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Beyond digital transformation: a multi-mixed methods study on big data analytics capabilities and innovation in enhancing organizational performance

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Abstract

Digital Transformation (DT) and Big Data Analytics Capabilities (BDAC) enable SMEs to adapt to rapidly changing markets, innovate, and maintain relevance in the digital age. This research explores the impact of DT on SME performance through the lens of BDAC and innovation, from a multi-methods approach and applying the Dynamic Capabilities view. It asserts that simply investing in DT doesn't ensure enhanced performance. Analyzing 183 Spanish SMEs from various sectors, the study highlights the need for creating specific conditions that enable DT to positively impact performance. The integration of PLS-SEM and fsQCA methodologies provides a comprehensive analysis of BDAC as pivotal in optimizing SME performance through DT, emphasizing the necessity of strategic alignment with innovation. This nuanced approach, combining the predictive power of PLS-SEM and the configurational insights of fsQCA, demonstrates that investment in DT alone is insufficient without fostering conditions conducive to innovation. Our empirical insights offer actionable guidance for managers utilizing BDA or contemplating technological investments to elevate firm performance which go in the direction of increasing their innovation capabilities. Additionally, these findings equip policymakers with a nuanced understanding, enabling the design of tailored measures promoting DT in SMEs anchored in the nuances of BDAC and innovation capabilities.

Keywords Digital transformation \cdot Big data analytics capabilities \cdot Innovation \cdot Performance \cdot PLS-SEM \cdot fsQCA

JEL Classification $L16 \cdot M15 \cdot OD32$

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1 Introduction

Organizations are today "data-dependent". They use big data to identify new business opportunities, improve processes and efficiency, better meet customer needs, predict customer behaviour, and reshape business models (Ceipek et al. 2021; Kraus et al. 2022b; Singh and Bala 2024).

According to a recent McKinsey study, although organizations have made significant technology-driven changes over the past two years, they have captured much less of the value than they initially expected. Moreover, top economic performers -multinational companies- do significantly better than their peers. In topperforming organizations, respondents report capturing a median of 50 percent of the full revenue benefits that their recent transformations could have achieved. compared with a median of 31 percent across all respondents-and 40 percent of the maximum cost benefit, compared with 25 percent across all respondents (McKinsey and Company 2022). Digital Transformation (hereafeter, DT) offers also Small and Medium-sized Enterprises (SMEs) a useful tool for creating value and enhancing their performance in diverse marketplaces, including both developed and developing nations (Bertello et al. 2021). SMEs, representing over 99% of EU businesses, are the backbone of the economy, necessitating the advancement in digital transformation to sustain their critical role in the market. The transition to digital technologies is essential for their growth, competitiveness, and continued significant contribution to the European economy (Di Bella et al. 2023). Furthermore, it has been analyzed that SMEs with a more advanced use of digital technology report more innovation practices than less digitalized ones, so the industry gives us clues to the importance of innovation in this process (Deloitte and Company 2019).

The most puzzle challenges facing organizations in the DT context today are not only the implementation of the right technology but also the lack of adequate skills and capabilities in the organization (Oberer and Erkollar 2018). Having big data in the organization is not enough to develop a successful big data strategy based on value creation, as the ability to acquire and analyse big data for decision-making is crucial (Verhoef et al. 2016; Dremel et al. 2018). "Big data analytics capabilities" (BDAC) is a concept that has arisen from the analysis of this reality and offers new possibilities to extract value from data management and achieve a competitive advantage. Several studies address this issue and its key importance in the DT process of enterprises (Wamba et al. 2017; Akhtar et al. 2019; Bresciani et al. 2021; Volberda et al. 2021; Shah 2022). Nevertheless, there's a confusing explanation on the process of BDAC adoption. The role of innovation and its significance in organizational performance that needs to be further investigated (Nambisan et al. 2019; Firk et al. 2022). Some studies highlight the lack of empirical research analysing the impact of BDA in strengthening an organization's innovation capabilities, since innovation has been studied in DT as business model innovation and not as exploration and exploitation capabilities (Wamba et al. 2017; Brand et al. 2021; Zareravasan 2023). Not only technological and digital capabilities should be considered for an increase in organizational

performance, but also the capabilities of exploration and exploitation of opportunities (innovation capabilities), might mediate the positive relationship and enhance the effects of DT, and BDAC on organizational performance. Another concern is that most studies about big data analytics and innovation are focused on big enterprises, so there is a gap in SMEs analysis (Maroufkhani et al. 2019; Perdana et al. 2022a, b). Although most companies are proactive in promoting DT, some SMEs still need to identify the strategic value of big data analytics and innovation because it represents a challenge for them (Bertello et al. 2021). According El Telbany et al. (2020) and from the standpoint of the consumer, innovation was viewed as one of the less crucial prerequisites for DT in emerging economies. This could be because innovation is more of an organizational direction set by the organization's executives and strategy makers, who are more constrained by budget and would prefer not to invest in new goods and services or adopt novel business models that would necessitate significant organizational restructuring. Moreover, recent studies only investigated the topic for the IT sector, so it is a real need to address the topic from the heterogeneity of sectors as suggested by Upadhyay and Kumar (2020).

Therefore, we pose three central research questions concerning the role of innovation in the DT process to be effective in increasing performance. First, and with a probabilistic approach: Which is the role of BDAC and innovation in DT process? In this question it is argued whether investment in DT translates into higher performance per se, or whether the creation and promotion of BDAC is necessary to bring about an increase in innovation and therefore, the increase in performance in a more significant way. Secondly, and with a configurational approach: Which combination of conditions lead companies to a high level of performance in the DT process? And, does innovation play a key role for SMEs with these challenges?

Different methods will give different results, so a combinatorial approach of PLS-SEM and fsQCA methodology is proposed in order to solve the complementary research questions (Mas-Tur et al. 2016). The combination of both methodologies allows researchers to make a more robust assessment of the models and hypotheses, as well as the predictive power from a symmetric and asymmetric perspective. The fsQCA allows to strengthen the results of the sequential model analyzed with PLS-SEM by identifying the combinations of antecedents that generate an outcome and better predict and explain real-world business problems (Kumar et al. 2022). The sample is composed of 183 Spanish organizations already committed with the process of DT.

The article presents three significant contributions to the literature on DT and BDAC within SMEs. Firstly, it assesses the role of BDAC and innovation in the DT process, questioning whether investment in DT inherently leads to higher performance or if fostering BDAC is crucial for amplifying innovation and thus performance. Secondly, the research explores which specific conditions and combinations lead to superior performance in DT, emphasizing the essential role of innovation for SMEs facing such challenges. Lastly, through a unique combinatorial approach using PLS-SEM and fsQCA methodologies, the study offers a robust evaluation of models and hypotheses from both symmetric and asymmetric perspectives, highlighting innovation's dual function as both a mediator and an outcome within the

Dynamic Capabilities (DC) framework, crucial for SME resilience and competitive advantage in a digitalized economy (Teece and Pisano 2003; Bibby and Dehe 2018).

Moreover, significant differences according to the size of companies and their sector of activity will be highlighted with practical implications to help managers and policymakers make more efficient DT strategies by focusing on improving innovation capabilities, especially for SMEs that want to quickly reap the full benefits of DT.

2 Theoretical Framework

2.1 Dynamic Capabilities View in the Digital Environment

The role of DC framework in DT and BDAC is pivotal, as these theories provide a framework for understanding how organizations adapt, innovate, and maintain competitive advantage in rapidly changing digital landscapes.

They offer foundational insights into the mechanisms through which organizations navigate and thrive DT, innovation, and the leveraging of BDAC. DC view posits that the ability of a firm to integrate, build, and reconfigure internal and external competences is crucial in rapidly changing environments. This perspective is particularly relevant in the context of DT, where firms must continuously adapt their strategies and operations to leverage technological advancements effectively (Karimi and Walter 2015). On the other hand, the RBV theory emphasizes the strategic value of unique, inimitable resources in gaining and sustaining competitive advantage, underlining the importance of internal capabilities and resources in fostering innovation (Lin and Wu 2014). The integration of BDAC as a dynamic capability further exemplifies the theory's application, demonstrating how firms can enhance their operational and environmental performance by effectively managing and analyzing large datasets (Sahoo et al. 2023). Together, these theories provide a robust framework for understanding the strategic management of resources and capabilities in the digital era, underscoring the interplay between an organization's internal strengths and the external digital landscape (Bibby and Dehe 2018; Matarazzo et al. 2021).

2.2 State of the Art of Digital Transformation and BDAC

DT has become a key driver in the strategic development of organizations, increased by the need for agility, innovation, and competitive differentiation. Underpinning this transformation is the deployment of BDAC, which are increasingly recognized as a crucial DC that allows organizations to interpret and act upon vast quantities of data with unprecedented speed and efficiency.

Current literature reveals a dual role of BDAC in the DT process (Kraus et al. 2022a). Firstly, it acts as a driver of innovation, allowing firms to uncover novel insights, streamline processes, and tailor offerings to customer needs (Sahoo et al. 2023). Secondly, BDAC is instrumental in enhancing organizational adaptability and performance.

The ability to rapidly process and analyze data enables organizations to anticipate market changes and respond proactively, maintaining competitiveness within dynamic market-places (Corte-Real et al. 2017; Wamba et al. 2017).

With the aim of providing an overview of the main constructs of this research, the approach from which we studied them and the main research gaps addressed in the current state of the art literature in the Table 1.

3 Research Models Development

In order to answer the two central research questions, two research models are elaborated that will be tested with PLS-SEM and fsQCA, respectively. The different research hypotheses underpinning the proposed model for probabilistic analysis are explained below.

The investment in DT leads to a greater market share, turnover, and financial performance indicators. However, it should be aligned with faster and efficient processes, plus an organizational structure that accompanies and facilitates the transformation (Mikalef et al. 2019a, b). DT, understood as a sufficient level of digital maturity in the organization, has a significant influence on value creation (Wang et al. 2020), which also implies a positive effect in performance (Dalenogare et al. 2018). In Italian SMEs, DT has led to an improvement of performance and value creation (Matarazzo et al. 2021), and also in Chinese SMEs with key factors being digital technology and digital strategy (Teng et al. 2022). In Do et al. (2022) DT has a positive impact on Vietnamese commercial bank's performance.

From this literature review, the first hypothesis is derived:

H1. DT has a positive and significant effect on performance

DT aims to enhance resources related to technology upgrade and contribute to achieving objectives such as reducing costs, creating new business opportunities, and improving organizational processes. This process implies the enhancement of resources related to technology upgrade which let employees to accomplish break-through innovations in organizations (Nicolás-Agustín et al. 2021). To improve the rate of innovation capabilities, organizations can foster behaviours and processes that stimulate innovation and extract the benefits of DT, and thus enhancing the values of an innovation culture (Roblek et al. 2021). However, the relationship between technology and personnel skills in the innovation process is still unclear, as noted by Nambisan et al. (2019). Therefore, we derive the second research hypothesis:

H2. DT has a positive and significant effect on innovation

Regarding the impact of DT on the organization, we can also enunciate some more actions such as the increase in the exchange of more fluid information (Nambisan and Zahra 2016), or the increase in efficiency and productivity in operations (Loebbecke and Picot 2015) as well as the increase in value for stakeholders (Choy and Kamoche 2021). The DT plan must explicitly consider HR's involvement in

Concept Key noti			
	tions	Importance and perspectives	Research gaps
Digital transformation (DT) DT is the that im gies, di- tion's v creatin Bijmol The desii satisfac increas expens of inte new mi empow Goje 24	he multifaceted and complex phenomenon nvolves the integration of new technolo- data, and processes to reshape an organiza- value proposition and operations for an gmore value (Berman 2012; Verhoef and olt 2019; Kraus et al. 2021) sired outcome of DT includes higher user action, new forms of service delivery, ased profitability, reduced operating ises, improved customer experience, ease egration of internal processes, opening market possibilities, and brand strength and werment (Mergel et al. 2019; Sheikh and 2021)	DT requires a holistic perspective, considering the interaction between external pressures and inter- nal resource orchestration, which are influenced by complex mechanisms (Chen and Tian 2022) Research on dynamic capabilities approach concentrated on the degree of adaptability facilitated by the integration of digital technol- ogy (Chang et al. 2015). According to Nambisan et al. (2019, p. 14), "if orchestrated well, it can adapt, integrate, and reconfigure firms' resources and capabilities."	Developing new models to explore the links between human and non-human related components of DT (Feliciano-Cestero et al. 2023) Developing a global cross-country DT model to investigate the effects of digital technology on SMEs worldwide (Skare et al. 2023) Exploring sustainability practices linked to DT in SMEs (Costa- Melo et al. 2023)

 Table 1
 Key notions and research gaps

Table 1 (continued)			
Concept	Key notions	Importance and perspectives	Research gaps
Big data analytics capabili- ties (BDAC)	BDAC are a combination of human resources, big data skills, advanced technologies, and large data sets that generate analytical reports and actionable information using mathematical, sta- tistical techniques, and machine learning tools to improve performance (Mikalef et al. 2018; Akhtar et al. 2019) Verhoef (2016) identified four key elements essential for integrating BDA into corporate strategy: people, processes, systems, and organization Specially, the people component involves acquir- ing and retaining workers with analytical capabilities, passion for business, leadership qualities, and business knowledge, capable of translating data-driven insights into simple actions (Yang et al. 2023). The right systems allow information-sharing, and cultural values that support analytical decision-making function are key factors for promoting and implementing BDAC (Verhoef 2016)	Dynamic capabilities are conceived as the ability of an organization to purposefully reconfigure its operational capabilities and create new ones, according to market and environmental require- ments (Teece 2007) Dynamic capabilities are related to mediation and improvement effects on operational capabilities and their association with performance is proven in several studies such as Mikalef et al. (2017) According Verhoef (2016) processes involve developing sufficient knowledge of business principles and analytics and syncing BDAC to business goals, to achieve dynamic capabilities (Corte-Real et al. 2017; Wamba et al. 2017)	There is an absence on consensus on the key assets needed to develop BDAC, and most studies assume heterogeneity of organi- zations (Mikalef et al. 2019a, b) As a result, many organizations focus their investments on a uniform set of aspects, that is not representing reality well If's interesting also to explore in the context of DC and DT the micro-foundations or sub-com- petencies of organizations and businesses are corporate identity culture and corporate identity

Source: Own elaboration

its execution, which indicates several benefits for the company, including speed, increased accessibility and communication, better organizational processes, less paperwork, and more motivation and productivity (Fenech et al. 2019).

Furthermore, a concrete level of digital maturity, which is how DT is understood and measured in this study, is necessary for BDAC to be generated (Pramanik et al. 2019). In other words, if there is no DT, it will not be possible to generate BDAC because the organization will not be prepared to develop a technological infrastructure that supports data, nor data management, nor will employees have the appropriate skills. Therefore, the more homogeneous the development of DT, the greater the impact on the organization's BDAC. We state the following hypothesis:

H3. DT has a positive and significant effect on BDAC

Innovation capability was defined by Romijn and Albaladejo (2002) as the set of skills and knowledge at the organizational level that are needed to absorb and master existing technology, products, and processes to improve them and create new ones. We must keep in mind that there are different types of innovation, mainly exploitative and explorative. BDA facilitates new ways of innovating related to experimentation at lower costs, improvisation, and fast failures. It allows cost savings therefore more possibilities of business opportunities which bring competitive advantage (Barlette and Bailette 2022; Shah 2022). Companies that are proactive and focused on promoting BDAC are more likely to increase product and service innovation (Ransbotham and Kiron 2017; Mikalef et al. 2019a, b). Therefore, we hypothesize:

H4. BDAC have a positive and significant effect on innovation

BDAC improve agility, which is key to increasing performance in turbulent environments such as the ones we are experiencing today (Ceipek et al. 2021; Barlette and Baillette 2022). In addition, BDAC also improve business value and market performance according to Wamba et al. (2017) and Raguseo and Vitari (2018). BDAC leads to increased competitiveness and performance (Gupta and George 2016) and Su et al. (2021) tests this relationship and contributes with reviews of the literature on each dimension of BDAC in its relationship with performance.

Maroufkhani et al. (2019) conducted a systematic review of the literature on BDAC and performance, where it was found that 14 papers studied financial performance and 27 studied non-financial performance. For the reasons above the next hypothesis is posited:

H5. BDAC have a positive and significant effect on performance

According to the studies of Rosenbusch et al. (2011) or Zhang and Hartley (2018) innovation positively affect organizational performance in SMEs, because it is an aggregated effect resulting from positive and negative mediating effects. It is connected to new product performance, process innovation. Moreover, the effect is increased by several factors such as promoting a real innovation orientation, R&D spending, or collaboration with external partners in the case of small companies.

Welch et al. (2020) further elaborate on the long-term reinforcing and synergistic effects that the dynamic management of exploitative and explorative capabilities can have on firm performance. Moreover, operational performance is improved through a variety of innovation approaches, including product, process, organizational, and marketing innovation (Kafetzopoulos and Psomas 2016). From this literature review the following hypothesis is posited:

H6. Innovation has a positive and significative effect on performance

DT can lead to increased innovation in an organization due to value creation, but certain capabilities that create other innovation capabilities are necessary for this effect to be real and latent (Matarazzo et al. 2021). BDAC, considered as dynamic capabilities, are necessary for this positive effect on innovation to be effective. Certain organizational capabilities are also necessary for the DT process to have a direct effect on increasing organizational performance (Su et al. 2021). BDAC highlight the importance of different resources in different contexts to achieve the common goal of contributing to value-driven decision making based on BDA, leading to increased competitiveness (Shah 2022). Investment in digital skills training by organizations is positively related to performance. For example, having high-performance multidisciplinary teams guarantees a comprehensive understanding of big data issues and leads to more valuable decision-making based on data insights. The implementation of DT in an organization can led to resistance to change and scepticism towards staff who are not trained, motivated, and prepared to be an active part of it (Maroufkhani et al. 2020). Innovation could mediate the relationship between DT and performance (Nambisan et al. 2019), but not all organizations adopting BDA solutions have seen the expected performance improvement. Having BDAC developed in the organization usually imply a strategic innovative orientation (Baiyere et al. 2020). However, a developed ambidextrous innovation capability is needed to notice this effect in its entirety. Therefore, DT is a necessary condition for increased performance, but not sufficient, as innovation plays a key role in this relationship (Maroufkhani et al. 2019). Thus, in the last research hypothesis, we propose a sequential mediation model in which the variables add value to the relationships to achieve the objective of increasing performance.

H7. The impact of DT on performance is sequentially mediated by BDAC and innovation

From the hypothesis development, the research model can be (Fig 1) derived.

In order to study the different constructs altogether rather than their relationships and hypotheses separately, we use the fsQCA methodology. To do so, we also include some firm characteristics associated with innovation performance in DT processes such as firm size, turnover, internationalization and firm age.

The size of a firm in terms of number of employees or turnover has always been an indicator of its potential agility and flexibility, closely related to performance. However, the results obtained in some studies are contradictory, as large firms have the most financial resources to increase their performance, for example through



Fig. 1 Research model for probabilistic analysis. Source: Own elaboration

investments in DT and BDAC (Diego et al. 2023). On the other hand, SMEs (our focus of study) may show more responsiveness and flexibility in the face of adversity or in decision-making, which is more aligned with corporate DT (Maroufkhani et al. 2020). Therefore, it will be interesting to study it from a configurational perspective. The internationalization of a firm is also related to an increase in its global performance, especially in the context of SMEs, often as a result of digitalization (Bhandari et al. 2023; Wen et al. 2023). The firm age condition has been studied extensively in the literature in different contexts because it refers to the experience accumulated by the firm, but it can also be an indicator of an outdated and out-of-date firm in the context of DT (Almodóvar et al. 2021; Diego et al. 2023). Considering this, we establish the different propositions for the configurational analysis of this study. Moreover, the research model for configurational analysis is developed in Fig 2.

- P1. Innovation is an influential element in organizational performance
- P2. BDAC is an influential element in organizational performance
- P3. DT is an influential element in organizational performance
- P4. Firm size is an influential element in organizational performance
- P5. Turnover is an influential element in organizational performance
- P6. Internationalization is an influential element in organizational performance
- P7. Firm age is an influential element in organizational performance



Fig. 2 Research model for configurational analysis. Source: Own elaboration

4 Methodology

4.1 Data Collection

The study conducted a platform-based questionnaire distributed in July 2022, using a private URL to access the screening questions to ensure that respondents had the necessary organizational and DT skills. Six statements were established to check if the company pre-selected complied with the minimum DT required, such as having cross-cutting digitalization plans and a budget earmarked for DT. The target audience of the study were companies with a turnover equal to or greater than 7 million euros actively engaged in the process of DT in Spain. The respondents answered the questions on a Likert scale of 1–7, and 183 valid responses were obtained.

4.2 Sample Characteristics

SMEs are crucial to the European Union's economy, forming over 99% of all businesses. These enterprises not only embody the entrepreneurial spirit of the EU but also serve as primary job creators, employing millions and fostering innovation. The "Annual Report on European SMEs 2022/2023" projects their performance, underscoring the vital role SMEs play and the challenges they face (Di Bella et al. 2023).

In the Spanish context, according to the INE Q1 2022 survey "ICT in companies", only 3.77% of companies with less than 10 employees implement big data in their organization, 12,67% of companies with 10 to 49 employees, 23.34% of companies with 50 to 249 employees and 44.20% of companies with more than 250 employees (Instituto Nacional de Estadística 2022a, b). These data also point out the empirical need of elaborating insights and recommendations for SMEs to overcome this challenge, as there's a need felt by companies to understand, adopt and implement big data analytics within their organizational process. Regarding the respondent's profile, the sample is gender-distributed in 46% female and 54% male distribution, ranging in age from 18 to 39 a 55% of the respondents, and from 40 to 66 a 45% of the respondents. With respect to their professional management position within the organization, 18.03% were CEOs or general managers, 12.57% were CIOs, and 16.94% were transformation managers. The other managerial positions are mainly marketing managers (8.74%), financial managers (6.01%) and operations managers (4.37%).

The sectors of study are heterogenic. Companies in the information technology sector can be highlighted as the majority in our study (ICT services) (28.42%), as well as financial services (15.3%) and logistics (12.02%). This is followed by non-financial services companies (6.56%), as well as the metal-mechanical sector (4.37%) and the more traditional sectors comprising footwear, textiles, wood, and toys (3.83%) and tourism (3.83%).

In relation to the number of employees, one third of the companies belong to the group of large companies, but 66% are SMEs. This sample was deliberately selected to be able to observe differences with the constructs and hypotheses in companies of different sizes. It is a convenience sample, and therefore it was necessary to include companies that were more advanced in the process of DT and with a greater mastery of BDAC to carry out the study with academic rigor.

4.3 Variable Definition and Measures

Validated and adapted scales according to the results of a previous Delphi study conducted with managers of Spanish SMEs and academic experts were used for this study. All items were rated on a 7-point Likert scale, ranging from 1 (strongly disagree) to 7 (strongly agree). The scales and measures used in the questionnaire employed be found in Appendix 1. Firm size was measured according the recommendations of the European Commission (2003/361/EC), considering a large company the ones with more than 250 employees.

4.4 Data Analysis

A combinatorial approach of PLS-SEM and fsQCA methodologies has been used for data analysis. Partial Least Squares is a composite-based approach to structural equation modelling, which allows testing complex models with latent constructs, including the predictive approach (Hair et al. 2019; Leal-Rodríguez et al. 2023). For some time, it was argued that this technique is suitable for social science research insofar as their assumptions, present fewer restrictions regarding the normality of the variables or the sample size (Hair et al. 2014). However, several authors have commented that a mean-centered symmetric approach leads to an incomplete perspective of the effects of the variables on the outcome (Woodside 2013; Rasoolimanesh et al. 2021). For this reason, there is a call to complement it with the use of asymmetric methodologies that analyze cases as individuals and combinations of variables leading to a specific level of outcome, such as fuzzy-set qualitative comparative analysis (fsQCA).

The use of these two methodologies in tandem overcomes the limitations of both separately and increases the credibility of prescriptions as managerial recommendations (Hair and Sarstedt 2021). As explained in Rasoolimanesh et al. (2021), PLS-SEM is first applied to estimate the measurement and structural model, applying the reliability and validity criteria (Hair et al., 2019). This is followed by the assessment of the model's predictive power. Next, the latent variable scores are extracted from the PLS-SEM analysis, and the fsQCA analysis is started. This, in turn, has five substeps: calibrate the continuous latent variables, establish the necessary conditions (those in which the consistency is greater than 0.9 (Ragin 2000), create the truth table where the configurations with a consistency lower than 0.75 are eliminated due to the sample size (Ragin 2006), and finally perform the sufficiency analysis to finally analyze the most consistent solutions.

Some studies in the field that have used the PLS-SEM method in an effective and validated way to explore BDAC are Wamba et al. (2017), Mikalef et al. (2019a, b), Munir et al. (2022), Leal-Rodríguez et al. (2023).

5 Results

5.1 Symmetric Analysis (PLS-SEM)

5.1.1 Measurement Model

First, it is necessary to mention that the constructs involving DT, innovation and performance are modelled in mode A, with a reflective approach. Hence, the evaluation of the measurement model should comprise for such constructs the following steps: Individual item reliability, composite reliability, convergent validity, and discriminant validity with the heterotrait-monotrait ratio (HTMT). The Table 2 reveals that most of the items achieve outer loadings of at least 0.707. Only two items belonging to the DT scale are below 0.707, yet they are very close to this threshold and as the composite reliability is very good it is recommended to keep them in the scale as Hair et al. (2014) indicate. In addition, it is verified at the construct level that the Chronbach Alpha, composite reliability, and Rho A indicators are above 0.7 (Hair et al. 2019), hence indicating that the constructs satisfy the composite reliability requirement. Besides, the average variance extracted (AVE) exceeds 0.5, and therefore the constructs satisfy convergent validity according to the criteria of Fornell and Larcker (1981), indicating that \geq 50% of the indicator variance should be accounted for. Finally, the model attains discriminant validity by applying the HTMT approach (Henseler et al. 2015).

Secondly, the BDAC construct is modelled in Mode B (formative approach), and therefore the analysis of potential collinearity and the assessment of outers weights must be followed to check its validity and relevance. It should be noted that due to problems

Table 2 Results of meas	surement model						
Construct/ Dimension/ Indicator	Outer loading	Outer weight	Variance Inflation Factor (VIF)	Cronbach's Alpha	rho_A	Composite Reli- ability	Average Variance Extracted (AVE)
Digital Transformation [Mode A]				606.0	0.910	0.925	0.552
Q19_BDA_TD1	0.776	0.142	2.305				
Q19_BDA_TD10	0.697	0.126	1.731				
Q19_BDA_TD2	0.776	0.146	2.324				
Q19_BDA_TD3	0.737	0.124	2.088				
Q19_BDA_TD4	0.782	0.142	2.207				
Q19_BDA_TD5	0.731	0.132	2.122				
Q19_BDA_TD6	0.617	0.131	1.721				
Q19_BDA_TD7	0.721	0.130	1.842				
Q19_BDA_TD8	0.736	0.134	1.899				
Q19_BDA_TD9	0.834	0.140	2.817				
BDAC [Mode B]				0.891	0.892	0.948	0.902
BDAGES	0.952	0.539	2.820				
Q20_BDA_GES1	0.719	0.142	1.851				
Q20_BDA_GES2	0.736	0.151	2.018				
Q20_BDA_GES3	0.820	0.174	2.502				
Q20_BDA_GES4	0.727	0.154	1.905				
Q20_BDA_GES5	0.830	0.178	2.557				
Q20_BDA_GES6	0.706	0.163	1.755				
Q20_BDA_GES7	0.570	0.116	1.531				
Q20_BDA_GES8	0.713	0.127	1.928				
Q20_BDA_GES9	0.747	0.150	1.855				
BDATEC	0.947	0.514	2.820				

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Table 2 (continued)							
Construct/ Dimension/ Indicator	Outer loading	Outer weight	Variance Inflation Factor (VIF)	Cronbach's Alpha	rho_A	Composite Reli- ability	Average Variance Extracted (AVE)
Q20_BDA_TEC1	0.724	0.244	1.547				
Q20_BDA_TEC2	0.593	0.156	1.421				
Q20_BDA_TEC3	0.736	0.230	1.614				
Q20_BDA_TEC4	0.714	0.216	1.635				
Q20_BDA_TEC5	0.733	0.248	1.523				
Q20_BDA_TEC6	0.804	0.282	1.820				
Innovation [Mode A]				0.920	0.922	0.934	0.611
Q23_INNOV1	0.767	0.145	2.069				
Q23_INNOV2	0.732	0.141	1.785				
Q23_INNOV3	0.720	0.124	1.791				
Q23_INNOV4	0.816	0.144	2.746				
Q23_INNOV5	0.817	0.150	2.453				
Q23_INNOV6	0.790	0.136	2.240				
Q23_INNOV7	0.813	0.155	2.492				
Q23_INNOV8	0.800	0.139	2.431				
Q23_INNOV9	0.775	0.145	2.282				
Performance [Mode A]				0.841	0.847	0.880	0.513
Q22_PERF2	0.736	0.229	1.736				
Q22_PERF3	0.659	0.178	1.436				
Q22_PERF4	0.771	0.227	1.790				
Q22_PERF5	0.759	0.208	1.881				

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Table 2 (continued)							
Construct/ Dimension/ Indicator	Outer loading	Outer weight	Variance Inflation Factor (VIF)	Cronbach's Alpha	rho_A	Composite Reli- ability	Average Variance Extracted (AVE)
Q22_PERF6 Q22_PERF7 Q2_PERF1	0.713 0.661 0.703	0.176 0.177 0.197	1.677 1.676 1.571				
Source: Own elaboratio	in from SmartPLS sof	tware version 3.2.9 (F	kingle et al. 2015)				

of multicollinearity (VIF greater than 0.5) the BDAC dimension related to staff skills has been removed from the model, in accordance with the criteria of Hair et al. (2014). According to Petter et al. (2007), strong multicollinearity across items is indicated by a variance inflation factor (VIF) larger than 3.3. In our situation, the maximum VIF value for indicators was 2.820, which is far less than this important cut-off. Therefore, it can be concluded that the model under study does not have any multicollinearity issues.

As mentioned, the DT, innovation, and performance variables of this first model are in reflective mode (mode A), so it will be necessary to check the potential discriminant validity through the HTMT criterion, which must be less than 0.9, according to the criteria of Henseler et al. (2015). These authors discovered that traditional methods for assessing discriminant validity in variance-based Structural Equation Modelling, specifically the Fornell-Larcker criterion and the evaluation of cross-loadings, exhibit notably low sensitivity, thereby inadequately detecting issues in discriminant validity. Thus, Henseler et al. (2015) suggest to employ the HTMT (Heterotrait-Monotrait) criteria, a novel approach for discriminant validity assessment in variance-based SEM. The HTMT criteria, which involve comparing heterotrait-heteromethod correlations against monotrait-heteromethod correlations, demonstrate a high sensitivity rate and effectively identify discriminant validity issues. With regard to BDAC, since this construct is modelled in Mode B (formative), there is no need to report its HTMT value. This is shown in Table 3.

5.1.2 Structural Model

Table 3Discriminant validityassessment through the HTMT

ratio

In line with Hair et al. (2014), this study uses a bootstrapping technique (5000 random resamples) to produce the standard errors, t-statistics, p-values, and 95% bias corrected confidence intervals which enable the assessment of the statistical support for the direct and indirect relationships proposed in the conceptual model. We see in Table 4 the evaluation of the coefficient of determination, as the R² or explained variance. According to the criteria of Hair et al. (2014), values below 0.25 are classified as poor and low. In our model we do not have any but, we the BDAC with 0.749 which is considered as substantial effect. In preparadigmatic disciplines and exploratory hypothesis testing, this criterion is used in contrast to Chin's (1998) criterion, which is used in disciplines such as marketing, with more empirically tested scales and models and a more advanced frontier of knowledge.

As seen Table 4, we find empirical support for all the hypotheses except for direct hypotheses 1 (DT \rightarrow Performance) and 5 (BDAC \rightarrow performance).

	BDAC	DT	Innovation
BDAC			
DT	N/A		
Innovation	0.617	0.625	
Performance	0.650	0.634	0.866

N/A: Not applicable

Source: Own elaboration from SmartPLS software version 3.2.9 (Ringle et al. 2015)

Table 4 Results of the structural model						
Direct relationships	Path coefficient	T Statistics	P Values	5.0%	95.0%	Statistical support
DT> Performance (H1)	0.044	0.403	0.344	-0.150	0.213	No
DT—> Innovation (H2)	0.246	1.771	0.038	0.013	0.467	Yes
DT—> BDA Capabilities (H3)	0.864	32.961	0.000	0.811	0.900	Yes
BDAC> Innovation (H4)	0.379	2.462	0.007	0.086	0.605	Yes
BDAC- > Performance (H5)	0.158	1.295	0.098	-0.029	0.372	No
Innovation—> Performance (H6)	0.652	8.585	0.000	0.502	0.760	Yes
Indirect relationshipss	Path coefficient	T Statistics	P Values	5.0%	95.0%	Statistical support
DT> BDAC- > Innovation	0.327	2.448	0.007	0.077	0.523	Yes
DT> BDAC> Performance	0.136	1.279	0.100	-0.023	0.330	No
DT> Innovation> Performance	0.161	1.731	0.042	0.011	0.312	Yes
BDAC- > Innovation> Performance	0.247	2.324	0.010	0.065	0.416	Yes
DT> BDAC- > Innovation> Performance (H7)	0.213	2.313	0.010	0.058	0.363	Yes
Total indirect effect	Path coefficient	T Statistics	P Values	5.0%	95.0%	Statistical support
DT—> Performance	0.510	4.784	0.000	0.333	0.682	Yes
Constructs R ²						
BDA Capabilities 0.749						
Innovation 0.345						
Performance 0.618						

Source: Own elaboration from SmartPLS software version 3.2.9 (Ringle et al. 2015)

We face a multiple or sequential mediation model in which not all the direct relationships are significant, even if they are positive, because the mediating variables innovation and BDAC are needed for the impact on the organization to be tangible. In other words, DT alone does not have an effective impact on the organization, nor does investment in technology increase organizational performance. Instead, BDAC and innovation in the organization are necessary for DT to be effective and translate into improved organizational performance.

5.1.3 Predictive Analysis

This study evaluates the predictive power of a model by cross-validation with retained data. To this aim, the SmartPLS software version 3.2.9 and the PLS-predict algorithm are used. The Q2 value is used to examine the prediction accuracy of the model, where positive values indicate that the prediction error is lower than PLS-SEM findings using only mean values. According to Hair et al. (2019), if the Q2 values are greater than 0.5, as is the case for BDAC, the predictive power can be said to be highly robust. In the study, the model meets the criteria at both the construct and indicator levels, which confirms the predictive validity of the model (Ringle et al. 2015) (Table 5).

Constructs	RMSE	MAE	Q ² _predict
BDA Capabilities	0.518	0.378	0.742
Innovation	0.849	0.608	0.302
Performance	0.855	0.635	0.290
Indicators	RMSE	MAE	Q ² _predict
BDATEC	0.539	0.416	0.697
BDAGES	0.585	0.415	0.639
Q23_INNOV6	1.008	0.780	0.175
Q23_INNOV7	1.092	0.848	0.215
Q23_INNOV8	1.064	0.791	0.180
Q23_INNOV4	1.104	0.826	0.171
Q23_INNOV9	1.076	0.824	0.187
Q23_INNOV2	1.047	0.787	0.152
Q23_INNOV1	1.033	0.797	0.200
Q23_INNOV5	1.038	0.807	0.214
Q23_INNOV3	1.098	0.869	0.129
Q22_PERF3	1.083	0.872	0.120
Q22_PERF5	1.078	0.785	0.115
Q2_PERF1	1.154	0.857	0.168
Q22_PERF4	1.071	0.832	0.194
Q22_PERF6	1.122	0.876	0.161
Q22_PERF2	1.043	0.808	0.151
Q22_PERF7	1.128	0.847	0.125

 Table 5
 Results of predictive analysis

Source: Own elaboration from SmartPLS software version 3.2.9 (Ringle et al. 2015)

Legend: RMSE: root mean squared eror / MAE: mean absolute error

5.2 Asymmetric Analysis (fsQCA)

Fuzzy sets Qualitative Comparative Analysis (fsQCA) is an asymmetric method that combines fuzzy sets and fuzzy logic. Asymmetric models with complexity theory are important for several reasons: First, the correlation coefficient and beta cannot adequately explain the association between two variables (possibly due to the non-linear association between the independent and dependent variables). This problem can be solved by applying fuzzy sets as this application offers multiple solutions but can lead to the same result, so the business phenomena of DT, BDAC and innovation is explained, aligned to the "strategic management" cluster (Kumar et al. 2022). Although fsQCA was initially aimed at the analysis of small or medium samples, Woodside (2013) points out that there are no limitations to its application to a large sample. This approach is referred to in the literature as causal complexity (Kier and McMullen 2018) that reflected by three properties in fsQCA: conjunction, equifinality, and asymmetry (Ragin 2006; Kier and McMullen 2018).

Therefore, two models were considered:

MODEL A: High organizational performance = f(INN,TD,BDAC,INT,SIZE,TU RN,AGE)

MODEL B:~High organizational performance (i.e., low company performance) = ~f(INN,TD,BDAC,INT,SIZE,TURN,AGE)

The tilde symbol (\sim) in Model B expresses the absence of the outcome. In this particular case, the outcome is high organizational performance. Therefore, the absence of the outcome corresponds to low organizational performance. The different conditions for this study have been explained in the theoretical section. In addition, Appendix I details how each of the conditions has been measured in the questionnaire used to collect the sample.

The initial stage of fsQCA is to choose the cut-offs in the data, which might range from 0 to 1, then calibrate dependent and independent variables into fuzzy sets (Ragin 2008). Determining the thresholds for membership, non-membership, and maximum membership ambiguity is the calibration process. In the language of fsQCA, dichoto-mous conditions—also referred to as crisp-value conditions—can have a value of 0 or 1. Internationalization and firm size are transformed into a crisp set, as observed in Table 6. The process outlined by Ordanini et al. (2014) is used to convert the 7-point Likert scale that this study utilizes to measure constructs into fuzzy sets, using the direct method for calibrating (Ragin 2008). According to Tho and Trang (2015), full non-membership scores are set at 5, crossover points at 5.5, and full membership thresholds at values greater than 6.3. The choice of opting for a full non-membership of 5 instead of 4.5 is due to the distribution of values, which is based on the bias of respondents to answer (Table 6) affirmatively (strongly agree), as in Backes-Gellner et al. (2016).

According to Huarng and Roig-Tierno (2016) necessity analysis is the percentage of fuzzy set scores in a condition (across all cases) that are less than or equal to the corresponding scores in the result. When a condition's consistency score is higher than 0.9, it is deemed required (Ragin 2000). The consistency and coverage

	Cut-offs		
	Membership	Cross-over point	Non-membership
Performance (PERF)	6.3	5.5	5
Innovation (INN)	6.3	5.5	5
Digital transformation (DT)	6.3	5.5	5
Big data analytics capabilities (BDAC)	6.3	5.5	5
Internationalization (INT)	1 = international company; 0	=regional/nati	onal company
Size (SIZE)	1 = SME (less than 250 empl than 250 employees)	loyees) 0=big	company (more
Turnover (TURN)	5	3.5	2
Age (AGE)	37	23	13

Table 6	Calibration	of	outcome	and	conditions
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Source: Own elaboration

of all conditions, calculated for the outcome's presence and absence are displayed in Table 7. With a consistency level above 0.9 (Schneider and Wagemann 2010), it is outstood that innovation-a crucial component of both our model and the study hypotheses-clearly has to happen in order for the outcome to materialize. This means that, in our sample, high performance always happens when innovation is present, in a context of DT and BDAC building. We thus emphasize its significance and include it into the suggested research paradigm, validating the PLS-SEM analysis's outcome.

lysis of necessary		Outcome: Pres performance)	sence (of high	Outcome: Abs high performa	sence (of nce)
		Consistency	Coverage	Consistency	Coverage
	INN	0.919077	0.805749	0.451243	0.321466
	-INN	0.226030	0.336380	0.727328	0.879570
	TD	0.868760	0.766227	0.457094	0.327597
	-TD	0.237619	0.350066	0.673818	0.806654
	BDAC	0.860935	0.764602	0.875293	0.347492
	-BDAC	0.237619	0.350066	0.698525	0.452538
	INT	0.293978	0.645217	0.198927	0.354783
	-INT	0.706022	0.520292	0.801073	0.479708
	SIZE	0.377575	0.476500	0.510483	0.523500
	-SIZE	0.622424	0.610097	0.489517	0.389903
	TURN	0.661747	0.654422	0.534373	0.429425
	-TURN	0.423039	0.527870	0.569966	0.577926
	AGE	0.505745	0.573064	0.556192	0.512121
	-AGE	0.569433	0.612247	0.536324	0.468583

Table 7 Ana conditions

Source: Own elaboration from fsQCA 3.0 software

We began sufficiency analysis by producing and evaluating the truth table, based on frequency and consistency values (Ragin 2008). Frequency in this case referred to the number of observations for each possible combination and consistency refers to the degree to which cases correspond to the set-theoretic relationships expressed in a solution (Fiss 2011), and a consistency threshold of 0.75 is suggested (Ragin 2006). A higher level of consistency means that the solution is more accurate in explaining the outcome of interest. The output from fsQCA software offers three different solutions: complex, parsimonious, and intermediate (Ragin 2008). In this analysis, a combination of the intermediate and parsimonious solution is used for the presence of the outcome, whilst only the parsimonious solution was considered in the absence of the outcome.

The results could be observed in Table 8 and 9.

In Tables 8 and 9 we observe the resulting configurations, i.e. the paths that can be followed to achieve high performance, or low performance, in each case. From the presence of the outcome, we are going to focus mainly on the 1st configuration, which represents 78% of the cases and which indicates that a high degree of innovation, DT and BDAC lead to high performance. This result represents the model presented in this research and triangulates the results obtained in the probabilistic approach with PLS-SEM.

Configurations 4, 5 and 6 underline the decisive role of innovation for outcome presence. Conditions such as experience or internationalization appear interchangeably in the configurations but do not play a key role in the configurations. For this reason, these conditions have not been theoretically underpinned. However, innovation remains stable, as well as the presence of BDAC as an antecedent, in two of them.

The case of configuration 2 is remarkable because 12% of the cases are represented by young companies, which do not have a high degree of DT or BDAC, but do have innovation capabilities, which lead to high performance. This may be due to the adhocratic or innovation culture that certain companies possess and makes them develop these key capabilities for high performance quickly. Finally, configuration 3 represents 33% of the cases, corresponding to the large companies included in the sample to be able to contrast SMEs with them. The role of innovation is not present in this configuration, but DT and BDAC are needed for high performance.

Contrary to PLS-SEM, fsQCA analysis assumes that there is asymmetry between the variables used. Therefore, we observe configurations leading to the inverse of the outcome (low levels of performance) that are very different from those leading to high levels of performance (Ragin 2008; Ciampi et al. 2021).

In the analysis of the configurations that lead to the inverse of the outcome, we highlight configurations 1 and 2, which represent 43% and 59% of the cases respectively, where the absence of innovation leads small firms to low levels of performance.

Configurations 4, 6 and 7 are also noteworthy, as they support and triangulate the results highlighted in the study. Firms that have acquired technological resources (DT) but have not developed BDAC, cannot extract the full value of these resources and therefore perform poorly compared to those that do develop these capabilities.

	High perforn	nance				
Configuration number	1	2	3	4	5	6
INN	•	•	•	c●	c●	c●
TD	•	0	•		•	•
BDAC	0	0			c●	•
INT				c●		cO
SIZE						
TURN			•	•		0
AGE		0	0	с●	c●	
Raw coverage	0.7846	0.1206	0.3393	0.1396	0.4148	0.2675
Unique coverage	0.0506	0.0343	0.0141	0.0158	0.0012	0.0066
Consistency	0.8975	0.7541	0.8816	0.8873	0.8719	0.8571
Solution coverage	0.8701					
Solution consistency	0.8466					

Source: Own elaboration from fsQCA 3.0 software

*Black circles preceded by the letter "c" indicate the presence of a core condition. Large white circles preceded by the letter "c" indicate the absence of a core condition. Small black circles indicate the presence of a particular condition. Small white circles indicate the absence of a particular condition. Blank spaces indicate that the condition is not relevant for the configuration

	LOW PERFORMANCE						
CONFIGURATION NUMBER	1	2	3	4	5	6	7
INN	0	0		0			
TD			0	0			
BDAC			•		•		0
INT		0			0	0	
SIZE							
TURN	0						
AGE					•	•	•
RAW COVERAGE	0.4382	0.5983	0.2518	0.1843	0.5448	0.3313	0.1843
UNIQUE COVERAGE	0.0304	0.0418	0.0327	0.0215	0.0242	0.0208	0.0108
CONSISTENCY	0.9217	0.8953	0.8153	0.7761	0.9245	0.8540	0.8235
SOLUTION COVERAGE	0.8282						
SOLUTION CONSISTENCY	0.8264						

Table 9 Analysis of sufficient conditions for absence of the outcome*

Source: Own elaboration from fsQCA 3.0 software

*Black circles indicate the presence of a particular condition and white circles indicate the absence of a particular condition. Blank spaces indicate that the condition is not relevant for the configuration.

The remaining control conditions are indifferent (size, internationalization or experience).

Therefore, and going back to the research propositions stated in the theoretical framework, we can say that for both the presence and absence of the outcome (organizational performance) the firm size condition (measured as number of employees) does not affect the outcome. All propositions are thus fulfilled except proposition 4.

6 Discussion

This research has dissected the complex interplay between DT, BDAC, and innovation, examining their collective impact on SME performance. Grounded in empirical data from Spanish SMEs and bolstered by a multi-methodological approach, the findings resonate with international studies while unveiling nuances distinct to SMEs.

Comparatively, this study echoes the conclusions of Mergel et al. (2019), Wang et al. (2020), Kraus et al. (2021), Do et al. (2022) and Teng et al. (2022) regarding the positive ripple effect of DT on firm performance in various contexts, including China, Vietnam and Italy. However, our results diverge by emphasizing that DT's effect is not inherently sufficient to elevate performance unless it is sequentially mediated by BDAC and innovation capabilities. In addition, Teng et al. (2022) include in their study the variable of digital competences as mediators of this relationship, which we can approximate with our BDAC and their key role in our model.

The sequential mediation framework delineated in this study indicates that BDAC's pivotal role is to catalyze the DT process, thereby engendering innovation and, subsequently, enhancing performance. This phenomenon aligns with insights from Thoeben et al. (2017) and Bresciani et al. (2021). Notably, this pattern stands in stark contrast to evidence from larger entities, where innovation may not be as pivotal due to alternate compensatory resources.

Our configurational analysis, through fsQCA, lends further support by highlighting innovation as a linchpin for high performance, especially in more diminutive firms and young companies. It offers new perspective on the data that the PLS-SEM methodology alone might not reveal due to symmetry assumption (Kumar et al. 2022). This insight reinforces Deloitte and Company (2019) revelation on the criticality of innovation in digitally mature SMEs across various national landscapes and also Maroufkhani et al. (2019), Matarazzo et al. (2021) and Yuliantari et al. (2021) which focused on in Balinese SMEs.

However, the study unveils an intriguing dynamic within SMEs that innovation capability can catalyze performance even in the absence of extensive DT or BDAC development, aligning with the work of Volberda et al. (2021) across various European contexts. This underscores a unique strategic pathway for SMEs: that fostering an innovation-centric culture could offer a trajectory to elevated performance, potentially bypassing the extensive resource investments often associated with DTs.

7 Conclusions

7.1 Theoretical Implications

In this research, we propose four main theoretical contributions that offer comprehensive answers to the three research questions presented in the introduction:

Firstly, our study provides a nuanced perspective on the Dynamic Capabilities' theory, highlighting the interplay between DT, BDAC, and innovation. We assert that BDAC and innovation serve as essential mediators, facilitating the strategic reconfiguration of resources that enable SMEs to navigate the complexities of DT. This contribution enriches the dynamic capabilities framework, underscoring that it is not the mere presence of digital technologies but their strategic augmentation through BDAC that sparks innovation and ultimately fortifies SME performance.

Secondly, addressing the first question and third on the role of BDAC and innovation, our study establishes that investment in digital technologies per se is not a panacea for improved performance. Rather, it is the strategic enhancement of BDAC that acts as a springboard for innovation, which in turn significantly boosts performance. Our probabilistic analysis demonstrates that BDAC and innovation are not mere byproducts of DT; instead, they are critical mediators that convert technological investments into actionable insights and market opportunities, underscoring their indispensability for effective DT.

We underscore the role of innovation in SMEs as a critical component of DC, seen not just as an outcome but as a fundamental driver of transformation and competitive advantage. Our findings indicate that for SMEs, particularly smaller ones with limited resources, fostering an innovative culture is paramount. Such innovation-driven dynamism is especially crucial for SMEs as they seek to capitalize on DT and BDAC, ensuring that they are not merely consumers of technology but active innovators in their respective markets. Moreover, it also complements the dynamic capabilities framework by emphasizing innovation. This expands the contributions offered in some studies such as Côrte-Real et al. (2017) (which evaluated BDA impact on competitive advantage and performance and considered BDA as a strategic investment in DT processes), and Rialti et al. (2019) that investigated it large European firms, or Zhang et al. (2021) and Wang et al. (2023) who proved this on different samples of Chinese enterprises.

In response to the second question regarding the combination of conditions that lead to high performance, our configurational analysis highlights that a synergetic interplay between various conditions is essential. Among these, innovation capacity emerges as a linchpin. In environments where SMEs confront the challenges of limited resources and rapid market changes, innovation's role is amplified. It is not merely an additional benefit but a central element that enables SMEs to navigate the DT process successfully and achieve enhanced performance levels. Lastly, the importance of a sequential model is revealed in how SMEs transition from digital adoption to performance enhancement. The study contends that the impact of DT on performance is not linear but occurs through a sequential stimulation of BDAC and innovation. Together, these insights challenge conventional wisdom regarding the DT-performance nexus and advocate for a strategic, nuanced approach to leveraging technology within the DC's framework. This research not only contributes to academic discourse but also offers practical implications for SMEs operating in the fast-paced digital economy.

7.2 Practical Implications

It is important to emphasise that before conducting this study, many Spanish executives we worked with, were unaware and ignorant of key concepts and processes of DT and data-driven orientation. Many companies simply see DT as a forced change process, often required and influenced by partners, customers, or suppliers, in which they are struggling to survive.

With regards to the descriptive analysis of the results, we can obtain some very interesting insights that are of great interest for managers and policymakers. For example, medium-sized companies with up to 500 employees have an average BDAC level of 5.7 out of 7, while small companies have a lower level of 5.4/7, which shows the barriers to entry in terms of DT of companies with fewer financial resources and less attractive to attract talent with high digital skills, as may be the case of small and micro-enterprises. This is in line with the study of Perdana et al. (2022a, b). In addition, we have also looked at the differences in BDAC levels according to sectors of activity and we highlight the ICT services, financial services, and logistics sector with a higher average BDAC, between 5.9 and 5.6 out of 7. These results are in line with the McKinsey Report (McKinsey and Company 2022). This is not surprising but reaffirms the importance of this sector at regional and national level as a spearhead for the promotion and consolidation of DT.

Non-financial services, tourism, or more traditional sectors such as footwear-textile-wood and toys, have had to reinvent themselves in the wake of the crisis caused by the Covid-19 pandemic. They have a lower BDAC level of approximately 5.5/7. This might be because the financial investment needed for DT can be a barrier of this process, where small companies have fewer resources to do so.

Companies in the lower stage belong to the agri-food, metal-mechanical and nonmechanical processing sectors. These are more traditional sectors where less importance is given to the DT of products and processes and customer orientation but are more oriented towards "business to business" -B2B- (Ribeiro-Navarrete et al. 2021). This demonstrates a challenge at the structural level for some sectors to harness the full value of big data and exploit their investments and efforts in DT due to their inability to make data-driven decisions or train their managers and staff in BDA.

We also conclude with the importance of BDAC and innovation in increasing organizational performance in in SMEs, which currently support the bulk of employment and economic activity. If companies that are not yet part of the active process of DT and invest resources and time in them do not start to foster change, they are destined to fail. This is not a complex, albeit costly task, and requires good planning, analysis of the situation, clear objectives, and good advice to change work processes to be competitive in the market. Therefore, it is a priority to start raising awareness and educating people in digital capabilities and innovation mindset, so that they will be committed to this process and then organizational resources and capabilities will be properly managed. Moreover, we advise top managers to drive and guide this transformation by empowering people who have strong problem-solving skills with regard to big data processes so they exploit its potentialities.

In addition, to see which specific actions managers should focus on to improve the organizational situation, we have analysed the underlying values of each construct that have the highest factor loadings analysed with PLS-SEM methodology. Looking at the organization's BDAC, managers should focus on continuously examining innovative opportunities, and using generic software modules to develop new systems. In addition, it is also interesting to encourage interdepartmental cooperation and collaboration between business analysts and line staff so that decisions are made based on the knowledge and experience of all employees on different topics. Furthermore, the growing accessibility and affordability of big data tools and technologies is another important factor propelling the expansion of the SME market through the use of big data. With data processing and storage prices falling, SMEs can now access and benefit from advanced analytics capabilities that were previously exclusive to giant corporations. Furthermore, the development of software-as-a-service (SaaS) and cloud computing models has made it simpler for them implement big data solutions without having to make a sizable upfront investment.

In relation to the recommendations for policymakers, we would like to highlight the importance of specific programs focused on the particularities and needs of SMEs, which despite not having great investment possibilities in high technologies, can obtain great benefits from DT and impact on their performance if certain capabilities are developed. Therefore, it is essential that governments focus on promoting the innovation capabilities and BDAC of SMEs through aid programs and subsidies for the acquisition and implementation of technology, consulting and advisory services for the implementation of BDAC, as well as courses. training in digital and innovation skills and values.

7.3 Limitations and Future Lines of Research

Regarding the limitations of the study, it must be highlighted that the survey used for this research relies on self-reported data. Although it is a common approach, some managers might be biased in responding about their organization's capabilities or performance depending on their recent experience or situational knowledge. To this end, we have tried to ask some pre-screening questions to see if the respondent was the right person, but in some cases, this may not be sufficient to eliminate this bias. Therefore, we recognise this limitation and as a future step we propose a sampling with multiple respondents to improve the internal validity of the results. Another limitation is that in this study it is not possible to consider the passage of time or how long it has taken for organizations to become the way they are. This would require a longitudinal study, which we are planning for next year, to support further the links provided and as it was recommended in Wamba et al. (2020).

Within the future lines of research, we consider that big data has great potential not only to transform business but to be a significant factor in ensuring competitive advantage for businesses. For this reason, organizations need a proper comprehensive understanding of the antecedents of BDAC in the organizations and how could they develop these capabilities in a fast and efficient way to be supportive in this matter. In addition, and due to the results of the study in which innovation is declared as key to achieve high performance in contexts of DT, it would be very interesting to study the organizational culture and innovation-oriented values that can make a company develop these capabilities and therefore be able to increase its performance.

Appendix 1: Questionnaire

Digital Transformation (Nicolás-Agustín et al. 2021)

Rate 1 to 7 the following aspects according to your perception within your company, 1 being 'strongly disagree', 2 'disagree', 3 'somewhat disagree', 4 'indifferent', 5 'more agree than disagree', 6 'agree' and 7 'strongly agree' for the current situation of your organization.

- 1. A flexible organizational structure that allows us to deal with the changes brought about by digital transformation
- 2. Digitization of products and services offered to customers.
- 3. Digital communication channels with our employees, such as corporate portals, WhatsApp groups, digital newsletters and corporate social networks.
- 4. Digital communication channels with our suppliers: digital orders, centralized purchasing, EDI, etc.
- 5. Digital order forms (include B2b or b2c).
- 6. Use of digital applications for internal financial statements or Blockchain.
- 7. Extracting information from big data analysis for decision making 8.
- 8. Use of digital surveys to measure customer satisfaction.
- 9. Use of metrics to measure the effectiveness and efficiency of digital channels: CRM, web visits, digital channel visits, social media interactions, etc.
- 10. Use of dashboards to analyze the company's results.

Big Data Analytical Capabilities (Adapted from Kim et al. 2012)

Rate 1 to 7 the following aspects according to your perception within your company, 1 being 'strongly disagree', 2 'disagree', 3 'somewhat disagree', 4 'indifferent', 5 'more agree than disagree', 6 'agree' and 7 'strongly agree' for the current situation of your organization.

About organization's technology infrastructure

1. If we have multiple offices or employees work outside the central office (telecommuting, branch offices and mobile devices), all of them are connected to the central office to share analytical information.

- 2. There are no identifiable communication bottlenecks within our organization for sharing analytical information.
- 3. Software applications can be used simultaneously on multiple analytics platforms.
- 4. Information is shared seamlessly across our organization, regardless of location.
- 5. Generic software modules are widely used in the development of new systems.
- 6. We continually examine innovative opportunities for the strategic use of business analytics.

About BDA management capacity:

- 1. We perform business analysis planning processes systematically.
- 2. We frequently adjust business analysis plans to better adapt to changing conditions in the environment.
- 3. When we make business analysis investment decisions, we estimate the effect they will have on the productivity of employees' work.
- 4. When we make business analytics investment decisions, we project how much these options will help end users make faster decisions at a lower cost.
- 5. In our organization, business analysts and line staff meet regularly to discuss important issues and coordinate efforts.
- 6. In our organization, information is shared between business analysts and line staff so that those making decisions or performing work have access to all available information.
- 7. In our organization, the responsibility for analytical development is clear.
- 8. We constantly monitor the performance of the analytical function.
- 9. Our company is better than the competition at connecting parties, providing analytical methods, or incorporating detailed information into a business process.

About the big data skills of your organization's staff:

- 1. Our analysis staff is very capable in programming skills.
- 2. Our analysis staff is very capable in data management and data maintenance.
- 3. Our analysis staff is very capable in decision support systems (e.g., expert systems, artificial intelligence, data warehousing, mining, markets, etc.).
- 4. Our analytical staff shows a high ability to learn new technologies and follow technology trends.
- 5. Our analytics staff is very knowledgeable about factors critical to the success of our organization.
- 6. Our analytics staff is very knowledgeable about the role of business analytics as a means, not an end.
- 7. Our analytics staff is very capable of interpreting business problems and developing appropriate solutions.
- 8. Our analytics staff is very knowledgeable about the business environment.
- 9. Our analytical staff is very capable in executing work in a collective environment and teaching others.

10. Our analysis staff works closely with clients and maintains productive user-client relationships.

Innovation (Jansen, 2005)

Rate, according to your perception and the information available to you, the innovation of your company in relation to the average of your competitors, considering a scale from 1 to 7, (being 1 'much worse', 2 'a little worse', 3 'slightly worse', 4 'average', 5 'better than average', 6 'much better', and 7 'much better').

- 1. Creation of new ideas to solve situations that represent an obstacle and the investment of resources needed to solve it is higher than expected.
- 2. Search for new methods, techniques or work tools.
- 3. Generation of original solutions to problems.
- 4. Mobilizing support for innovative ideas.
- 5. Acquiring approval for innovative ideas.
- 6. Getting key members of the organization excited about innovative ideas.
- 7. Transformation of innovative ideas into useful applications.
- 8. Introduction of innovative ideas into the work environment in a systematic way.
- 9. Evaluation of the usefulness of innovative ideas.

Performance (Nakata, 2008)

Rate, according to your perception and the information available to you, the performance of your company in relation to the average of your competitors, considering a scale from 1 to 7, (1 being 'much worse', 2 'a little worse', 3 'slightly worse', 4 'average', 5 'better than average', 6 'much better', and 7 'much better').

- 1. The quality of the product or service.
- 2. Success of new products or services
- 3. Customer retention rate
- 4. The level of sales and market share
- 5. Return on equity: ROA
- 6. Gross profit margin: EBITDA
- 7. Return on investment: ROI

8.5 Demographics SECTOR. In which main sector does the company fall?

- 1. Logistics
- 2. Non-metal processing
- 3. Footwear-textile-wood-toy
- 4. Agri-food
- 5. Non-financial services

- 6. Financial services
- 7. Metalworking
- 8. Tourism
- 9. ICT services

INTERNATIONALIZATION

- 1. Implantation at local level
- 2. Implantation at national level
- 3. Implantation at international level

TURNOVER. Indicate the approximate range of your company's turnover for the previous year. This data will be taken into account on an aggregate basis and never on an individual basis.

- 1. From $7M \in \text{to } 11M \in$.
- 2. From 12M€ to 20M€
- 3. From €21M to €50M
- 4. From 51M€ to 100M€
- 5. From €100M to €200M
- 6. More than €200M

FIRM SIZE. Please indicate the approximate range of your company's current number of employees. This data will be taken into account on an aggregate basis and never on an individual basis.

- 1. Less than 50 employees
- 2. 51 to 250 employees
- 3. 251 to 500 employees
- 4. More than 500 employees

FIRM AGE. Year of company foundation.

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Data Availability My manuscript has no associate data.

Declarations

Competing interests The authors have no competing interests to declare that are relevant to the content of this article.

Data transparency All data and materials as well as software application or custom code support their published claims and comply with field standards.

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