



# Patient-Physician Racial Concordance Associated with Improved Healthcare Use and Lower Healthcare Expenditures in Minority Populations

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## Abstract

**Background** Racial concordance between patients and clinician has been linked to improved satisfaction and patient outcomes. **Objectives** (1) To examine the likelihood of clinician-patient racial concordance in non-Hispanic White, non-Hispanic Black, Asian, and Hispanic patients and (2) to evaluate the impact of patient-clinician race concordance on healthcare use and expenditures within each racial ethnic group.

**Methods** We analyzed data from the 2010–2016 Medical Expenditure Panel Survey (MEPS). We used bivariate and multivariate models to assess the association between patient-clinician race concordance and emergency department (ED) use, hospitalizations, and total healthcare expenses, controlling for patient socio-demographic factors, insurance coverage, health status, and survey year fixed effects.

**Results** Of the 50,626 adults in the analysis sample, 32,350 had racial concordance with their clinician. Among Asian and Hispanic patients, low income, less education, and non-private insurance were associated with an increased likelihood of patient-clinician racial concordance. Emergency department use was lower among Whites and Hispanics with concordant clinicians compared to those without a discordant clinician (15.6% vs. 17.3%,  $p = 0.02$  and 12.9% vs. 16.2%,  $p = 0.01$  respectively). Total healthcare expenditures were lower among Black, Asian, and Hispanic patients with race-concordant clinicians than those with discordant clinicians (14%, 34%, and 20%,  $p < 0.001$  respectively).

**Conclusions** These results add to the body of evidence supporting the hypothesis that racial concordance contributes to a more effective therapeutic relationship and improved healthcare. These results emphasize the need for medical education surrounding cultural humility and the importance of diversifying the healthcare workforce.

**Keywords** Patient-clinician race concordance · Communication · Medical education · Cultural humility · Minorities · Healthcare delivery · Healthcare utilization

## Introduction

Health disparities occur when avoidable social disadvantage contributes to worse health outcomes for the socially disadvantaged group [1]. Health disparities specific to race exist broadly throughout the USA [2–5]. Certain factors like socioeconomic status [6, 7], language proficiency barriers between patients and clinicians [8, 9], and health literacy [10, 11] are closely associated with race and provide partial explanations for these observed racial health disparities. However, these factors do not completely explain documented racial health disparities [3–7, 12, 13]. Racial health inequities often arise due to structural racism [14–19]. Within healthcare, structural racism can be mediated by clinicians' false beliefs about biological differences between racial groups [20], differential treatment of patients [19], and unfamiliarity with tools (such

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as structural competency [21] and cultural humility [22]) they can employ to intervene in structural racism.

Examining the association of patient-clinician racial concordance on patient-clinician communication, patient satisfaction, and health outcomes may provide insight into the role that interpersonal dynamics play in the development of racial health disparities [23]. Concordance refers to a patient and clinician sharing a specific trait. It is well known that patients prefer racial concordance with their clinicians [24, 25], although it is less certain what effect racial concordance has on the actual delivery of healthcare and healthcare utilization. Most studies hypothesize that racial concordance is associated with improvements in communication, which facilitates improved adherence to treatment plans, deeper partnership formation between patients and clinicians, and ultimately better health outcomes [25].

In an experiment conducted in Oakland, California, Black men were more likely to accept preventive services, speak to a physician, and have more detailed documentation of their visits when seen by Black physicians. The authors estimated that, due to these differences, a larger number of Black physicians could reduce the Black-White gap in mortality due to heart disease by up to 19%. [26] In a recent observational study, patient-physician racial concordance was found to be associated with lower mortality for Black newborns [27].

Some suggest that the beneficial outcomes of racial concordance may be linked to acculturation. Studies have shown that preference for racial concordant clinician varies by the degree of acculturation [28]. Previous studies demonstrated Black, Hispanic, and Asian American patients were more likely to choose physicians from their own racial/ethnic group [29, 30]. Particularly this match between patient and provider race is more prominent among Hispanics and Asian Americans who recently immigrated to the US, not comfortable speaking English, and those adhering to traditional values of the country of origin [29, 30]. There is also evidence that demographic factors, and not necessarily patient choice or acculturation may be mediating patient-physician concordant relationships. Prior literature shows that factors such as low socioeconomic status, less education, and having non-private insurance may be associated with increased likelihood of patient-clinician racial concordance [31]. Conversely, socio-demographic factors associated with more access to healthcare like income greater than 400% FPL, private insurance, and higher education were associated with a decreased likelihood of patient-clinician racial discordance. One potential explanation is that patients with less exposure to the healthcare system and the greatest mistrust of the medical system have been shown to benefit the most from patient-clinician racial concordance [32]. Furthermore, clinicians from Hispanic, Black, and Native American backgrounds tend to practice in underserved areas at a higher rate than White clinicians [33], thereby increasing the probability of treating an underserved patient from the same race. This may be compounded by the

disproportionately low number of underrepresented minority physicians in medicine overall [33], resulting in a disproportionately low number of minority physicians in more well-resourced areas where patients with higher income, more education, and private insurance may be seeking care. Structural racism may also limit minority clinicians' access to working in more affluent, White communities as well as minority patients' access to White clinicians and private health insurance.

In practice, patient-clinician racial concordance has been associated with improvements in patient-physician communication [23, 32, 34–39], greater time spent with physicians [18], improved shared decision-making [27], improved patient understanding of disease risk [20], improved medication adherence [34], decreased wait times for treatment [35], improved cancer screening [32, 36], improved cholesterol screening [37], and decreased implicit bias from clinicians [38]. Communication and health outcome differences between racially concordant and discordant patient-clinician dyads are not uniform, however large reviews have found a meaningful trend connecting racial concordance between patients and clinicians with improved communication [23] and health outcomes [39]. Despite the known role of racial concordance on the patient-clinician relationship, it remains unknown whether racial concordance is associated with one key measure of high-quality healthcare: appropriate use of service and provision of appropriate care.

While there is little evidence showing race concordance is associated with expenditures, previous studies have shown that continuity of care and comprehensiveness, have been shown to reduce healthcare costs [40, 41]. A recent study by Ma et al. found patients having racial concordance were more likely to visit their USC clinician for preventive care, new health and ongoing medical problems [42]. Although USC is not a direct measure of comprehensiveness and continuity, having a USC is associated with four C types of care—first contact, continuity of care, comprehensive care, and care.

The primary purpose of this study is to examine use of health services—primary care visits, cancer screening services, emergency department (ED) use, hospitalizations, and healthcare expenditures across patients from different racial groups and with varying socio-demographic backgrounds to evaluate if having a racially concordant clinician impacts their healthcare use and expenditures. By comparing patients of the same racial group, our study seeks to better understand which specific socio-demographic factors are associated with an increased likelihood of having a racially concordant clinician.

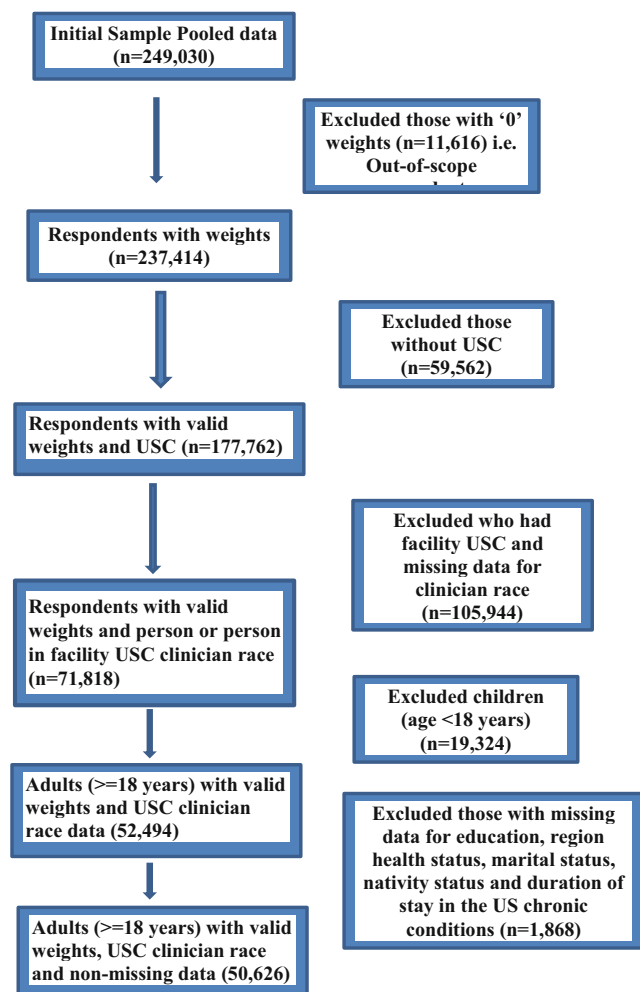
## Methods

We used 2010–2016 Medical Expenditure Panel Survey (MEPS) data. MEPS is administered by the Agency for Healthcare Research and Quality (AHRQ) and provides

national estimates of healthcare use and expenditures of the civilian and non-institutionalized US population. Data are collected across five rounds extended over 2 years. Every year, a third of the respondents from the previous year's National Health Interview Survey enters MEPS. Approximately 30,000–35,000 respondents are surveyed every year and the response rate varies from 58 to 66% [43]. Further details of the survey are described in detail elsewhere [44]. The study was exempted by the institutional review board of the American Academy of Family Physicians as it is based on secondary data analysis of deidentified publicly available MEPS data.

## Study Sample

We pooled data from the 2010–2016 MEPS. We had 249,030 respondents in the original pooled sample. We included respondents who were in-scope for the survey during the entire two-year study period and had valid survey weights ( $n = 237,414$ ) (Fig. 1). Since only respondents who reported having “a person” as their usual source of care (USC) or “a person



**Fig. 1** Flowchart-analysis sample, pooled medical expenditure panel survey data 2010–2016

in facility” as their USC were asked about the race of their clinician, we excluded those without a USC ( $n = 59,562$ ), which reduced the sample to 177,762. We then excluded respondents with missing data for clinician race ( $n = 105,944$ ). Next, we excluded respondents less than 18 years old, which reduced the sample to 52,494. Finally, we excluded those with missing data for education, census region of residence, health status, marital status chronic conditions, nativity status, and duration of stay in the USA yielding a final analysis sample of 50,626.

## Study Variables

We derived the variables from the MEPS consolidated and office-based files. The main explanatory variable was the racial concordance between the respondents and the physician.

Based on self-reported race, respondents in the sample were divided into four groups: non-Hispanic White, non-Hispanic Black, Hispanic, and Asian patients. We first identified the usual source of care clinician (person or person in a facility) for the individual respondent and determined the race of the physician as perceived by the respondents. Using the race of the respondent and the race/ethnicity of the physician we created a dichotomous measure of racial concordance. We coded “1” if the race of the physician was the same as the respondent (concordant) and “0” if it was different (discordant).

Response variables included healthcare use and healthcare spending. We created dichotomous measures of ED use and hospitalization, scoring each as “1” if the respondent had at least one ED visit or one hospitalization and as “0” otherwise. We also examined count data for number of primary care visits, ED use and hospitalizations. We looked at screening tests for cervical, breast and colorectal cancers with “1” indicating receipt of age and or gender appropriate screening service and “0” otherwise. Apart from the total healthcare expenditures, we also examined spending on ED, inpatient, office-based care, and prescription medications.

Covariates included age, gender, census region, education, income, insurance coverage, health status, number of chronic conditions, marital status, acculturation, English language proficiency and year fixed effects. We included age of the respondent as a continuous measure. Based on the place of residence, we created four US Census regions: (1) South, (2) Northeast, (3) Midwest, and (4) West. We divided the sample into five groups based on the family income—(1) less than 100% federal poverty level (FPL), (2) 101–124% FPL, (3) 125–199% FPL, (4) 200–399% FPL, and (5) 400% FPL or greater.

We created three education categories—(1) less than high school, (2) completion of high school diploma or GED, and (3) greater than high school. Three types of insurance coverage were included—private, public, and uninsured. We created two health status categories, scoring the respondents reporting fair or poor health as “1” and good to excellent

health as “0.” Based on the number of chronic conditions reported by the respondents, we classified them into 4 groups—(1) zero condition, (2) one condition, (3) two conditions, and (4) three or more conditions. Responses on marital status were collapsed to create a binary variable with “1” indicating married and “0” indicating not married. We combined responses on nativity status and length of stay in the USA to obtain acculturation measure. However, to avoid duplication of foreign-born status we created three categories for acculturation measure—(1) US born, (2) foreign-born with length of stay in the USA less than 10 years, and (3) foreign-born with length of stay in the USA for 10 years or more. Respondents speaking a language other than English at home were asked about how well they speak English. We combined the responses on language spoken at home and how well person speaks English to create three categories of limited English Proficiency with “0” indicating speaks English at home, “1” not comfortable speaking English and “2” comfortable speaking English.

### Statistical Analysis

We used Stata 14.2 statistical software in analyzing the data [45]. All analyses were adjusted for MEPS complex sampling design [43].

We first created summary statistics for all the covariates and the outcomes for each of the racial groups by concordance. We assessed the significant differences between concordant and discordant groups within each of the racial groups using Chi-squared tests for categorical variables and t-tests for continuous variables. Finally, we ran multiple binary logistic regressions with and without controls to investigate the association between the patient-clinician racial concordance and healthcare use. We used Poisson regressions for count data on primary care visits, ED visits and hospitalizations. We performed GLM models using log link function and gamma distribution to examine the relationship between patient-clinician race concordance and healthcare expenses. We ran regressions separately for each of the health outcomes (healthcare service use, and healthcare expenses) within each of the four racial groups. We included acculturation and limited English proficiency measures in the models for non-Hispanic Asians and Hispanics.

### Results

Table 1 presents demographic factors by racial concordance for each of the four race groups. Of the 50,626 adult patients in the analysis sample, 32,350 had racial concordance with their clinician). Of those patients, 72.8% were White, 6.5% were Black, 9.3% were Asian, and 11.4% were Hispanic. Our bivariate analysis demonstrated that the mean age of Asian and Hispanic respondents having a racially concordant clinician

was greater than those who see a discordant clinician (50.9 vs. 48.2,  $p = 0.032$  and 49.8 vs. 46.8,  $p < 0.001$ ), respectively). In the White population, there was a higher proportion that had private insurance in the racially concordant group (78.1% vs. 72.6%,  $p < 0.001$ ). In contrast, there was a higher proportion of public insurance status among Asian and Hispanic patients with racially concordant clinicians compared to the racially discordant dyads in these groups (26.9% vs. 15.7%,  $p < 0.001$  and 34.7% vs. 25.0%,  $p < 0.001$  respectively). Similarly, higher proportion of poor (<200% FPL) Asian and Hispanic respondents had racially concordant clinicians than Asian and Hispanic respondents in the same income group that had discordant clinicians (26.0% vs. 17.3%,  $p = .0.02$  and 43.9% vs. 30.9%,  $p < 0.001$  respectively). Finally, there was a higher proportion of Asian and Hispanic patients with less than a high school education that had a concordant clinician than those with the same education level that had a discordant clinician (14.7% vs. 8.7%,  $p = 0.014$  and 35.8% vs. 22.4%,  $p < 0.001$  respectively).

In Table 2, we present distribution of outcomes across the race/ethnicity groups by racial concordance. The number of primary care visits was higher in the concordant group than the discordant group for Asian patients (1.9 vs. 1.5,  $p < 0.001$ ) (Table 2). White patients with a race-concordant clinician had fewer primary care visits (1.9 vs. 2.3,  $p < 0.001$ ). ED usage was lower among White and Hispanic patients with concordant clinicians compared to those in the same racial group without a concordant clinician (15.6% vs. 17.3%,  $p = 0.016$  and 12.9% vs. 16.2%,  $p = 0.014$  respectively). Number of ED visits were lower among Hispanic respondents with concordant clinician than those with discordant clinician (0.17 vs. 0.23,  $p < 0.05$ ).

Supplementary content (SC) Table 1 presents regression results examining factors (socio-demographic, nativity status, length of stay in the US, English speaking proficiency, poor health and number of chronic conditions) associated with racial concordance. Non-Hispanic White patients who were publicly insured and those with poor health status had lower odds of having racial/ethnic concordance. The likelihood of having patient-clinician racial concordance among non-Hispanic Black respondents was lower for those living in Northeast (odds ratio (OR) 0.73, confidence interval (CI) (0.56–0.95) and West (OR 0.38, CI 0.23–0.60) and higher for those who were foreign-born with length of stay in the USA of < 10 years.

Among non-Hispanic Asian patients, the odds of having a race-concordant clinician was higher for those living in West, who were uninsured, those who spoke English less well. Hispanics who had less than high school education, publicly insured or uninsured, poor health status, were foreign-born (irrespective of the duration of stay in the US), and those who did and did not speak English well were more likely to see a race-concordant clinician. Whereas females, those with residence in regions in other than South, and were not poor had lower odds of having racial concordance.

**Table 1** Distribution of demographic characteristics by patient-clinician race concordance within each racial/ethnic group ( $n = 50,626$ )

Race concordance	Non-Hispanic White ( $n = 27,842$ )			Non-Hispanic Black ( $n = 9348$ )			Non-Hispanic Asian ( $n = 4357$ )			Hispanic ( $n = 9079$ )		
	Concordant (23,551)	Discordant ( $n = 4291$ )	$p$ value	Concordant (2112)	Discordant ( $n = 7236$ )	$p$ value	Concordant (3008)	Discordant ( $n = 1349$ )	$p$ value	Concordant (3679)	Discordant ( $n = 5400$ )	$p$ value
Female	54.53	56.63	0.033	63.66	60.41	0.050	54.68	58.25	0.091	56.11	57.57	0.329
Male	45.47	43.37		36.34	39.59		45.32	41.75		43.89	42.43	
Age in years (mean (SD))	55.4	54.8	0.321	51.0	51.5	0.524	48.2	50.9	0.038	46.8	49.8	< 0.001
< High school	7.59	8.49	0.210	14.19	15.24	0.418	14.71	8.71	0.014	35.94	22.36	0.000
High school	28.11	29.80	0.195	30.60	31.36	0.660	19.16	14.01	0.063	24.22	28.15	0.009
> High school	64.30	61.72	0.091	55.21	53.40	0.430	66.13	77.28	0.000	39.84	49.49	0.000
South	26.57	22.61	0.087	15.13	17.93	0.218	6.42	12.11	0.009	5.64	12.31	0.000
Northeast	33.66	36.48	0.246	64.92	56.42	0.005	17.21	24.14	0.048	55.64	31.00	0.000
Midwest	23.70	21.54	0.190	16.79	18.70	0.341	28.04	32.67	0.448	16.48	19.91	0.179
West	16.07	19.38	0.173	3.15	6.94	0.001	48.33	31.09	0.030	22.24	36.77	0.000
Private	78.09	72.59	0.000	64.25	66.17	0.316	68.18	81.54	0.002	51.50	67.51	0.000
Public	18.11	23.62	0.000	30.90	29.05	0.321	26.91	15.71	0.005	34.73	24.94	0.000
Uninsured	3.80	3.79	0.983	4.85	4.78	0.926	4.91	2.74	0.057	13.77	7.55	0.000
≤ 199% FPL	20.91	23.37	0.029	37.08	36.29	0.718	25.86	17.29	0.016	43.86	30.88	0.000
200–399% FPL	27.90	27.31	0.583	29.78	29.48	0.879	23.92	25.97	0.487	33.24	32.67	0.764
≥ 400% FPL	51.19	49.32	0.199	33.13	34.23	0.638	50.22	56.74	0.079	22.90	36.45	0.000
USC	100.00	100.00		100.00	100.00		100.00	100.00		100.00	100.00	
Poor health	13.77	18.16	0.000	21.15	20.56	0.732	14.35	9.78	0.048	25.81	19.17	0.000
Yes												
Poor health	86.23	81.84		78.85	79.44		85.65	90.22		74.19	80.83	
No												
Married	61.10	57.36	0.006	38.70	40.70	0.400	66.11	66.15	0.991	55.14	53.08	0.328
Not married	38.90	42.64		61.30	59.30	0.400	33.89	33.85	0.991	44.86	46.92	0.328
US born	95.65	94.22	0.024	88.18	90.33	0.168	20.63	24.10	0.632	31.79	60.87	0.000
Foreign-Born	4.35	5.78		11.82	9.67	0.168	79.37	75.90	0.632	68.21	39.13	0.000
Duration of stay in the US	0.37	0.78	0.113	1.75	1.03	0.107	13.62	10.43	0.217	6.72	2.72	0.000
US ≤ 9 years												
Duration of stay in the US	3.99	5.00	0.076	10.06	8.64	0.319	65.74	65.47	0.964	61.49	36.41	0.000
≥ 10 years												
Speaks English at home	60.83	62.06	0.358	61.50	61.17	0.876	24.15	32.54	0.084	18.96	30.52	0.000
Not comfortable speaking English	0.37	0.55	0.279	0.85	0.44	0.134	19.63	6.25	0.001	30.88	10.09	0.000
Comfortable speaking English	38.80	37.39	0.290	37.65	38.39	0.715	56.22	61.21	0.137	50.16	59.39	0.000
Number of chronic conditions (0)	26.92	23.15	0.005	25.68	25.32	0.843	42.49	41.46	0.721	36.36	37.56	0.532
Number of chronic conditions	22.14	18.79	0.000	21.85	21.68	0.910	22.31	24.08	0.430	21.83	22.98	0.375

**Table 1** (continued)

Race concordance	Non-Hispanic White ( <i>n</i> = 27,842)			Non-Hispanic Black ( <i>n</i> = 9348)			Non-Hispanic Asian ( <i>n</i> = 4357)			Hispanic ( <i>n</i> = 9079)		
	Concordant (23,551)	Discordant ( <i>n</i> = 4291)	<i>p</i> value	Concordant (2112)	Discordant ( <i>n</i> = 7236)	<i>p</i> value	Concordant (3008)	Discordant ( <i>n</i> = 1349)	<i>p</i> value	Concordant (3679)	Discordant ( <i>n</i> = 5400)	<i>p</i> value
Number of chronic conditions (2)	18.86	21.35	0.010	17.53	19.90	0.122	16.68	16.09	0.756	16.32	15.87	0.693
Number of chronic conditions (3 or more)	14.48	15.61	0.218	15.04	13.97	0.453	10.42	9.73	0.627	11.22	11.57	0.706

Source: Authors' analyses of Medical Expenditure Panel Survey Data (2010–2016)

Table 3 (SC Table 2) summarizes regression results related to ED visit. Asian patients who saw race-concordant physicians had 0.71 times the odds of an ED visit than those who saw discordant physicians after controlling for socio-demographic and other factors (OR 0.71, 95% CI 0.52–0.93) (Table 3) Hispanic patients who saw a race-concordant physician had 0.75 times the odds of an ED visit compared to those who saw a discordant physician (OR 0.75, 95% CI 0.61–0.93). No statistically significant association between ED visits and racial concordance was found in non-Hispanic Whites and non-Hispanic Blacks. However, Poisson regression analysis showed Hispanic patients with racially concordant clinicians had 22% lower number of ED visits compared to Hispanic patients who had a discordant provider (incidence risk ratio (IRR) 0.78, 95% CI 0.64–0.94) (SC Table 3).

Hispanic patients seeing race-concordant clinicians had lower number of hospitalizations than those seeing discordant clinicians (IRR 0.76, (0.61–0.95) (SC Table 4).

SC Table 5 shows that there are no associations between receipt of cancer screening tests and racial concordance. However, odds of being screened for breast cancer were higher among women of all racial groups when they saw a gender concordant clinician. Non-Hispanic White women had 1.3 times and Hispanic women had 1.4 times the odds of receiving cervical cancer screening if seen by a female clinician. Similarly, non-Hispanic Black patients had higher odds of receiving colorectal cancer screening from gender concordant providers.

Figure 2 (Table 4, SC Table 6) illustrates that the total healthcare expenditures were lower among Black, Asian, and Hispanic respondents with race-concordant clinicians than those with discordant clinicians (14%, 34%, and 20%, *p* < 0.001 respectively). Additionally, Asian and Hispanic patients with a race-concordant clinician showed lower expenditures for office-based care than those who had a discordant clinician (Fig. 3, Table 4, SC Table 7). Expenditures on inpatient care (39%, *p* < 0.001) (Table 4, SC Table 8) and prescriptions (38.0%, < 0.001) (Table 4, SC Table 9) were lower among Blacks seeing race-concordant clinicians compared to those seeing discordant clinicians

## Discussion

This cross-sectional study used MEPS data to identify socio-demographic characteristics that increase and decrease the probability of patients having a race-concordant provider. We also examined differences in healthcare utilization and total healthcare expenditures between patients of the same race with and without race-concordant clinicians.

Overall, our study findings are consistent with previous studies that showed minority populations were more likely to prefer or have a race-concordant clinician [29]. In particular

**Table 2** Distribution of health services utilization and expenditures by patient-clinician race concordance within each racial/ethnic group ( $n = 50,626$ )

Outcomes	Non-Hispanic White ( $n = 27,842$ )			Non-Hispanic Black ( $n = 9348$ )			Non-Hispanic Asian ( $n = 4357$ )			Hispanic ( $n = 9079$ )		
	Concordant (23,551)	Discordant ( $n = 4291$ )	<i>p</i> value	Concordant (2112)	Discordant ( $n = 7236$ )	<i>p</i> value	Concordant (3008)	Discordant ( $n = 1349$ )	<i>p</i> value	Concordant (3679)	Discordant ( $n = 5400$ )	<i>p</i> value
PC visits (mean #)	1.9	2.3	0.000	1.9	1.9	0.449	1.8	1.4	0.001	1.9	1.7	0.075
Routine check-ups	80.23	81.64	0.310	86.84	86.19	0.567	81.33	80.96	0.863	76.85	77.63	0.814
Cholesterol test	88.70	90.48	0.043	91.95	90.31	0.109	90.16	89.51	0.720	90.63	88.31	0.010
Any ER visits	15.60	17.24	0.030	21.34	20.11	0.330	6.67	8.78	0.081	12.71	16.17	0.006
Any hospitalizations	10.15	11.16	0.155	11.34	12.01	0.469	4.75	5.44	0.477	8.61	9.16	0.462
ED visits (mean #)	0.23	0.25	0.062	0.32	0.29	0.273	0.09	0.11	0.219	0.17	0.23	0.001
Hospitalization (mean #)	0.14	0.16	0.046	0.16	0.16	0.690	0.06	0.06	0.890	0.11	0.12	0.246
Pap test	80.8	80.7	0.946	85.6	86.5	0.511	73.6	77.8	0.140	85.1	85.9	0.632
Mammography	78.1	78.3	0.883	80.7	80.3	0.841	71.3	73.9	0.501	78.8	77.4	0.488
Colorectal cancer screening	60.5	58.7	0.238	60.0	60.4	0.852	51.7	56.6	0.191	50.0	52.9	0.261
Total expenditures (mean (SD))	7978.01	8845.72	0.054	7155.86	7698.07	0.310	4284.84	5478.46	0.106	5344.81	6136.11	0.042
Office-based expenditures (mean (SD))	1924.38	2135.38	0.055	1635.46	1620.92	0.932	1020.80	1490.61	0.034	1112.85	1543.24	0.000
ER expenses (mean (SD))	252.35	296.08	0.204	334.77	302.86	0.372	93.77	122.39	0.263	221.27	274.00	0.163
Inpatient expenses (mean (SD))	2034.96	2450.41	0.151	2055.03	2525.51	0.134	1080.40	1217.38	0.694	1499.36	1711.23	0.347
Prescription expenses (mean (SD))	2028.98	2212.31	0.109	1546.57	1774.62	0.114	1177.09	1059.84	0.607	1497.25	1487.72	0.950

Source: Authors' analyses of Medical Expenditure Panel Survey Data (2010–2016)

**Table 3** Odds ratios (95% CI) for having at least one ED visit or hospitalization by patient-clinician race concordance within each racial/ethnic group, pooled MEPS 2011–2016a

Racial/ethnic concordance <sup>e</sup>	White, non-Hispanic (n = 27,842)		Black, non-Hispanic (n = 9348)		Asian, non-Hispanic (n = 4357)		Hispanic (n = 9079)	
	Unadjusted	Adjusted	Unadjusted	Adjusted	Unadjusted	Adjusted	Unadjusted	Adjusted
ED visit	0.89 (0.80–0.99) <sup>d</sup>	0.99 (0.89–1.10)	1.08 (0.94–1.25)	1.08 (0.93–1.25)	0.74 (0.55–0.1.00) <sup>d</sup>	0.71 (0.54–0.94) <sup>c</sup>	0.76 (62–0.92) <sup>d</sup>	0.78 (0.62–0.98) <sup>c</sup>
Hospitalization	0.90 (0.78–1.04)	1.00 (0.86–1.16)	0.94 (0.80–1.16)	0.92 (0.77–1.09)	0.87 (0.62–1.22)	0.85 (0.59–1.22)	0.94 (0.78–1.12)	0.83 (0.67–1.04)

<sup>a</sup> Adjusted for gender, age, census region, education, income, insurance coverage, marital status, poor health status, number of chronic conditions, English proficiency, nativity status, duration of stay in the USA, and survey year

<sup>b</sup>  $p < 0.10$

<sup>c</sup>  $p < 0.05$

<sup>d</sup>  $p < 0.01$

<sup>e</sup> Reference category is discordant clinician



**Table 4** Coefficients for healthcare expenditures for total healthcare, office-based care, prescription medications, ED and inpatient use by patient-clinical race concordance within each racial/ethnic group, pooled MEPS data 2011–2016a

	White, non-Hispanic (n = 27,842)		Black, non-Hispanic (n = 9348)		Asian, non-Hispanic (n = 4357)		Hispanic (n = 9079)	
	Unadjusted	Adjusted	Unadjusted	Adjusted	Unadjusted	Adjusted	Unadjusted	Adjusted
Total healthcare expenditures	-0.10 (-0.20 to -0.00) <sup>d</sup>	0.00 (-0.00 to 0.09)	-0.07 (-0.20 to -0.06)	-0.14 (-0.25 to -0.02) <sup>d</sup>	-0.25 (-0.49 to -0.00) <sup>d</sup>	-0.34 (-0.55 to -0.13) <sup>d</sup>	-0.14 (-0.27 to -0.00) <sup>d</sup>	-0.20 (-0.33 to -0.06) <sup>d</sup>
Office-based expenditures	-0.10 (-0.21 to -0.00) <sup>d</sup>	-0.06 (-0.15 to 0.04)	0.00 (-0.19 to -0.20)	-0.04 (-0.19 to -0.12)	-0.38 (-0.64 to -0.12) <sup>d</sup>	-0.42 (-0.63 to -0.21) <sup>d</sup>	-0.33 (-0.50 to -0.15) <sup>d</sup>	-0.26 (-0.41 to -0.12) <sup>d</sup>
Prescription expenditures	-0.09 (-0.19 to 0.01)	0.02 (-0.10 to 0.13)	-0.14 (-0.30 to 0.03)	-0.38 (-0.51 to 0.24) <sup>d</sup>	0.11 (-0.23 to 0.44)	-0.07 (-0.32 to 0.19)	0.00 (-0.19 to 0.20)	-0.10 (-0.30 to 0.11)
ED expenditures	-0.01 (-0.21 to 0.18)	-0.00 (-0.21 to 0.18)	0.10 (-0.11 to 0.31)	0.07 (-0.14 to 0.29)	-0.27 (-0.66 to 0.12)	-0.40 (-0.80 to 0.00) <sup>e</sup>	-0.21 (-0.52 to 0.00)	-0.22 (-0.49 to 0.04)
Inpatient expenditures	-0.19 (-0.42 to 0.05)	-0.09 (-0.33 to 0.14)	-0.21 (-0.47 to 0.06)	-0.39 (-0.65 to -0.13) <sup>d</sup>	-0.12 (-0.62 to 0.38)	-0.33 (-0.87 to 0.20)	-0.13 (-0.42 to 0.16)	-0.13 (-0.44 to 0.18)

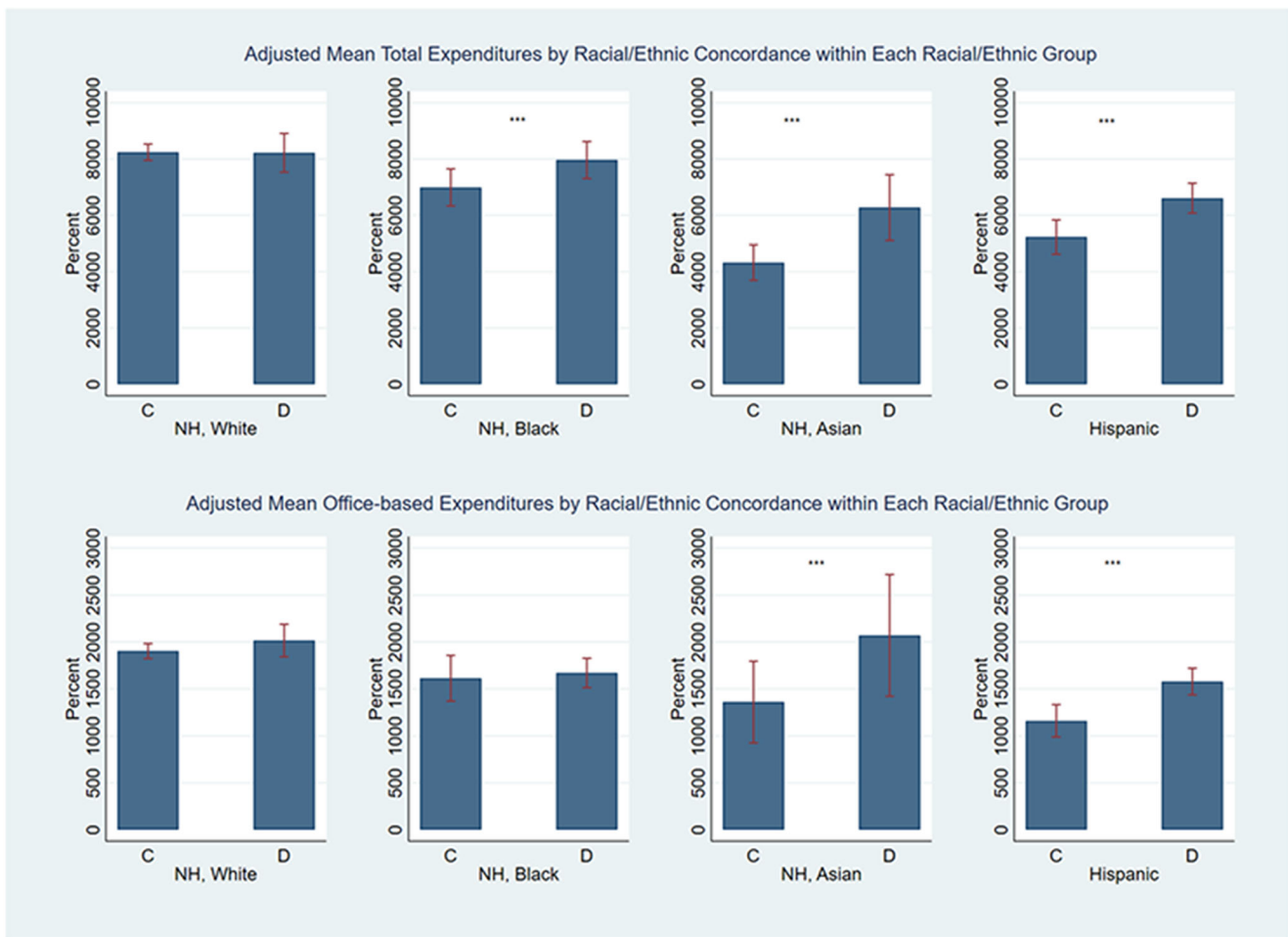
<sup>a</sup> Adjusted for gender, age, census region, education, income, insurance coverage, marital status, poor health status, number of chronic conditions, English proficiency, nativity status, duration of stay in the USA, and survey year

<sup>b</sup>  $p < 0.10$

<sup>c</sup>  $p < 0.05$

<sup>d</sup>  $p < 0.01$

<sup>e</sup> Reference category is discordant clinician



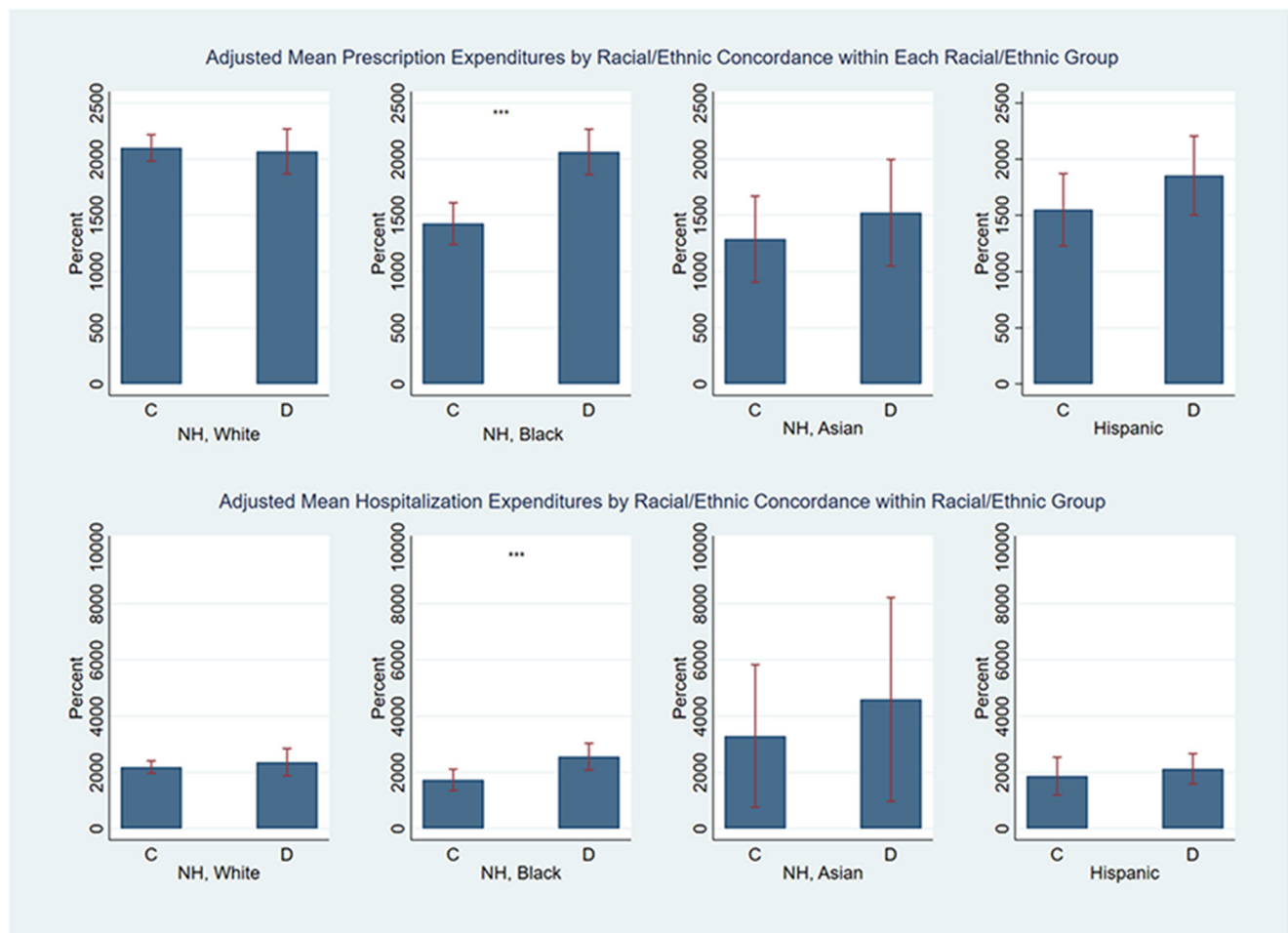
**Fig. 2** Adjusted mean total and office-based expenditures by race concordance within each racial/ethnic group, pooled MEPS (2010–2016).<sup>a</sup> Notes: NH, non-Hispanic; C, concordant; D, discordant. <sup>a</sup>Adjusted for

gender, age, region, education, poverty, insurance coverage, poor health status, marital status, number of chronic conditions, nativity status, duration of stay in the USA, and survey year. \*\*\* $p < 0.01$ , \*\* $p < 0.05$

Asians and Hispanics who were foreign-born, spoke English less fluently, and were publicly insured had increased likelihood of seeing a clinician of their own race. This study demonstrates that patient-clinician racial concordance for Asian, Hispanic, and Black patients is associated with lower ED use (Asian/Hispanic patients), lower rates of hospitalization (Hispanic patients), and lower total healthcare expenditures (Asian, Hispanic, and Black patients). However, having race-concordant clinician did not lead to increased use of services such as primary care visits, and receipt of screening tests for cervical, breast, and colorectal cancers. The combination of decreased ED visits, hospitalizations, and health expenditure observed for Hispanic patients with racial concordant clinicians suggests both appropriate healthcare delivery and appropriate healthcare utilization. Having established ongoing relationship with these racial concordant USC clinicians, particularly in minority populations, may have reduced healthcare expenditures. Many previous studies have shown that usual source of care and continuity with a clinician

contribute to more appropriate utilization of healthcare services [46]. Whether this is due to greater disease prevention, improved disease management, improved patient counseling, or simply less healthcare utilization warrants future studies.

Interestingly, despite lower total health expenditures found in the non-Hispanic Black concordant dyads, there was no reduced odds of ED visits or hospitalizations for this concordant group compared to non-Hispanic Black respondents seen by race-discordant clinicians. While approximately 13% of Americans are Black [47], Black patients only made up 6.4% of patients in racially concordant patient-clinician dyads in our study. A larger sample size of Black patients and greater representation of older Black patients may have shown a statistically significant decrease in expenditure and ED use for Black patients in concordant dyads. This finding could also indicate a systematic difference between Black patients in concordant vs discordant dyads, such as higher medical complexity and burden of disease in the former. This difference could also be explained by disproportionate experiences of racism and



**Fig. 3** Adjusted mean prescription and inpatient expenditures by race concordance within each racial/ethnic group, pooled MEPS (2010–2016).<sup>a</sup> Notes: NH, non-Hispanic; C, concordant; D, discordant. <sup>a</sup>Adjusted for gender, age, region, education, poverty, insurance

coverage, poor health status, marital status, number of chronic conditions, English proficiency, nativity, duration of stay in the USA, and survey year. \*\*\* $p < 0.01$ , \*\* $p < 0.05$

barriers to accessing outpatient care for Black patients treated in underserved settings.

Future topics to explore include the following: (1) structural barriers uniquely experienced by Black patients in terms of receiving longitudinal care in outpatient settings; (2) potential protective factors uniquely experienced by Black patients receiving care in emergency departments; (3) Black patients' interactions with appointment schedulers, front-desk staff, medical assistants, nurses, advanced practice clinicians, and physicians; and (4) disease severity and socio-demographic characteristics of Black patients seeking care in emergency departments. It is important to note that greater ED utilization and hospitalization may be indicated for some, regardless of the quality of outpatient care received. Future research can further examine the quality of care received and appropriateness of healthcare utilization in racially concordant and discordant patient-clinician dyads by comparing medical indications for treatment, timing of diagnoses, wait times for treatment, and actual health outcomes.

Our results add to a body of similar evidence supporting the initial hypothesis that improved communication from racial

concordance leads to an improved and therefore more effective therapeutic relationship. A variety of overlapping explanations for a communication gap in discordant patient-clinician dyads has been presented in the literature. A leading theory points to limited English proficiency, especially among Hispanic and Latino patients seeing language discordant clinicians, which has been found to be associated with worse glycemic control<sup>9</sup> and nonemergent ED usage [48]. While language mediates communication, it does not fully explain why a similar, yet statistically insignificant, association was seen in terms of ED use among Black and White patients in racially/ethnically concordant patient-clinician dyads.

The multivariate results for breast cancer screening tests were consistent with a recent study where patients with gender concordance had higher rates of cancer screenings [49]. There were no associations with racial concordance. Here the effect of racial concordance may be limited or less significant than gender concordance. In our study the effect of gender concordance was limited to the uptake of cervical cancer screening test in non-Hispanic White and Hispanic women and colorectal screening

test in non-Hispanic Black patients. Although gender concordance plays a major role in uptake of breast and cervical cancer screening, the impact was not uniform across the racial/ethnic groups. Future studies may need to explore this with large sample sizes for Asian and non-Hispanic Black populations.

This study has a number of limitations. We cannot infer causal effects of racial concordance on healthcare use or expenditures, as our study is based on cross-sectional data and can report associations only. The MEPS data comes from a self-reported survey with limited external validation, introducing the possibility of bias in answers, particularly regarding clinician race and healthcare expenditures. Unreported healthcare costs were imputed based on local estimates, which introduces additional error into the healthcare expenditure values. As the clinicians' race was based on patient's perceptions, it may lead to misclassification of patient-clinician concordance. However, patients' perceived clinician race may be as important of a mediator for our outcomes of interest as clinician self-identified race. Since only broad racial categories were used on the questionnaire, it may minimize this bias. The use of broad racial categories instead of disaggregated ethnic information, which was not available, to define concordance may underestimate the effect of patient-clinician concordance. Only those who had a USC clinician were included in the study, limiting the generalizability of the study findings to those without USC. The survey was distributed only to the non-institutionalized civilian population, limiting the ability to extrapolate results to separate health systems. Our analysis did not distinguish between nonemergent and emergent ED usage, limiting the ability to conclude that lower usage corresponds with more appropriate usage. Additionally, because minorities have decreased representation in the primary care workforce, minority patients have limited ability to choose a concordant clinician of their choice. It is impossible to infer preference on the part of the patient for a racially concordant or discordant clinician. Future qualitative or mixed-methods research may be conducted to further explore the role of patient preference for racially concordant or discordant clinicians.

Importantly, racial concordance provides a means for examining persistent racial/c disparities in healthcare only insofar as it is a useful stand-in for the explicit and implicit cultural characteristics that are closely associated with the social constructs of race and ethnicity. The inconsistent relationship in outcome shown here underscores the fact that differences in interaction with the healthcare system exist between racial groups and even within members of the same racial group. With this in mind, results reported here should be viewed as indicators for areas that need improvement within healthcare delivery and medical education regarding cultural understanding, communication training, and structural competency. Addressing these underlying contributory factors to racial health disparities will likely facilitate improvement in these disparities in the USA. To that end, we advocate improving access to medical professions for underrepresented minorities in medicine as well as expanding existing training in medical

school and graduate medical education curricula on race, cultural humility, structural competency, and anti-racism. This training should take into consideration evidence-based techniques that have been shown to reduce the impact of bias, to decrease the degree of physician and patient self-categorization, and to promote a shared common identity between the patient and clinician [3].

**Supplementary Information** The online version contains supplementary material available at <https://doi.org/10.1007/s40615-020-00930-4>.

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