

A descriptive evaluation of the quantitative data was made in order to answer research question (1) and in addition, data from the interviews were integrated in order to gain a more comprehensive insight about how the students matched a regulation type. Based on their self-reported answers, the students who participated in the online survey were assigned to one of the four regulation types in order to find out which regulation type was associated with gamified online learning (see Fig. 1). A new variable was thereby established that included values for 1 = amotivated, 2 = extrinsic, 3 = identified and 4 = intrinsic. The assignment was made on the basis of the student’s average highest approval of a given type of motivation (Ratelle, Baldwin, & Vallerand, 2005; Vallerand & Ratelle, 2002). The classification showed that 23% of the students were intrinsically motivated. They stated that collecting badges was interesting, fun and pleasurable. The largest group of 57% consisted of identified motivated students. The persons in this group found that collecting badges was a good and important task for themselves personally. However, 20% of the students indicated amotivation. These students believed that the reasons for collecting badges weren’t obvious to them and that they could not see any benefits in the game elements. None of the participants were assigned to the extrinsic regulation type. This is in line with expectations, as participation in the gamification program was voluntary and there were no extrinsic rewards associated with the gamification activities.

Based on their answers, the eight interviewees of the qualitative survey could be assigned to one of the three groups of regulation types considered in the quantitative survey. Two students were classified as intrinsically regulated on the basis of statements such as “This is interesting for me.”, or “I’m enjoying it.” Four interviewees were assigned to identified motivation. Answers such as “It is personally for me.”, or “I can identify with it” were indicative of this regulation type. Two participants were classified as amotivated on the basis of answers such as “It did not interest me at all.”, or “No, this is not for me.”. Table 5 shows three typical cases representing the regulation types



**Fig. 1** Shares of motivation types

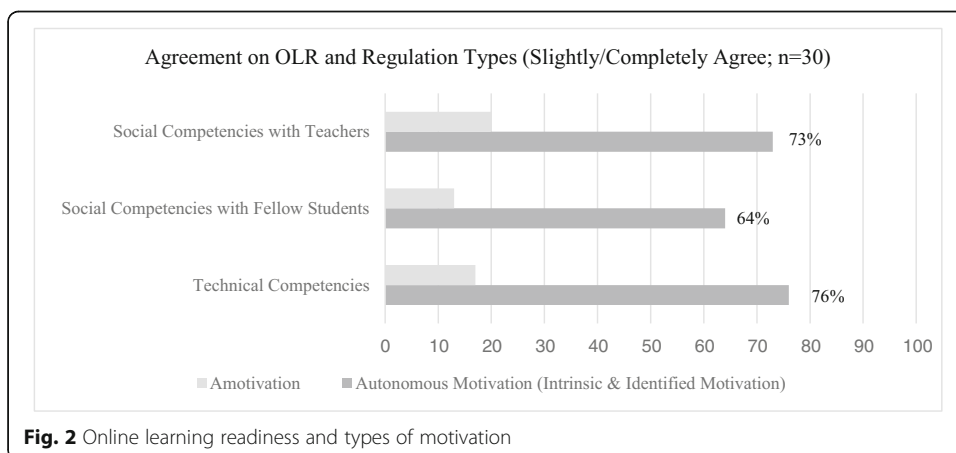
**Table 5** Typology of interviewees representing a certain motivation type (Deci & Ryan, 1985)

Motivation Type	Interviewee	Statements for Classification
Intrinsic	Male, 45 to 54 years, part-time student, two children	<ul style="list-style-type: none"> <li>o Student was very interested in gamification and enjoyed it.</li> <li>o He took part in gamification and was awarded badges.</li> <li>o He used gamification to monitor his progress.</li> <li>o He found gamification was as an incentive that contributed to his motivation, and study-satisfaction.</li> <li>o In his opinion, gamification should be the leading method for all modules of his course of study.</li> </ul>
Identified	Female, 25 to 34 years, part-time student, one child	<ul style="list-style-type: none"> <li>o Student participated in the gamification concept and was awarded badges.</li> <li>o She found gamification a personally valuable goal and an important matter for herself.</li> <li>o The awards received represented approval and recognition to her. They motivated her, and contributed to her study-satisfaction.</li> <li>o Gamification enabled her to organize her studying around family and job.</li> <li>o She liked the idea of gamification for all modules in her course of study.</li> </ul>
Extrinsic		<ul style="list-style-type: none"> <li>o None of the interviewees reported extrinsic motivation or could be accordingly classified.</li> </ul>
Amotivated	Female, 45 to 54 years, part-time student, two children	<ul style="list-style-type: none"> <li>o Student did not take part in the gamification concept.</li> <li>o She did not think much of gamification and was not interested in awards.</li> <li>o She was initially very worried about the module and her course of study.</li> <li>o Her main concern was that she would not be able to cope with the module.</li> </ul>

intrinsic, identified, and amotivated, respectively. In line with the quantitative data, none of the interviewees was classified as extrinsically motivated.

**Students’ online learning readiness and associated types of motivation**

Results of the quantitative data for research question (2) showed high values on all three dimensions of OLR for intrinsic and identified motivated students (between 64 and 76%, see Fig. 2), as high scores of OLR were associated with high scores of autonomous motivation (intrinsic and identified motivation). Within the scale of OLR, the two dimensions of social competencies with teachers and technical competencies obtained the highest values of agreement from the students in the online questionnaire.



**Fig. 2** Online learning readiness and types of motivation

Low values in the dimension of OLR were associated with amotivation, whereas high values in the dimension of social competencies with teachers and fellow students were associated with high values of autonomous motivation (see Table 6). Statements made by the interviewees underscored the importance of communication and interaction with fellow students. Interviewees were organized into online study groups, worked together to complete the module tasks or exchanged their concerns about studying (e.g. “We discussed the tasks of the module in the study group.”)

High values in self-reported technical competencies were linked to high values of autonomous motivation. Almost half of the participants in the intrinsic group considered themselves competent in the use of computers and computer technology. The interviewees also displayed experience in working with computers and computer technology.

The dimension technical competencies of OLR showed a significant and positive correlation with intrinsic motivation ( $r = .44, p < .05$ ) as well as with identified motivation ( $r = .43, p < .05$ ). The size for both correlations is considered to be medium (Cohen, 2009). No significant correlation was found between technical competencies and extrinsic motivation or between social competencies with teachers or fellow students and all forms of motivation (see Table 6).

**Students’ attitude towards playing online and computer games**

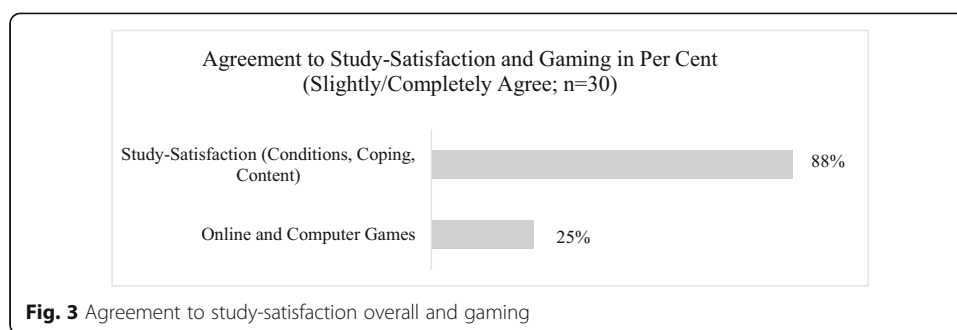
The research question (3) revealed that only 25% of the students interviewed agreed to the items of online and computer games, whereas three quarter of the participants disagreed that online and computer games were enjoyable or interesting. All in all, students participating in the online survey reported a high to very high agreement of study-satisfaction in relation to content, conditions and coping for their study of course in the gamified learning environment (see Fig. 3). Even though there was a high disagreement for the items of online and computer games, meaning that students in this sample were generally not fond of online and computer games, high values in the dimensions of study-satisfaction in a gamified learning environment were reported. A high level of study-satisfaction within the gamified learning environment was also supported by statements made by the interviewees regarding the dimensions of content and coping (e.g. “I could focus more intensively on learning” or “I wanted to continue my studies.”). Some statements however expressed disagreement with online and computer games. Interviewees cited various reasons for this such as gaming itself, age or family members (“I don’t need this thrill.”, “I am too old for this.”, or “My sons like gaming, I don’t.”).

A significant and positive correlation ( $r = .38, p < .05$ ) was displayed between the items of online and computer games and the dimension of coping (see Table 6). The

**Table 6** Correlations

	Motivation Types		Extrinsic	Amotivation
	Intrinsic	Identified		
Social Competencies with Teachers	.17	.07	.19	-.21
Social Competencies with Fellow Students	.28	.24	.06	-.26
Technical Competencies	.44*	.43*	.43	-.23
	Study-Satisfaction			
	Content	Conditions	Coping	
Online and Computer Games	.23	.22	.38*	

Note: \* $p < .05$  (two tailed) significant,  $n = 30$ ,  $r_{sp}$  = coefficient of correlation



effect size showed a medium effect (Cohen, 2009). There was no significant correlation between online and computer games and content or conditions.

#### ***Students' overall assessment of gamified online learning***

In order to gain insight into students' perceptions of advantages and disadvantages of gamified online learning within this context, the text material from the interviews was analysed. Almost all the students interviewed indicated that the gamification concept in this specific module was an attractive offering ("It sounded very attractive to me.", or "I liked collecting the badges."), however not all of them participated in the concept ("The concept was fascinating, but I did not participate.").

Students perceived a clear advantage of gamified online learning in the fact that it offered them the possibility to monitor and regulate their learning more effectively ("... great idea, for monitoring my mastery"). The direct feedback that was given by the game elements increased the motivation and satisfaction of most of the interviewed participants ("...for me, it was a direct feedback from the instructors" or "I was motivated by the badges and progress bars"). Badges represented a status symbol and a quality standard to them, showing that the owner had completed special activities and content ("The badge shows my fellow students what I have completed."). In addition, the interviewees reported that badges promoted interaction between their fellow students ("I could easily get in touch with my fellow students.").

With regard to the disadvantages of gamification, interviewees pointed to hidden performance pressure or to the fact that gamification could lead to demotivation ("I see the danger that someone could become demotivated."). Reasons for not wishing to participate in the gamification concept were also given such as that no personal benefit could be perceived from the method or that the student had already developed their own learning strategy, making the collection of badges superfluous ("I have my own learning strategy. I don't need those game elements."). Nevertheless, almost all students stated that they appreciated the gamification concept and that it should be implemented into more modules of their course of study in the future.

#### **Conclusion**

Overall, the results indicated a high acceptance of the implemented gamification concept using badges and progress bars. Students largely showed that they were motivated and satisfied within the gamified learning environment. About 80% of the students who participated in the online survey were matched to autonomous motivation (intrinsic and identified motivation). Only 20% of the students in this case study rejected the

concept of gamification in the online learning environment and were therefore assigned to the group of amotivation (see Fig. 1). Findings showed a high level of study-satisfaction, since about 88% of the students agreed to the items of study-satisfaction with regards to content, conditions and coping (see Fig. 3). Likewise, results reflected a significant correlation in the dimension of technical competencies of OLR with intrinsic and identified motivation. Attitudes towards online and computer games showed a significant correlation with study-satisfaction in the dimension of coping. Some results of previous studies could not be reproduced in this case study. Nevertheless, the findings of the case study demonstrate relevant trends and major significant correlations. A discussion on the results will follow for each subject.

Most students who took part in the online survey rated themselves to be competent in all three dimensions of OLR (social competencies with their teachers, with their fellow students and technical competencies). They considered themselves to be active and believed that they would take the initiative in starting conversations or sharing ideas with their fellow students. They found themselves to be competent in online written communication with their instructors. These results are in line with previous researches (Hung et al., 2010; Roper, 2007; Salaberry, 2000). Despite the high levels of OLR, some students in the amotivated group reported that they felt unable to start friendships or initiate conversations in online environments. They behaved appropriately to their categorized regulation type and acted rather passively. A lower assessment for the dimensions of communication was associated with less autonomous motivation. The dimension of technical competencies was confirmed as a variable associated with autonomous motivation. These findings are in line with results of Kim and Frick (2011) or Sølvsberg (2003). To summarize, a certain level of OLR is necessary for satisfactory results in regards to learning in a gamified online learning environment with badges and progress bars.

Surprisingly, although more than three-quarters of the participants could be attributed to autonomous motivation, low values in overall affinity towards online and computer games were observed in this sample. Even though learners indicated that they do not particularly enjoy playing online or computer games, this does not seem to necessarily imply that these students do not enjoy gamification. However, this is surprising, since gamification is per definition the use of game-like elements in non-game settings as discussed earlier. The significant correlation that was found between the affinity for online and computer games and study-satisfaction in the dimension of coping might be explained by the three basic needs of autonomy, competence and relatedness of the SDT. These psychological needs are fulfilled in the autonomous forms of motivation (intrinsic and identified motivation) which facilitates students' self-regulated learning, performance and well-being (Niemic & Ryan, 2009). However, these needs accomplish the same effect when playing video games (Rigby & Ryan, 2011) and therefore, it might be explained that autonomously perceived motivation is associated with study satisfaction in the dimension of coping in the context of learning with badges and progress bars. None of the students in the survey could be matched to extrinsic motivation, since the participation in the gamification concept was a voluntary activity and there were no external pressure on the students to participate in the gamification concept. This fact shows that the construct of regulation types worked as expected in the study and hence, only autonomous motivation or amotivation types were found to be

applicable. Autonomous motivation could be noted in more than three-thirds of the participants. This motivation type represents a high-quality learning and was supported with badges and progress bars. In revealing the students' different motivation types, it was possible to explain the motivational behavior for self-regulated learning in the gamified learning environment at hand. These important findings underline the fact that motivational aspects are important key requirements for meaningful online learning. There was a high to very high agreement of all types of motivational regulation to study-satisfaction within the gamified learning environment. Hence, the surveyed students are satisfied with their academic studies and their online learning. Study-satisfaction is a relevant factor for universities as it raises the attractiveness of higher education institutions (Gremler & McCollough, 2002). It is also a major outcome variable in assessing teaching interventions associated with student persistence (Park & Choi, 2009; Lee & Choi, 2013). A high level of satisfaction with studies increases the persistence of learners in achieving their intended learning goals (Deci & Ryan, 1993) or in completing their studies.

To sum up, most of the students in the interview appreciated the gamification concept with badges and progress bars as useful offering not only for themselves but also for their fellow students. Looking at the students' learning experience, the gamification concept was evaluated as a positive option to be available. The surveyed students would also like to have additional online classes gamified with badges and progress bars. In addition, most learners thought that the concept had the potential to support different learning behavior in a distance online course (e.g. "I think all students could profit.", or "I don't need it, but others might profit.") since it was positively understood that gamification was voluntary ("Yes, everybody had the choice to participate."). Students very much appreciated badges as a way of receiving direct feedback from instructors and of gaining recognition for their efforts. Badges therefore fostered their motivation for online learning ("For me, the badge was like receiving a recognition directly from the instructors." or "I liked collecting the badges. It motivated me to keep on going."). Interestingly, most students in the interview stated that they used the progress bars as a management tool which helped them to organize their studies and to monitor their mastery ("Progress Bars were very useful for my learning management.", or "Yes, I could follow my progress and that helped me to follow my learning schedule."). These statements reflect an important result, since they show that progress bars were neither perceived nor clearly identified as game elements within this context, but rather as a tool to organize and to structure online learning. Finally, however, some of the interviewees cautioned that gamification might lead to demotivation because students were not only able to follow their progress but were also able to confirm their lack of knowledge and as a result may become discouraged.

#### **Limitations and recommendations for further research**

There are limitations regarding the conclusions to be drawn from the results of this study, which are discussed next. Firstly, the most obvious point is the sample size in both the quantitative and qualitative study. Clearly, 32 participants in the online questionnaire and eight participants in the interviews are not enough in order to be able to make broad generalization on the use of badges and progress bars in distance online



learning. For this reason, the presented research should be seen as a case study that gives insights into the context at hand only. In this respect, the combination of the two surveys as a mixed methods approach allowed a more comprehensive classification of the results than each method individually. An advantage could be seen in that the respondents of the qualitative survey supported the trends of the results of the quantitative survey and provided important additional information for the research interest. Another aspect to be considered was that the gamification was a voluntary option for the students and also did not have any direct effect on their term paper. This reduced the subjective relevancy of the option for their studies and may have consequently hampered active participation. Finally, the dimensions of OLR in this study had to be reduced for the subscale of social competencies in general, since the values were not satisfactory. This is in contrast to the research of Yu and Richardson (2015) where the same tool was used for online learning students. Their results were valid and reliable for all subscales. It might be reasonable that the range was limited through the omission of one subscale, even though the used subscales reflected a more detailed insight.

In general and as the results indicate, students' acceptance of gamification in distance education in relation to the level of motivation as well to technical competency is always a critical fact. Future research should continue to focus on these important variables. Furthermore, the evaluated data in this case study referred to two types of game elements (badges and progress bars). Future research may profit from a separate assessment of both game elements in order to gain a more detailed understanding of their effectiveness. More and different game elements (e.g. points, leaderboards) could also be included in order to gain a more precise comprehension for applying gamification. In addition, socio-demographic factors were not considered in the present survey but could be of value in getting more reliable findings for students' specific needs for a gamified learning in distance higher education. Finally, further research may benefit from evaluations with larger samples within the subject of educational sciences to confirm the tentative and quite optimistic results of this case study.

#### Abbreviations

OLR: Online learning readiness; SDT: Self-determination theory; SIMS: Situational motivation scale

#### Availability of data and materials

The dataset supporting the conclusions of this article is available in the Zenodo repository under <https://doi.org/10.5281/zenodo.1069613>

#### Authors' contributions

KB planned and conducted the study that is the basis of this article. Both JW and KB were involved in the writing of this article. TB was the supervisor of this project and was involved in conceptualizing both the study and the article. All authors read and approved the final manuscript.

#### Competing interests

The authors declare that they have no competing interests.

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