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A fuzzy cognitive map based on Nash bargaining game for supplier selection problem: a case study on auto parts industry

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Abstract

Supplier Selection (SS) is a critical issue due to intense competition in the current market and the need to provide customer necessities with acceptable quality. On the other hand, SS depends on various criteria that make it a Multi-Criteria Decision-Making problem. Hence, a novel framework has been proposed in the current study to evaluate and rank suppliers. The proposed framework by aggregating the Process Control Score (PCS) and Process Evaluation Score (PES) evaluate and rank suppliers. For calculating PCS, a new structure and logic of the Fuzzy Cognitive Map based on the Nash Bargaining Game (BG-FCM) has been proposed to solve FCM's shortcoming in distinguishing between the important concepts in the real world. Moreover, for generating solutions with high separability and helping decision-makers to have a precise analysis of the system, a modifed learning algorithm based on the Particle Swarm Optimization (PSO) and S-shaped transfer function (PSO-STF) has been utilized for training BG-FCM. For calculating PES, experimental mathematical equations in the inspected case have been utilized for important criteria of quality, delivery time, and price of the shipment. The proposed framework has been applied in an auto parts industry for validation. The results show that BG-FCM can successfully highlight the most important concepts and assign their original value. Also, PSO-STF in the comparison between other conventional FCMs' learning algorithms has better performance in generating solutions with high separability. It can be concluded that BN-FCM with more progressive intelligence can analyze the complex systems and help decision-makers to have a vivid insight into the system.

Keywords Supplier selection framework · Fuzzy cognitive map · Nash bargaining game · Particle swarm optimization · S-shaped transfer function · Auto parts industry

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1 Introduction

Current supply management needs long-term partnerships with suppliers and uses fewer but more reliable suppliers. Therefore, selecting the proper supplier involves more than just a set of prices, and the choices depend on a range of quantitative and qualitative factors (Ho et al. [2010\)](#page-36-0). Due to the high number of suppliers in today's competitive industrial world, choosing the proper supplier is momentous. Current competitive markets require companies to respond quickly and efectively to customers' demands to gain customer satisfaction and improve their market status. In such circumstances, the role of suppliers and their Supply Chain Management (SCM) is very important, as the wrong decision may lead to increased costs for the manufacturing unit and, consequently, signifcant damage to the Supply Chain (SC) relationship. For this reason, SCM has drawn attention among both practitioners and academics because of market globalization, severe competition between frms, and understanding the signifcance of customer satisfaction (Yousef et al. [2017](#page-38-0)). To obtain an acceptable proft, which is essential for the survival of the organization, selecting the proper suppliers is a multi-criteria problem with quantitative and qualitative factors that must be resolved. Moreover, if these goals and management principles achieve, it will boost the level of customer satisfaction and ultimately will increase the proft of the organization. If organizations participate in this process, Supplier Selection (SS) will become more complex and will have diferent criteria for each supplier group. Finally, selecting a proper supplier and monitoring the requested demand from each source should be managed (Alinezad et al. [2013](#page-35-0)).

The Fuzzy Cognitive Map (FCM) is a powerful tool for modeling complex systems in the real world (Bakhtavar and Yousefi [2018\)](#page-35-1). Axelrod ([1976](#page-35-2)) introduced cognitive maps in the 1970s to provide scientifc and social knowledge. A cognitive map is defned as the graphical representation of a system that consists of nodes that represent concepts and arcs that demonstrate the perceived relationships between these concepts (Nikas and Doukas [2016\)](#page-37-0). A decade later, Kosko ([1986](#page-37-1)) introduced the FCM, which was an extension of the cognitive map. The most important development is the representation of connections that have become fuzzy numbers. This means that their description has been upgraded to a number rather than merely a symbol. This feature allows diferent amounts of causal relationships to be applied. The application of FCMs in the simulation, modeling, and decision-making are widely used in various domains like manufacturing process (Rezaee et al. [2017\)](#page-38-1), medical diagnosis (Salmeron et al. [2017;](#page-38-2) Bourgani et al. [2014\)](#page-36-1), time series prediction (Papageorgiou and Poczęta [2017](#page-37-2)), decision support system (Stylios et al. [2008](#page-38-3); Kyriakarakos et al. [2014\)](#page-37-3), risk assessment (Papageorgiou et al. [2015;](#page-38-4) Dabbagh and Yousef [2019;](#page-36-2) Jahangoshai Rezaee et al. [2018\)](#page-36-3), renewable energy management (Jahangoshai Rezaee et al. [2019\)](#page-36-4), environmental science (Anezakis et al. [2016;](#page-35-3) Singh and Nair [2014\)](#page-38-5), and performance optimization (Azadeh et al. [2017\)](#page-35-4).

In the SS literature, the used methods for this realm are categorized into six main groups: methods for prequalifcation of suppliers, Multi-Criteria Decision

Making (MCDM) techniques, mathematical programming models, Artifcial Intelligence (AI) models, fuzzy logic approaches, and combined approaches (Pal et al. [2013\)](#page-37-4). Although FCM is one of the AI methods, it does not have any status in that classifcation, and generally does not have a notable application in the SS problem. Nonetheless, FCM has very powerful potential like (1) considering causal relationships between concepts; (2) modeling complex systems with limited data; (3) more intelligent, and (4) less dependent on the experts' opinion (Bakhtavar and Yousefi [2018\)](#page-35-1). On the other hand, the most important shortcomings of the MCDM methods are their incapability in determining causal relationships between characteristics. Nevertheless, in the real world, each characteristic is afected by other characteristics and conversely. Thus, disregarding this issue will lead to uncertainty in the outcomes (Jahangoshai Rezaee and Yousef [2018\)](#page-36-5). Based on the provided information, the implementation of FCM instead of MCDM methods can relieve the shortcoming of the MCDM methods. FCM's concepts indicate key factors and characteristics of the modeled complex system (Zare Ravasan and Mansouri [2016\)](#page-38-6), and these characteristics are based on human knowledge or historical data (Papageorgiou [2013](#page-37-5)). Although FCM, according to the causal relationship interaction, can determine the value of concepts, based on the human knowledge, some concepts may have more outstanding importance, and they are expected to have more signifcance on the system's behavior. Conventional FCMs have integrated logic, and concepts do not have any diferences with each other, and their genuine importance in the real world is disregarded. The only way to distinguish the importance of the concepts in FCM is their initial numerical value; however, these values will change after constructing the FCM and reaching the steady-state. In constructing the FCM, the importance of the concepts is updated through causal relationships. These values may increase or decrease according to the weights of casual relationships. FCM's holistic attitude of the system as an integrated complex may disregard the real impact of some of the concepts and leads to the imprecise perception of the problem. On the other hand, ignoring the real value of concepts, in the long term, may have negative consequences on the system. Hence, a new logic should be organized to the FCMs to consider the importance of the concepts in the learning process and allocates more outstanding signifcance than other concepts. In this study, by establishing the Nash Bargaining Game (BG) between critical concepts of FCM, it has been tried to help FCM to distinguish the most important concepts of the system. In fact, in the learning process, concepts with cooperating will try to raise their payofs, and fnally, achieve their original value.

This study aims to implement the proposed novel structure of the BG-FCM in an SS framework to have a better insight into the problem. For analyzing the purposed approach, a case study has been selected in an auto parts industry for evaluating and ranking the suppliers. For this purpose, a specifc framework is presented according to their achieved scores. In the frst step, using the proposed BG-FCM, the Process Control Score (PCS) is determined for each supplier. Firstly, after collecting the suppliers, the main criteria for evaluating them are determined based on the Control Team's (CT) opinion. Then, experts assign scores to the performance of the suppliers based on the determined criteria by fuzzy numbers. In this study, every criterion

of the SS problem is considered as the FCM's concept, and the objective concepts for establishing the Nash BG are ascertained. The objective concepts of the FCM in the learning process will try to raise their value based on the Nash BG to emphasize their signifcance in the evaluation process. In this step, the FCM is constructed by experts, and a learning algorithm extracts the causal relationships' optimal weights between concepts. After reaching the steady-state, the fnal weight of the concepts that shows the importance of the relevant criteria is obtained. For learning the FCM, a new modifed learning algorithm based on the combination of the Particle Swarm Optimization (PSO) and S-shaped transfer function (PSO-STF) has been utilized. This learning approach has great capability in generating solutions with high separability, which can help decision-makers to analyze the system reliably. For evaluating the performance of the proposed approach, it has been compared by some of the conventional FCM algorithms. Then, in the second step, the Performance Evaluation Score (PES) is obtained based on the quantitative criteria and the presented experimental mathematical equations of the company. In the fnal step, the suppliers are ranked by aggregating the obtained scores from the PCS and the PES.

The rest of this paper is organized as follows: Sect. [2](#page-3-0) deals with the literature on SS problem, application of the FCM in the SC realm, and FCM learning algorithms. In Sect. [3,](#page-6-0) the proposed methods in this study are explained. Then, in Sect. [4](#page-10-0), the new proposed approach in this study is illustrated. In Sect. [5,](#page-18-0) the proposed approach is applied to the problem in the auto parts industry, and the results are analyzed. Finally, in Sect. [6](#page-28-0), conclusions and suggestions for future studies are presented.

2 Literature review

The literature review in this section is divided into three sub-sections. In Sect. [1,](#page-1-0) the researches on SS problems and diferent MCDM methods that have been used in this area are presented. In Sect. [2,](#page-3-0) the applications of FCM in the SC are investigated. In Sect. [3](#page-6-0), some of the studies for developing FCM learning algorithms are presented.

2.1 SS problem

As the supplier is part of a good and well-managed SC, it will have a pivotal role in this realm. The importance of SS is that it undertakes the supply of resources while simultaneously infuences activities such as inventory management, production planning and control, fnancial requirements, and product quality (Choi and Hartley [1996](#page-36-6)). The importance of these observations is further enhanced by recent advances in SCM, as its membership tends to be stable over a long-term relationship (Choi and Hartley [1996\)](#page-36-6). Araz and Ozkarahan [\(2007](#page-35-5)) described SS and evaluation for strategic recourses with the new multivariate sorting approach based on the Preference Ranking Organization Method for Enrichment of Evaluations (PROMETHEE) method, in which suppliers are categorized according to supplier design capabilities and overall performance. Banaeian et al. ([2018\)](#page-35-6) contributed to the green SS area by comparing the application of the Technique for Order of Preference by Similarity

to Ideal Solution (TOPSIS), VIKOR and gray relational analysis in a fuzzy environment. Liu et al. [\(2018](#page-37-6)) implemented the Analytic Network Process (ANP) and entropy weight to obtain the subjective and objective weights of criteria and then, based on the Decision-Making Trial and Evaluation Laboratory (DEMATEL) and Game Theory (GT), determined the overall weight of ANP and entropy weight. The Analytic Hierarchy Process (AHP) method is a widely used approach to SS and has been studied extensively. Lu et al. [\(2007](#page-37-7)) presented a multi-objective decision-making process for green SCM to assist the SC manager in measuring and evaluating suppliers' performance based on fuzzy AHP. Özgen et al. ([2008\)](#page-37-8) designed the integration of the AHP method and a multi-objective probabilistic linear programming method to identify all the tangible, intangible, quantitative, and qualitative factors used to evaluate and select suppliers to determine optimal order quantities. Alinezad et al. ([2013\)](#page-35-0) used the Quality Function Deployment (QFD) method to select suppliers of pharmaceuticals and ranked the QFD method using fuzzy AHP method. Vivas et al. ([2020\)](#page-36-7) studied an integrated approach combined with analytical and mathematical models by using AHP and PROMETHEE methods to assess SC sustainability in the oil and gas industry.

Data Envelopment Analysis (DEA) is another widely used approach in SS. Chen [\(2011](#page-36-8)) examined the evaluation of suppliers in Taiwan's textile industry by analyzing competitive organizational strategy using SWOT and potential suppliers represented using the DEA and TOPSIS methods. Sabouhi et al. [\(2018](#page-38-7)) attempted to design an SC in the pharmaceutical industry using a fuzzy DEA method and used this hybrid approach to evaluate the efficiency and flexibility of SC design. Ramezankhani et al. [\(2018](#page-38-8)) presented a new dynamic network DEA framework as a comprehensive performance management system in the automotive industry coupled with the combined QFD method with DEMATEL to select the optimal systems for the best stability and fexibility factors used in the DEA model. Li et al. [\(2019](#page-37-9)) presented a fuzzy epsilon-based DEA to evaluate SC performance. To achieve an organized process, Yousef et al. [\(2019](#page-38-9)) presented a multi-buyer coordinated model and the DEA model for selecting efficient suppliers, order allocation, and pricing in an SC concerning coordination among its members. In a study, Lamba et al. [\(2019](#page-37-10)) proposed mixed-integer nonlinear programming for SS, along with determining the large integer in a dynamic environment.

2.2 FCM application in the SC

Kim et al. ([2008\)](#page-37-11) proposed a study to extract the cause-and-efect knowledge from the state data and to develop an FCM for a Radio Frequency Identifcation technology in SC. Chen ([2011\)](#page-36-8) designed the autonomous agent-based tracing system based on the internet of things architecture using FCMs and fuzzy rule method for product usage life cycle. Irani et al. (2014) (2014) using FCM, attempted to contribute to the perspective of the Information System (IS) investment valuation based on a fuzzy expert system, to emphasis on expanding knowledge and learning to evaluate the mostly ambiguous valuation of IS investments. Also, Irani et al. [\(2017](#page-36-10)), by identifying key factors extracted from the literature, presented a model for implementing

green SC collaboration using a future-based perspective to examine the role of knowledge management in facilitating green SC collaboration with the help of FCM. Bevilacqua et al. ([2018\)](#page-35-7) proposed a method for analyzing the domino efect among concepts afecting SC resilience based on FCMs to allow the players of the SC to evaluate the indirect and total causal effect among different concepts affecting the SC resilience. Shojaei and Haeri [\(2019](#page-38-10)) proposed an approach included an SC risk management approach for construction projects that consists of grounded theory, FCM, and gray relational analysis to bridge the gap in efectively managing risks along the project's SC to avoid increasing time and cost. Alizadeh and Yousef [\(2019](#page-35-8)) provided a unifed framework for SS problem concerning the loss of standard deviation criteria, causal relationships between decision-makers criteria, and preferences in SS problem, combining the Taguchi method and FCM.

2.3 FCM learning algorithms

FCMs' learning algorithms have focused on learning E-matrix, i.e., causal relationships and their weights (Papageorgiou [2013](#page-37-5)). Depending on the type of available knowledge, learning techniques can be divided into three groups: Hebbian-based, population-based, and hybrid, which integrates the core aspects of Hebbian-based and population-based learning algorithms. Dickerson and Kosko [\(1994](#page-36-11)) were the frst to propose a simple method of diferential learning based on the Hebbian theory. During Diferential Hebbian Learning (DHL), the weight values are repeatedly updated to achieve the desired structure. Generally, the weight in the connection matrix changes only when the value of the corresponding concept changes. Papageorgiou introduced two unbiased Hebbian-based earning algorithms, called Nonlinear Hebbian Learning (NHL) (Papageorgiou [2013\)](#page-37-5) and Active Hebbian Learning (AHL) (Papageorgiou et al. [2004](#page-37-12)) which were able to adjust the weight of FCM. Population-based learning algorithms usually seek to fnd models that emulate input data. Population-based learning algorithms are optimization techniques and, therefore, algorithmically strict (Papageorgiou [2013\)](#page-37-5). Several population-based algorithms, such as evolutionary strategies (Koulouriotis et al. [2001](#page-37-13)), swarm intelligence (Papageorgiou et al. [2005\)](#page-37-14), tabu search (Alizadeh et al. [2007\)](#page-35-9), game-based learning (Luo et al. [2009\)](#page-37-15), chaotic simulated annealing (Alizadeh and Ghazanfari [2009\)](#page-35-10), genetic algorithms (Froelich and Juszczuk [2009](#page-36-12)), Real Coded Genetic Algorithm (RCGA) (Stach [2010\)](#page-38-11), ant colony optimization (Ding and Li 2011) have been suggested for learning FCMs. In the hybrid learning method of an FCM, the objective is to modify/update weight matrices based on initial experience and historical data in a two-step process. The presented algorithms in the literature target diferent application requirements and try to overcome some limitations of FCMs (Papageorgiou [2013](#page-37-5)). Papageorgiou and Groumpos ([2005a](#page-37-16)) proposed a hybrid learning scheme consisting of the Hebbian algorithm and the Diferential Evolution (DE) algorithm. Later, Ren ([2007\)](#page-38-12) proposed an FCM learning approach combining the NHL and Extended Great Deluge Algorithm (EGDA). This blended learning method has NHL performance and EGDA absolute optimization capability. Another hybrid scheme

was proposed by Zhu and Zhang [\(2008](#page-38-13)) using the RCGA and NHL algorithms and discussed in a partner selection problem.

3 Methodology

In this section, the used methods in this study are presented. In Sect. [1,](#page-1-0) the concept of FCM and its mechanism are provided. In Sect. [2](#page-3-0), the Nash BG is introduced.

3.1 FCM

FCMs are a structured AI technique that incorporates ideas from Artifcial Neural Networks (ANNs) and fuzzy logic. FCMs create models as a set of causal relationships and concepts (Kosko [1986](#page-37-1)). Nodes represent concepts, and causal relationships are shown by direct edges, which represent causal relationships between concepts. Each edge has a weight that determines the type of causal relationship between the two nodes. The weight sign determines the positive or negative causal relationship between the nodes of the two concepts. Concepts refect the characteristics, qualities, and perceptions of the system. The relationship between the concepts of the FCM indicates the causal relationship that one concept has over another. These weighted connections indicate the direction and degree and which concept infuences the value of the weighted connection (Papageorgiou and Groumpos [2005b](#page-37-17)) (see Fig. [1\)](#page-6-1). The values of the concepts change over iterations (van Vliet

Fig. 1 An FCM with six nodes and twelve edges

et al. [2010](#page-38-14)), and the qualitative weights for edges are normalized on the range $[-1.0, +1.0]$, and concepts can be squashed in the interval [0.0, 1.0] or $[-1.0, +1.0]$ based on the threshold function (Nikas et al. [2019](#page-37-18)).

If the weight sign indicates a positive causality ($W_{ij} > 0$) between C_i and C_j , then increasing the value of C_i will increase the value of C_j and decreasing the value of C_i will decrease the C_j value. When there is a negative causality (W_{ij} < 0) between two concepts, increasing the value of the first concept (C_i) reduces the value of the second concept (C_j) , and decreasing C_i increases the C_j value. When there is no relationship between two concepts, $W_{ii} = 0$. The power of the W_{ij} indicates the effect of C_i on C_j (Papageorgiou et al. [2004\)](#page-37-12).

Experts typically develop FCMs of a mental model manually based on their knowledge of a related area. First, they identify the key aspects of the domain, namely concepts; then, each expert determines the causal relationship between these concepts and the strength of causal relationships (Papageorgiou [2013\)](#page-37-5). For the FCM reasoning process, a simple mathematical formula is usually used as follows:

$$
A_i(k+1) = f\left(A_i(k) + \sum_{j=1}^{N} A_j(k), W_{ji}\right)
$$
 (1)

where the $A_i(k)$ state vector represents the c_i value at the time t . Depending on the notion of autocorrelation $A_i(k)$ can be eliminated. Functions of this form assume that no autocorrelation has been utilized in FCM literature. Depending on whether the weight matrix consists of autocorrelation or not, both functions can be considered as equal. By devoting ones on the main diagonal of the weight matrix, i.e. $w_{ii} = 1$, then autocorrelation is implied and included in the frst term, so the second term should be eliminated (Nikas and Doukas [2016\)](#page-37-0). *f*(.) is a threshold function and two kinds of threshold functions are utilized in the FCM framework: the unipolar sigmoid function, where $m > 0$ determines the steepness of the continuous function f:

$$
f_{(x)} = \frac{1}{1 + e^{-m.x}}
$$
 (2)

where *m* is a real positive number and *x* is the value of $A_i^{(k)}$ at the equilibrium point. When the nature of concepts can be negative, their values belong to the interval [−1.0, 1.0], the hyperbolic function is used (Groumpos [2010](#page-36-13)):

$$
f_{(x)} = \tanh(x) \tag{3}
$$

The threshold function is used to reduce the sum of infnite weights to a specifc range that impedes quantitative analysis but allows for qualitative comparisons between concepts. FCM calculations using Eq. [\(1](#page-7-0)) will continue to achieve one of the following conditions (Papageorgiou et al. [2006](#page-38-15)):

- A. Reaching a steady-state, as long as *Anew* is equal to *Aold* or slightly diferent,
- B. Reaching the desired iteration with the conceptual values in a loop, the numerical values are assigned to a specifc period.

C. Demonstrating chaotic behavior that selects each value with diferent numerical values in a non-random way.

3.2 Nash BG

GT is the theory of strategic interaction and, as a mathematical tool, aims to formalize strategic interactions between players. It is defned by a set of players, strategies, and payofs. GT assumes that players rationally choose a strategy to maximize their payoff with being aware of the game's knowledge structure, which is other players' attempt to maximize their payofs (Mulazzani et al. [2017](#page-37-19)). If there is a Nash equilibrium point, where no player has the motivation to back down from their strategy, the result is considered to be rational behavior. There are diferent categories for games: First, it is important to distinguish between cooperative and non-cooperative games. In cooperative games, players pursue a common goal, and in non-cooperative games, players perform behaviors that are in apparent contradiction with other players. Second, some games are played at the same time (in this case, the information is said to be imperfect because a player does not know the adopted strategy by other competitors), and others sequentially games (playing with perfect information). Furthermore, games can have incomplete information, where some players do not know one or more features associated with other players' identities. In this case, players only know the probabilistic distribution of competitors' decisions without any information (Mulazzani et al. [2017](#page-37-19)).

A Two-person BG involves two players who have the opportunity to cooperate in more than one way (cooperative game) (see Fig. [2\)](#page-8-0). In other words, no action is taken by a player without the consent of the opposing player to threaten the profits of the other party (playing with perfect information) (Nash [1950\)](#page-37-20). Players may endeavor to resolve their confict and voluntarily commit themselves to practical action that is benefcial to all. If there is more than one set of actions that is more favorable to the disagreement of both players and there is a confict between those sets to resolve the confict, then the process of negotiating with how to resolve

Fig. 2 The overall process of Nash BG

the confict is necessary. The negotiation process can be modeled using GT tools (Osborne and Rubinstein [1994\)](#page-37-21).

BGs can be described as a tool that helps managers to understand the bargaining problem in diferent problem settings. A BG is one in which two or more players compete on the distribution of benefts (Jahangoshai Rezaee et al. [2012a](#page-36-14)), and its purpose as a cooperative game is to divide the benefts between two players based on their competition (Jahangoshai Rezaee et al. [2012b\)](#page-36-15). If both players disagree on how to distribute the benefts in a two-person BG, each player receives "disagreement value" and is called breakdown points (breakdown payofs). Breakdown payofs are the starting point for a bargain that indicates the pair of possible payofs when a player decides not to bargain with other players (Jahangoshai Rezaee et al. [2012a\)](#page-36-14). The Nash model needs to be feasible set, compact, convex, and contain some payof vectors so that each individual's payoff is greater than the individual's breakdown payoff (Jahangoshai Rezaee et al. [2012b](#page-36-15)). Players can always reach the breakdown point D if they fail to bargain and fail to reach an agreement. It can be regarded as the Nash equilibrium point of the non-cooperative version of the game. The *DBB*′ dotted area of Fig. [3](#page-9-0) determines the feasible set. The set of all results that are: (a) compared to the breakpoint, being Pareto optimal, and (b) can be received from the same point. There are no details on the bargaining process or agreement between the players. The Nash bargaining solution is achieved by maximizing the Nash Product Equation (NPE) (Lambertini 2011). If u is the utility function of player 1, and v is the utility function of player 2, then u_0 and v_0 are the breakpoints for players 1 and 2, respectively (Jahangoshai Rezaee and Shokry [2017\)](#page-36-16):

$$
\max |u - u_0||v - v_0|
$$
 (4)

By changing u and v, NPE changes in a way that convex curves are drawn to the origin of axes (see Fig. [4](#page-10-1)). The maximization of Eq. (4) (4) must be consistent with

the constraint, meaning players must select a point in the feasible set or maximize along its frontier. Therefore, Eq. [\(4](#page-9-1)) is maximized when players maximize the tangent point between the Pareto boundary of the set and the highest possible curve produced by Eq. (4) (4) that is compatible with the feasible set (Lambertini [2011](#page-37-22)).

4 Proposed approach

In this section, the proposed approach of this study is presented. In Sect. [1,](#page-1-0) the BG-FCM is introduced, which is based on the combination of FCM and Nash BG. Then, in Sect. [2,](#page-3-0) the implemented learning algorithm for this study is presented. Finally, in Sect. [3](#page-6-0), the proposed framework for evaluating the proper suppliers is provided.

4.1 BG‑FCM

The main objective of this sub-section is developing FCM by Nash BG to make it more intelligent in distinguishing between the most important components in the modeled system. The main motivation for this issue is that based on human knowledge, some components of systems in the real world have a more vital impact on the system and its behavior. FCMs, by combining the main aspects of fuzzy logic, ANNs, expert systems, and semantic networks, have attained remarkable research interest and are widely used to analyze complex causal systems (Papageorgiou [2013](#page-37-5)). FCM has the capability of considering components as concepts, and causal relationships between concepts can determine the fnal value of the concepts. However, FCM has an integrated structure for the model and does not precisely distinguish between various concepts based on their importance in the real world. The only way that FCM emphasize the important concepts is their initial numerical value. After constructing FCM by learning algorithms, according to the weight of the causal relationships and the number of edges that a concept can receive or sends, the fnal value of the concepts is determined. Based on the causal relationships, their weight, and signs, the fnal value of the concepts may be diferent than the expectations of human knowledge. It is suggested to accomplish a Nash BG between critical concepts to achieve their original value to overcome the mentioned problem. The NPE is considered as the ftness function of the FCM learning algorithm. For this purpose, the most important components of the system are determined by experts to accomplish the Nash BG. These concepts are considered as the players of the Nash BG, and in the learning process of the FCM, they will endeavor to raise their payofs to achieve their original value. The utility function of the FCM's selected concepts, in the role of Nash BG players, is calculated according to the Eq. [\(5](#page-11-0)).

$$
u = \sum_{j=1}^{N} A_j(k). \ W_{ji}
$$
 (5)

In this Equation, $A_j(k)$ and W_{ij} have the same meaning which they have in FCM. At frst sight, it may conclude that the number of causal relationships and the numerical value of concepts have the main role in calculating the selected concepts' value. However, based on the NPE and the logic of Nash BG, NPE's value will be maximum when all of the players achieve their desired payofs. Every concept has its breakdown payof, which ascertains the value that it does not bargain with other players. In other words, each player achieves its desired value by cooperating with other players regarding breakdown payoff that leads to maximizing the NPE. Figure [5](#page-12-0) demonstrates an overview of BG-FCM in which three concepts have accomplished a Nash BG. For instance, the concept BG1 receives three causal relationships from Concept i, Concept j, and BG3 that, with their concept value and causal relationship weights constitute its utility function. Concepts BG1, BG2, and BG3 accomplish a Nash BG with each other, and they maximize NPE by cooperating and raising their payofs.

4.2 Learning algorithm

In FCM, accurate estimation of map's weights is essential to improve their accuracy, structure, and reduce dependence on expert opinions. In recent years to overcome this defciency, various learning algorithms have been implemented to enhance the accuracy of obtained weights and map convergence (Rezaee et al. [2017](#page-38-1)). Abbaspour Onari et al. [\(2020](#page-35-11)) proposed a modifed fuzzy learning algorithm based on the combination of the PSO algorithm and S-shaped transfer function (PSO-STF). In this algorithm, the S-shaped transfer function has been utilized for relieving the PSO algorithm's shortcomings in the lack of separability in the generated solutions. The proposed algorithm aims to generate solutions with high separability to help decision-makers to have precise insight into the problem. The PSO algorithm generates new solutions based on two main equations:

Selected concepts for Nash BG

Fig. 5 An overview of BG-FCM with three concepts participated in Nash BG

$$
v_i(t+1) = w * v_i(t) + c_1 * rand() * (pbest_i(t) - x_i(t)) + c_2 * rand() * (gbest(t) - x_i(t))
$$
\n(6)

$$
x_i(t+1) = x_i(t) + v_i(t+1)
$$
\n(7)

 c_1 and c_2 in Eq. ([6](#page-12-1)) are acceleration constants that refer to the weighting of the stochastic acceleration terms that pull each particle toward *pbest* (personal best) and *gbest* (global best) positions. *Rand ()* is a random variable that is generated by uniform distribution between 0 and 1. w is inertia weight, *x* refers to the position vector, and *v* velocity vector (Kennedy and Eberhart [1995](#page-36-17)).

The S-shaped transfer function has been implemented as the transfer function of the PSO algorithm. The aim is to make separability between generated solutions and make concepts distinguishable. The S-shaped curve (see Fig. [6\)](#page-13-0) is dependent on two parameters *a* and *b* that determine the two upper and lower boundaries of the slope of the curve (see Eq. [8](#page-13-1)) (Abbaspour Onari et al. [2020](#page-35-11)).

Fig. 6 S-shaped transfer function

$$
f(x;a,b) = \begin{cases} 0, & x \le a \\ 2\left(\frac{x-a}{b-a}\right)^2, & a \le x \le \frac{a+b}{2} \\ 1 - 2\left(\frac{x-b}{b-a}\right)^2, & \frac{a+b}{2} \le x \le b \\ 1, & x \ge b \end{cases} \tag{8}
$$

After generating the initial population by PSO, the vector of the obtained FCM concepts and generated populations (weight matrix) are entered into the S-shaped transfer function. Random populations and concept values' vector for evaluating by ftness function are transferred into NPE. Ultimately, the best solutions are those that maximize the Nash BG ftness function by enhancing their payof in cooperation with other players. The objective concepts by cooperating will try to enhance their payofs, which leads to enhance the Nash BG value. The pseudo-code of the proposed approach has been represented below (Fig. [7](#page-14-0)).

4.3 Integrated framework for SS

The main purpose of the current study is to implement the novel structure of the BG-FCM in a framework for the SS problem. The main goal is evaluating the performance of the suppliers and selecting proper suppliers of materials, parts, production tools, packaging materials, and other necessities that afect the quality of the fnal product, with a focus on supplier evaluation criteria in the auto parts industry. In a comprehensive view at the under reviewed problem, it can be said that the process of evaluating suppliers is carried out in two steps:

The PSO-STF pseudo-code								
Initialization phase:								
Determining the population (swarm) size (Weight matrix), the maximum number of algorithm iteration,								
initial position (particle) x and velocities v, and c_1 , c_2 , and w.								
Repeat:								
Transfer function:								
Leading the generated random populations and concept values to the S-shaped transfer function.								
Evaluating:								
Evaluating each particle's value according to the Nash BG fitness function.								
Termination of the desired value check:								
If the desired value is obtained, exit the loop								
Discovering the personal best:								
Find the best-generated solution for each particle								
if fitness $[(x) < (P_{\text{best}})]$:								
Update velocity and position according to Equations (6) , (7)								
else								
Discovering the global best								
Find the best-generated solution for all of the generated particles								
if $fitness[(P_{best}) < (G_{best})]$:								
It is the best-generated solution								
else								
Update the velocities								
Update the velocity of each particle according to the Equation (6)								
Update positions								
Update the position of each particle according to the Equation (7)								
Until: stopping criterion is met.								

Fig. 7 The pseudo-code of the PSO-STF for BG-FCM (Abbaspour Onari et al. [2020\)](#page-35-11)

Step 1 Strategic identification: The initial selection and identification of new suppliers are carried out through participating at exhibitions, based on catalogs' information, and recommendations of other buyers or producers, and customers. Then, the business manager contacts under investigation companies and informs the business context and requirements of the organization to the suppliers. These companies should be aware of the range of quality requirements and necessities of the company. If positive feedback was received and suppliers were interested, they would be provided with a "suppliers' profle form" to complete it with up-to-date and accurate information.

Step 2 Evaluation and selection: At this step, based on the technical manager's opinion, the suppliers' companies and their facilities are investigated, and their capability is evaluated. Then, the accuracy of the provided information in the suppliers' profle form is investigated. In this step, the selection of the authorized suppliers is announced based on the items in the "suppliers' evaluation form" to conclude the contract. Suppliers' evaluation is based on the suppliers' fnal score, and their rating is based on two scores: PCS and PES. 70% of each suppliers' fnal score comes from the pre-shipment PCS (based on the annual checklist), and 30% is related to their PES after receiving the shipment. The used methods for calculating PCS and PES is presented as follows:

4.3.1 *Calculating suppliers***'** *PCS (based on the BG‑FCM)*

Suppliers' process control includes criteria for quality management systems, modern quality systems, human resources, resources and facilities, technical documentation, and process control. Based on the CT's opinion, a list of qualitative criteria that are important in evaluating proper suppliers is organized, and based on suppliers' performance; an initial fuzzy score is assigned to every qualitative criterion. A fuzzy set is a class of objects with sequential grades of membership. Such a set is determined by a membership (characteristic) function, which devotes to each object a grade of membership ranging between zero and one (Zadeh [1965\)](#page-38-16). The following expression represents the fuzzy set of "A":

$$
A = \{(x, \mu_A(x)) | x \in X\}
$$
\n⁽⁹⁾

where $\mu_{\rm A}(x)$ indicates the membership function of the fuzzy number, which grades membership between $[0, 1]$ is allocated to x. In this study, the fuzzy triangular numbers are implemented to scoring the suppliers' evaluation criteria. The membership function of fuzzy triangular numbers can be expressed as follows:

$$
\mu_{A}(x) = \begin{cases}\n0, & x < l \\
\frac{x-l}{u-x}, & 1 \le x \le m \\
\frac{m-l}{u-m}, & m \le x \le u \\
0, & x \ge u\n\end{cases}
$$
\n(10)\n
$$
; l < m < u
$$

Let $A = (l, m, u)$ be the symbol indicating a triangular fuzzy number. Thus, it is fully characterized by a triple: (l, m, u) . The parameter "m" gives the grade of $\mu_A(x)$ where parameters "l" and "u" are the lower and upper bounds (Aboutorab et al. [2018](#page-35-12)). Table [1](#page-15-0) represents the transformation rules of linguistic variables to fuzzy triangular membership function in this study. CT assigns a linguistic variable to every criterion which describes the performance of suppliers in the investigated domain.

The continuous membership function of the used triangular fuzzy number is represented in Fig. [8](#page-16-0). For ease of calculation, the center of gravity (CoG) method (Chandramohan et al. [2006](#page-36-18)) is implemented to aggregate the allocated scores by CT and convert fuzzy numbers to crisp numbers.

Afterward, using the recorded information of evaluation criteria and BG-FCM, it is attempted to determine the weight of every evaluation criterion for calculating the PCS. The weight of each evaluation criteria is the importance of that criterion in evaluating suppliers. For calculating each criterion's weight, evaluation criteria are considered as concepts of the BG-FCM and the map of these concepts. Then, the

Fig. 8 Five membership functions to assign scores for suppliers' evaluation criteria

vital concepts for participating in the Nash BG are selected and considered as objective concepts. After depicting the BG-FCM and determining the constraint of the causal relationships between concepts is by experts, the fnal weight of each concept is calculated using the PSO-STF learning algorithm. To this end, allocated scores for each supplier's evaluation criteria are considered as the initial numerical value of concepts in BG-FCM. In the following, the learning algorithm is executed for each supplier. After reaching the steady-state, concepts' weights are considered as their importance for each supplier. By aggregating the obtained weights, the PCS is obtained for each supplier. Then, by applying the obtained weights from BG-FCM to the initial score, which is allocated by the experts on each evaluation criterion and aggregating them, "process control score by applying weights (PCSAW)" is obtained for each supplier. Then, the "process control score ratio (PCSR)" is obtained by dividing the (PCSAW) to the "highest possible PCS between suppliers."

4.3.2 *Calculating suppliers***'** *PES (based on quantitative criteria)*

Based on the ISO/TS principles and prescriptions of the company, the qualitative average of shipments is calculated according to Eq. (11) (11) by the CT in the case study, using the output of the qualitative product inspection. ISO/TS is provided to control the quality of production in the automotive industry. There are codifed principles and prescriptions for implementing ISO/TS; however, every company based on its historical documentation and experiments codifes its relevant prescriptions for implementing ISO/TS. There is no generic model; each industry seems to have developed a process to match its own needs (Hoyle [2005](#page-36-19)).

$$
C_R = 0.7Q_R + 0.2D_R + 0.1P_R
$$
\n(11)

In Eq. ([11](#page-16-1)), C_R is the qualitative average, Q_R is the evaluation of the shipment quality, D_R is the evaluation of the shipment delivery time, and P_R is the evaluation of the received shipment price. Also, the evaluation of the shipment quality, shipment delivery time, and received shipment price are calculated basis on Eqs. [\(12\)](#page-17-0) to ([14](#page-17-1)), respectively. Then, they are recorded in the qualitative evaluation form of received shipment.

$$
Q_R = ((Q_1 + (0.8Q_2) + (0.7Q_3))100)/(Q + Q_4)
$$
\n(12)

$$
D_R = ((Q_P - (0.1Q_E) - (0.5Q_F))100)/Q_P
$$
\n(13)

$$
P_R = (P_L/P) * 100 \tag{14}
$$

In Eqs. ([12](#page-17-0)) to [\(14\)](#page-17-1), Q_1 is the matched shipment volume, Q_2 is the matched and accepted shipment volume after correction and rework, Q_3 is the accepted shipment volume with minor mismatches, and Q_4 is the unmatched and referential shipment volume. Q is the shipment volume, Q_p is the volume shipment which should be sent on time, Q_E is the extra shipped shipment volume, and Q_F is the shortage shipment volume. P_L is the lowest sales price among all suppliers, and P is the supplier sales price. After calculating the suppliers' fnal score (70% of PCS and 30% of PES), the suppliers are ranked based on the obtained fnal scores. The fowchart of the proposed approach in this study has been illustrated in Fig. [9](#page-17-2).

Fig. 9 The proposed framework for evaluating suppliers in this research

5 Case study and analyzing the results

In this section, the proposed framework is applied to a case study in the auto parts industry. In Sect. [1,](#page-1-0) the preprocessing phase is applied to information and data. In Sect. [2](#page-3-0), the proposed BG-FCM for calculating the fnal weight of the criteria is presented. Because the BG-FCM is presented for the frst time, its performance is validated in comparison with other conventional FCMs. In Sect. [3](#page-6-0), the PCS and PES are calculated, and the fnal evaluation score of suppliers based on them is provided, and suppliers are ranked based on their score.

5.1 Preprocessing phase

The studied company in the auto parts industry operates with extensive casting and machining equipment to produce raw materials needed for light and heavy-duty vehicle manufacturing industries. With a variety of mechanized equipment for melting, casting and polishing, the company pursues the self-sufficiency task of supplying the necessary parts to the domestic industry, the ability to export parts and create the necessary platform to create the right level of employment opportunities. In the frst step of the proposed framework for supplier evaluation, based on the documentation of the understudy company and the opinions of the CT, the main criteria used to evaluate suppliers are presented in Table [2.](#page-19-0) In the next step, CT's experts assign scores to the evaluation criteria for the investigated suppliers. For assigning scores to evaluation criteria, linguistic variables are utilized, and they are classifed into fve categories: very bad, bad, medium, good, and very good, which illustrates the performance of the investigated supplier in that domain. Five membership function is defned for every linguistic variable according to the fuzzy triangular number (see "Appendix [1](#page-31-0)"). Then, fuzzy numbers are converted into crisp numbers by the CoG method for ease of the calculation. These numbers are initial values of the concepts of the BG-FCM (see "Appendix [2"](#page-34-0)).

5.2 BG‑FCM and comparing it with conventional FCMs

For obtaining the fnal weight of the criteria, every criterion is considered as the concept of the BG-FCM. Then, based on the CT's opinion, the causal relationships between concepts and directions are determined, and the weight of the causal relationships is specifed as constraints for the PSO-STF. It should be mentioned that unlike Abbaspour Onari et al. ([2020\)](#page-35-11) in this study, the fuzzy learning approach for BG-FCM has not been used, and BG-FCM is trained by crisp numbers. For determining the constraints of the weights, CT's experts allocate a range for every weight, and after consensus on the ranges of the weights, they fnalize them. For example, two of the weights' ranges are provided below. Due to causal relationships' abundance, rest of them are disregarded for representing, and only their centers have been denoted on the map:

$$
-0.95 \le W_{3-1} \le -0.55\tag{15}
$$

Table 2 Suppliers' evaluation criteria

$$
0.74 \le W_{3-4} \le 0.94\tag{16}
$$

Then, the objective concepts for establishing the Nash BG is selected. "Customer Satisfaction" and "Quality of Service" are selected concepts for Nash BG, and BG-FCM determines the utility function. However, the breakpoints are determined by experts, and they are 0.2 and 0.18, respectively. Due to CT's opinion, those two criteria have the most outstanding role in the suppliers' evaluation, and their fnal weights should be extracted precisely. Figure [10](#page-20-0) demonstrates the depicted BG-FCM for the proposed study. Before executing PSO-STF, setting the initial parameters of the learning algorithm is indispensable. The NPE is selected as the ftness function of the PSO-STF, which the main objective is maximizing it. The maximum number of iterations and population size is set to 400 and 50, respectively. Clerc and Kennedy [\(2002](#page-36-20)) generalized the model of the PSO algorithm, containing a set of coefficients to control the system's convergence tendencies. Their approach is implemented in this study, and the rest of the PSO parameters are set based on Eq. ([17\)](#page-20-1). The constriction coefficients are $\phi_1 = \phi_2 = 2.05$, and $\Phi = \phi_1 + \phi_2$. The value χ is

Fig. 10 Plotted BG-FCM for obtaining fnal weights of the criteria for calculating the PCS

attained based on Eq. [\(17](#page-20-1)) and Φ . The inertia weight ω is set to χ , and acceleration coefficients, c_1 and c_2 are obtained as $c_1 = \phi_1 \times \chi$ and $c_2 = \phi_2 \times \chi$.

$$
\chi = \frac{2}{\Phi - 2 + \sqrt{\Phi^2 - 4\Phi}}\tag{17}
$$

The PSO-STF has been executed 50 times independently, and solutions with the highest ftness function value have been selected as the optimal solution of the algorithm. The PSO-STF for every supplier is executed with their corresponding initial concepts' values (see "Appendix [2](#page-34-0)") and the depicted BG-FCM (see Fig. [10](#page-20-0)). For evaluating the performance of the BG-FCM and PSO-STF learning algorithms, they are compared with NHL, extended Delta-rule, and PSO algorithms. Because NHL and extended Delta-rule algorithms need the initial weight matrix for training FCM, so the center of the weight ranges (see Fig. [10\)](#page-20-0) is selected as the initial matrix of the causal relationship weights. It should be mentioned that all of the parameters and the ftness function of the PSO algorithm and PSO-STF are the same for unbiased comparison of their performance. Meanwhile, in Table [3](#page-21-0), a comparison between the performance of the NHL, extended Delta-rule, PSO, and the proposed learning algorithm has been provided. In this table, the performance of only three suppliers is provided.

Table [3](#page-21-0) illustrates two main outcomes: frst, the performance of the BG-FCM in the comparison between NHL and extended Delta-rule algorithms in case of highlighting the significance of the objective concepts; secondly, the performance of the PSO-STF in generating solutions with high separability and various weights in comparison with other learning algorithms. As highlighted in Table [3,](#page-21-0)

 $\ddot{\ddot{\tau}}$ $\frac{1}{2}$ \cdot **BG ECM** and **DSO** STE lea hatu. Table 2 Th

nodes 20 and 21 ranks in the BG-FCM (both in PSO and PSO-STF learning algorithms) have been changed for suppliers. Due to the Nash BG, they have achieved lower ranks that indicate their higher signifcance. For instance, for "Supplier 1", concepts 20 and 21 have achieved the fourth and sixth ranks in NHL and ffth and eighths rank in extended Delta-rule algorithms, respectively. However, in BG-FCM, they have achieved the third and fourth ranks in the PSO algorithm and the frst and fourth ranks in the PSO-STF, respectively. As it is obvious, the BG-FCM has a more powerful capability in distinguishing the importance of the concepts, and by higher intelligence can highlight the signifcance of the crucial concepts of the problem.

As mentioned earlier, the accurate estimation of the map's weights is essential to improve their accuracy, structure, and reduce dependence on experts' opinions. On the one side, the separability of the solutions is very important for decisionmakers to analyze the behavior of the system reliably. For this purpose, a modifed learning algorithm has been utilized in this study to enhance the generated solution's separability. At this step, the performance of the PSO-STF is compared with other conventional FCM's learning algorithms for the "Supplier 1". First, based on the initial concepts' value ("Appendix [2](#page-34-0)") and weights of the causal relationships between concepts Fig. [10](#page-20-0), the NHL algorithm is trained. The performance of the NHL algorithm is illustrated as a scatter plot in Fig. [11.](#page-23-0) The NHL has an acceptable separability, but the solutions have dispersed in a short interval of [0.7980, 0.9852] that is not broad. In this situation, decision-makers can not reliably distinguish the importance of concepts since lack of separability can eclipse the true value of some of the concepts. On the other hand, Hebbianbased algorithms have a very critical shortcoming, and that is the lack of convergence of the algorithm in ANNs learning when there is a correlation between the input vectors or when they are independent. Further, they are not orthogonal, which this issue does not lead to convergence based on the minimum squares of errors (Rezaee et al. [2017](#page-38-1)). Another defciency of these learning algorithms is the dependence of the fnal weights on the initial weight matrix. Wrong estimation of the initial weights or large deviation among the experts' opinions may lead to

Fig. 11 Scatter plot and regression line of the generated solutions for the NHL algorithm

decreased efficiency of the algorithms and (or) in undesired states of the system (Papageorgiou et al. [2005\)](#page-37-14). Therefore, the obtained fnal solutions of the NHL algorithm is not completely reliable.

Next, the performance of the extended Delta-rule algorithm is evaluated. The mechanism of it resembles the NHL algorithm, but it is based on the Delta-rule in the ANNs (Rezaee et al. [2017\)](#page-38-1). As is obvious in the scatter plot in Fig. [12](#page-24-0), the extended Delta-rule algorithm does not have appropriate performance in this study. After converging, it cannot successfully distinguish between various concepts, and most of the generated solutions are very close to each other. This performance can question the accuracy of the ranking, and decision-makers may not rely on the generated solutions by this algorithm. Hence, it cannot consider as an appropriate learning algorithm for this study. Generated solutions by this algorithm are in the interval [0.4731, 0.9085]. Still, this broad interval does not show the truth about the performance of this algorithm, and it sufers from generated solutions' closeness. Although the algorithm can rank the generated solution, they are not distinguishable, and most of the solutions are near or on the regression line. Thus, it cannot compete with other learning algorithms.

Figure [13](#page-25-0) exhibits the performance of the PSO algorithm, which, unlike NHL and extended Delta-rule algorithms, is a population-based algorithm. The population-based algorithm has less tendency to be trapped in the local minimum and is more reliable than Hebbian-based algorithms in this case. The scatter plot of the PSO algorithm in Fig. [13](#page-25-0) demonstrates its weak performance in generating solutions with high separability. As mentioned before, PSO due to avoiding to generate unjustifed solutions cannot properly distinguish between various concepts. The generated solutions are in the short interval of [0.7034, 0.9038]; however, in this short interval has an acceptable performance in difusing solutions. Nevertheless, the closeness of the solution to the regression line indicates that decision-makers still cannot reliably analyze the problem and signifcance of the concepts. To overcome this shortcoming of the PSO algorithm, the PSO-STF has been proposed.

Fig. 12 Scatter plot and regression line of the generated solutions for the extended Delta-rule algorithm

Fig. 13 Scatter plot and regression line of the generated solutions for the BG-FCM (PSO) algorithm

Figure [14](#page-25-1) vividly demonstrates the excellent and promising performance of the PSO-STF in generating solutions with high separability. The solutions have spread in various areas, and their fuctuation indicates that PSO-STF can generate reliable solutions for decision-makers. Solutions have spread in the broad [0.2845, 0.9383] interval, and their dispersion than the regression line proves its acceptable performance.

In Fig. [15,](#page-26-0) a comparison has been accomplished between the generated solutions by the conventional FCM learning algorithms and BG-FCM and its learning algorithms for the "Supplier 1". In this Figure, the NHL algorithm has spread in a short interval in which its values are abnormally large, so it cannot be a practical algorithm in this study. Then, it is clear that the extended Delta-rule algorithm after reaching the steady-state shows a linear behavior. The resolution

Fig. 14 Scatter plot and regression line of the generated solutions for the BG-FCM (PSO-STF) algorithm

Fig. 15 Comparison between generated solutions for the frst supplier by diferent FCM learning algorithms

of this solution is very poor, and, as illustrated in Fig. [12,](#page-24-0) the scatter plot for this algorithm shows a linear behavior. Most of the generated solutions are close to the regression line, indicating that the algorithm does not properly distinguish between concepts, and experts cannot precisely realize the signifcance of the concepts. This algorithm shows the weakest performance among the other algorithms. Moreover, neither NHL algorithm nor extended Delta-rule cannot emphasize on the most important concepts determined by experts (20 and 21). Although the PSO algorithm, due to implementing the NPE as the ftness function, can emphasize the important concepts of the system, it still cannot generate solutions with high separability. The PSO behaves more appropriately than the extended Delta-rule algorithm, but the behavior of this algorithm in Fig. [13](#page-25-0) still shows near-linear behavior. The fuctuation of the generated solutions by this algorithm is weak and still cannot distinguishes between diferent concepts. The most desirable performance belongs to the PSO-STF, which can emphasize not only the most important concepts of the problem but also properly can generate solutions with high separability, and it is obvious in Fig. [14](#page-25-1). Finally, The results of the final weights of the concepts for suppliers with BG-FCM and PSO-STF are presented in Table [4.](#page-27-0)

5.3 Evaluating suppliers

In the following, for evaluating the suppliers, after executing PSO-STF to all suppliers and achieving a steady map structure, the obtained values for suppliers are considered as their weights and importance. By aggregating the obtained weights, the PCS is obtained for each supplier. For instance, for "Supplier 1", by aggregating weights of the frst row of Table [4](#page-27-0), the amount of 14.686 is achieved, which demonstrates its PCS. Then, by applying the obtained weights from BG-FCM for every

	C1	C ₂	C ₃	C ₄	C ₅	C ₆	C7		C8	C9	C10
Supplier 1	0.7155	0.5348	0.5136	0.8569	0.9379	0.7716		0.6649	0.7926	0.5636	0.9026
Supplier 2	0.8395	0.5583	0.5115	0.8944	0.9383	0.7780		0.7609	0.8141	0.5511	0.9510
Supplier 3	0.7155	0.5348	0.5135	0.8568	0.9378	0.7716		0.6648	0.7926	0.5636	0.9026
Supplier 4	0.8395	0.5583	0.5115	0.8944	0.9383	0.7780		0.7609	0.8141	0.5511	0.9510
Supplier 5	0.8517	0.5223	0.5122	0.8793	0.8866	0.7818		0.7671	0.6330	0.5714	0.9247
Supplier 6	0.6525	0.5090	0.5123	0.8414	0.9020	0.7691		0.6581	0.5058	0.5243	0.9535
Supplier 7	0.7911	0.5545	0.5087	0.8758	0.9182	0.7943		0.6732	0.8944	0.5581	0.9069
Supplier 8	0.8115	0.5439	0.5164	0.8852	0.9219	0.7821		0.6769	0.8259	0.5703	0.9328
Supplier 9	0.8499	0.5242	0.5139	0.8859	0.8974	0.7820		0.7358	0.6511	0.5780	0.9402
Supplier 10	0.7908	0.5495	0.5168	0.8706	0.9172	0.7800		0.7105	0.8620	0.5738	0.8991
Supplier 11	0.7529	0.5407	0.5089	0.8673	0.9069	0.7749		0.5661	0.8171	0.5714	0.7877
Supplier 12	0.8361	0.5205	0.5091	0.8577	0.8878	0.7848		0.7455	0.6190	0.5599	0.9613
Supplier 13	0.8409	0.5426	0.5069	0.8672	0.8949	0.7817		0.5607	0.8193	0.5449	0.8956
Supplier 14	0.8300	0.5572	0.5162	0.8673	0.9337	0.7797		0.5641	0.9086	0.5812	0.8805
Supplier 15	0.8707	0.5405	0.5118	0.8846	0.9118	0.7845		0.7799	0.8245	0.5768	0.8932
Supplier 16	0.8258	0.5480	0.5045	0.8874	0.8979	0.7860		0.7191	0.8260	0.5443	0.9690
Supplier 17	0.8290	0.5241	0.5172	0.8640	0.9272	0.7798		0.6390	0.6374	0.5748	0.9042
Supplier 18	0.7658	0.5357	0.5089	0.8680	0.9414	0.7915		0.5719	0.7622	0.5367	0.9485
Supplier 19	0.8194	0.5469	0.5143	0.8700	0.8997	0.7797		0.6933	0.8444	0.5492	0.8438
Supplier 20	0.8504	0.5405	0.5120	0.8825	0.8969	0.8008		0.6247	0.7995	0.5599	0.9528
Supplier 21	0.7728	0.5362	0.5136	0.8806	0.9259	0.7763		0.7010	0.7699	0.5392	0.9150
Supplier 22	0.8404	0.5552	0.5142	0.8848	0.9199	0.7817		0.7708	0.9005	0.5465	0.9610
	C ₁₁	C12	C13	C14	C15	C16	C17	C18	C19	C20	C21
Supplier 1	0.5528	0.7045		0.7235 0.6659 0.7259						0.2845 0.5595 0.7578 0.6326 0.9383 0.8867	
Supplier 2	0.5399	0.5277	0.8999	0.3675 0.5246						0.2651 0.7796 0.7707 0.6438 0.9397 0.8909	
Supplier 3	0.5528	0.7045	0.7235	0.6658 0.7259						0.2845 0.5595 0.7577 0.6326 0.9383 0.8866	
Supplier 4	0.5399	0.5277	0.8999	0.3674 0.5246						0.2651 0.7796 0.7707 0.6438 0.9397 0.8909	
Supplier 5	0.5386	0.8304	0.7784	0.6679 0.5961						0.3947 0.7330 0.7750 0.7309 0.9384 0.8903	
Supplier 6	0.5371	0.7099	0.6484	0.6028 0.6460						0.2539 0.6950 0.7665 0.7149 0.9394 0.8886	
Supplier 7	0.5402	0.6462	0.8863	0.3220 0.7019						0.4930 0.7439 0.7584 0.7112 0.9404 0.8905	
Supplier 8	0.5384	0.8099	0.8684	0.5299 0.6966			0.4214 0.7731			0.7609 0.7148 0.9397 0.8913	
Supplier 9	0.5386	0.8432	0.8123	0.3243 0.5485						0.4654 0.7830 0.7528 0.5468 0.9351 0.8896	
Supplier 10	0.5377	0.5856	0.6683	0.5287 0.6722						0.4390 0.6555 0.7635 0.6896 0.9353 0.8910	
Supplier 11	0.5375		0.6995 0.5295 0.3245 0.6126							0.3108 0.6884 0.7580 0.7406 0.9408 0.8887	
Supplier 12			0.5390 0.7159 0.8140 0.3048 0.6193							0.3519 0.7610 0.7756 0.7185 0.9380 0.8878	
Supplier 13	0.5585		0.6236 0.4341 0.2872 0.6979							0.3618 0.6977 0.7833 0.7382 0.9402 0.8893	
Supplier 14	0.5384		0.7916 0.7204 0.4537 0.7283							0.4717 0.6631 0.7548 0.6045 0.9432 0.8896	
Supplier 15	0.5416		0.8097 0.5159 0.6073 0.5441							0.2991 0.8099 0.7662 0.7232 0.9399 0.8885	
Supplier 16	0.5563		0.8092 0.6948 0.4442 0.5155							0.2367 0.7169 0.7722 0.7359 0.9394 0.8936	
Supplier 17	0.5356		0.7793 0.4875 0.3858 0.7183							0.4300 0.7999 0.7630 0.7275 0.9394 0.8929	
Supplier 18	0.5399		0.7159 0.5545 0.5209 0.5259							0.3272 0.6600 0.7577 0.6775 0.9395 0.8908	
Supplier 19	0.5383		0.8436 0.5848 0.6287 0.6637							0.2714 0.8157 0.7756 0.7288 0.9401 0.8914	

Table 4 The fnal optimal weights of evaluation criteria using BG-FCM for calculating the PCS

criterion to the initial concepts' value given by the CT on each criterion, and aggregating them, PCSAW is achieved to each supplier. For "Supplier 1", by the scalar product of the frst row of "Appendix [2"](#page-34-0) to the frst row of Table [4,](#page-27-0) the amount of 10.45 is achieved. Finally, the PCSR is obtained by dividing the PCSAW into the highest possible PCS. The highest possible PCS belongs to "Supplier 8," which is 15.4127. By dividing 10.45 to 15.4127, the amount of 0.6777 is achieved, which is PCSR for "Supplier 1".

In the following, the suppliers' PES is calculated according to the three important criteria of shipment quality, delivery time, and price. This score is calculated using the recorded data in Table 5 and Eqs. [\(11](#page-16-1)) to ([14\)](#page-17-0).

After obtaining the PCS and PES for suppliers, their fnal score is calculated, and they are ranked based on the obtained scores. In this regard, 70% of the PCS, and 30% of the PES are aggregated, and suppliers' fnal scores are achieved. The final scores for every supplier are presented in Table 6 . Three suppliers $(5, 8, 1)$ and 1) have the highest scores and ranked from frst to third ranks, and the company wants to resume its cooperation with them. However, two suppliers (9 and 20) have the lowest scores, and the company will withdraw its cooperation with them. According to the obtained scores from Table [6,](#page-30-0) besides the two objective concepts "Customer Satisfaction" and "Quality of Service" which were selected as the Nash BG players, the three criteria "Certifcates of the quality management system, health safety, environment, etc.", "Presence in the list of accredited companies suppliers/foreign company agents or licensed production" and "Method of feasibility and creation of new products" are the most powerful criteria. It means, after "Customer Satisfaction" and "Quality of Service," they have the most important role in selecting suppliers based on the experts' opinions and output of the BG-FCM. Meanwhile, "Identifcation and tracking (raw materials, during manufacturing, fnal product) and packaging," "Controlling of technical documentation at the workshop level" and "Logistics status of the organization" are the weakest criteria according to the proposed approach which indicates their weak importance in selecting suppliers.

6 Conclusion

Selecting proper suppliers in the competitive market is a vital factor for companies to achieve success. In this regard, the purpose of this research is to present a novel SS framework based on the combination of the FCM and Nash BG and compare it with conventional FCM, also related learning algorithms to evaluate

and rank suppliers. The evaluation phase of the framework is based on aggregating the PCS and PES. First, evaluation criteria determined by CT are considered as the concepts of the FCM. For obtaining the original weights of the objective concepts, a new structure of the FCM is proposed based on the Nash BG (BG-FCM). By accomplishing a Nash BG between objective concepts, BG-FCM endeavor to reach their original weights in the real world by raising the NPE. For learning BG-FCM, a new modifed learning algorithm is proposed based on the combination of the PSO algorithm and S-shaped transfer function (PSO-STF). This algorithm can successfully generate solutions with separability, which is very helpful for decision-makers. After constructing BG-FCM and reaching the steady-state, the fnal weights achieved by the map are considered as the signifcance of the related concepts in the problem, and PCS is obtained. It should be mentioned that for evaluating the BG-FCM and PSO-STF performance, they have been compared with some of the conventional structure and learning algorithms of the FCM. After obtaining PCS, the PES is obtained by mathematical equations for three important criteria of quality, delivery time, and price of the shipment. Finally, by aggregating PCS and PES, the fnal score of the suppliers is achieved, and they are ranked according to their fnal scores. In this study, three suppliers (5, 8, and 1) achieved the highest scores and had the best performance among other suppliers, and the company wants to have more cooperation with them. On the other hand, two suppliers (9 and 20) showed the weakest performance, and the company will not resume its cooperation with them and reject them. Moreover, the most powerful criteria which have the most outstanding efect on the evaluation of the suppliers (besides objective criteria) have been marked, and they are "Certifcates of the quality management system, health safety, environment, etc.", "Presence in the list of accredited companies suppliers/foreign company agents or licensed production" and "Method of feasibility and creation of new products." Also, criteria that did not have an important role in evaluating suppliers were determined, and they were "Identifcation and tracking (raw materials, during manufacturing, fnal product) and packaging," "Controlling of technical documentation at the workshop level" and "Logistics status of the organization."

Examining the performance of the Nash BG utility function in other metaheuristic algorithms and examining other transfer functions to improve the performance of the algorithm can be one of the objects to future researches. Moreover, for determining the breakdown, payoff mathematical models can be proposed. It is also recommended to develop this research to evaluate the suppliers of service-based systems such as hospitals or transportation.

Appendix 1

See Table [7.](#page-32-0)

Table 7 (continued)

Appendix 2

See Table [8.](#page-34-1)

	C11		C12 C13 C14 C15 C16 C17 C18 C19			$C20 \t C21$	
Supplier 15 0.8289 0.5665 0.3182 0.3665 0.5665 0.7601 0.8289 0.2999 0.5665 0.6768 0.6180							
Supplier 16 0.5665 0.5665 0.7601 0.8289 0.6180 0.6331 0.2455 0.8289 0.9083 0.5665 0.7529							
Supplier 17 0.3182 0.7601 0.4998 0.5665 0.7601 0.5665 0.5665 0.4998 0.7601 0.7601 0.6180							
Supplier 18 0.3665 0.5665 0.7601 0.8289 0.7529 0.6331 0.6890 0.7601 0.2455 0.6890 0.6890							
Supplier 19 0.1802 0.5665 0.6890 0.6890 0.7601 0.4332 0.2455 0.8289 0.6890 0.6331 0.6890							
Supplier 20 0.7601 0.7601 0.6890 0.6890 0.4998 0.6890 0.5665 0.4998 0.3665 0.6890 0.6890							
Supplier 21 0.6890 0.7601 0.6890 0.7601 0.9083 0.8289 0.5665 0.8289 0.7601 0.6331 0.6890							
Supplier 22 0.7601 0.7601 0.7601 0.5665 0.9083 0.7601 0.8289 0.6890 0.6890 0.7601 0.7529							

Table 8 (continued)

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