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Location selection by multi‑criteria decision‑making methods based on objective and subjective weightings

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Abstract

The location selection is a strategic decision that signifcantly infuences revenue, level of competition, and success of companies and countries. This study aims to propose a hybrid approach for the location selection, to evaluate the potential location for the automotive manufacturing plant of Turkey, and to reveal a comprehensive analysis of weighting and multiple criteria decision-making (MCDM) methods. The proposed approach integrates diferent objective and subjective weighting, MCDM, and Copeland methods. Turkey has recently introduced its frst automobile prototypes and has announced that the manufacturing plant will be located in Bursa. This decision is thoroughly examined via four objective weighting methods—entropy, criteria importance through inter-criteria correlation, standard deviation, and mean weight and a subjective method—analytic hierarchy process. Besides, the alternatives are evaluated based on six MCDM methods—technique for order preference by similarity to ideal solution, preference ranking organization method for enrichment evaluations, vise kriterijumska optimizacija i kompromisno resenje, organization, rangement et synthese de donnes relationnelles, elimination and choice translating reality, and the weighted sum method. The outcomes of the weighting methods and MCDM methods, the impact of the attribute weights provided by each method on rankings, the outcome of each method pair, and selection of the best location (Bursa) are thoroughly evaluated considering a real-world case with a potential outcome that makes evaluations more realistic and tangible unlike most of the other studies in the literature. In this regard, Spearman's rank correlation coefficients are considered. Also, sensitivity analysis is conducted to reveal the robustness of the methods and the impact of each weight on outcomes. Some considerable results, including the most robust method and optimal method pairs for the case, are presented.

Keywords Location selection · Weighting methods · MCDM · Automotive manufacturing plant · Objective weighting

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1 Introduction

The decision process of plant location comprises the identifcation, examination, assessment, and selection of alternatives. As a location selection decision generally involves a long-term commitment of resources and requires a considerable amount of investment, the plant location choice has signifcant strategic impacts on the frm's competitiveness, fexibility, and timeliness. Thus, the ultimate choice of a plant location must contribute to the success of corporate strategic plans for production objectives, marketing, fnancing, and human resource [[1](#page-26-0)].

The plant location selection is a typical multiple criteria decision-making (MCDM) problem, where competing alternatives accompanied by several opposing criteria exist. Meeting all criteria (attributes) while selecting the optimal alternative from a limited number of alternatives may not be possible. In such situations, MCDM methods produce an efective solution to the problem. The MCDM methodologies are essential tools for decisionmakers in determining the best alternative after assessing various competing and usually contradictory criteria.

MCDM techniques have become an essential branch of operations research. There have been numerous MCDM methods commonly implemented for various purposes in various felds, including location selection problems and the automotive industry. However, none of the methods is considered the most appropriate for all decision-making problems [[2\]](#page-26-1). Therefore, a comparative analysis is required to determine the optimal one for a specifc case. Besides, there have been several weighting methods to provide required inputs (weights) to those MCDM methods. Likewise, choosing the best approach from among them is not a predetermined process as well. Therefore, a thorough comparative analysis considering various weighting and MCDM methods is essential for the literature. Some studies proposed hybrid approaches for various location decision problems. However, most of them integrated a few methods $[3-5]$ $[3-5]$ $[3-5]$. In this study, a detailed comparative analysis is conducted and a hybrid approach is presented based on four objective weighting methods: entropy, criteria importance through inter-criteria correlation (CRITIC), standard deviation (SD), and mean weight (MW) and a widespread subjective weighting method, analytic hierarchy process (AHP), and six evaluation methods: technique for order preference by similarity to ideal solution (TOPSIS), preference ranking organization method for enrichment evaluations (PROMETHEE), vise kriterijumska optimizacija i kompromisno resenje (VIKOR), organization, rangement et synthese de donnes relationnelles (ORESTE), elimination and choice translating reality (ELECTRE), and the weighted sum method (WSM).

The reasons for selecting the methods can be explained threefold. First, commonly used objective and subjective weighting methods are selected to examine the results for the problem and to refect the objective and subjective assessments to the ranking. The comparison of these methods reveals the correlation between them can guide future studies to select the most suitable method. Second, six of the commonly adopted MCDM methods are chosen as they belong to diferent family groups and have diferent procedures that may result in diferent outcomes. TOPSIS advanced by Hwang, Yoon [\[6\]](#page-26-4) is a method to assess candidates' performance over the similarity with the ideal solution. PROMETHEE, developed by Brans, Vincke [[7](#page-26-5)], Brans et al. [\[8](#page-26-6)], delivers a total preorder of the alternatives via an aggregation of the entering and leaving fows. WSM is one of the most popular MCDM methods due primarily to its simplicity and time efficiency [[9](#page-27-0)]. ORESTE allows ranking the alternatives in a complete or partial order by considering incomparability [[10](#page-27-1)]. ELECTRE interprets the outranking via a credibility index [[11](#page-27-2)]. VIKOR is a compromise

method for ranking alternatives by providing a maximum group utility for the majority and a minimum individual regret for the opponent [\[12\]](#page-27-3). Last, integrating these methods provides a comprehensive evaluation of the optimal location selection for the frst time.

The real-life location selection problem considered in this study involves two problems indeed. The frst is the problem of determining the best location for a planned manufacturing plant. The second is evaluating the decision already made by policymakers through various method pairs and analyses. The problem involves competing alternatives and conficting criteria. One of the main objectives is to identify optimal alternative and evaluate the selected alternative location for Turkey's frst own manufacturing plant. Turkey has launched its automobile prototypes recently, and the officials have announced that the plant will be located in Bursa. This strategically crucial case, whose potential optimal location is known, allows an objective and realistic analysis. In this regard, eight alternative cities: Aksaray, Istanbul, Izmir, Konya, Manisa, Bursa, Kocaeli, and Sakarya, are determined based on the literature, related news, and expressions of official authorities. Six main criteria, namely cost (C) , labor characteristics (LC) , quality of life (QL) , infrastructure (I) , economic factors (EF), and suppliers (S), and sixteen sub-criteria are determined depending on both an extensive literature review and views of expert and authorities in the automotive industry. However, this study is far beyond fnding the optimal location. This study presents a unique approach for the automotive manufacturing plant location selection and comprehensive comparative analyses. In this context, each weighting method is applied to obtain the attribute weights, and these results are evaluated. Then, by using each weighting method's outcome as the input of each MCDM method, 30 diferent models are obtained, and the ranking results are examined. The outcomes of each model are also evaluated through Spearman's test. These evaluations are essential in revealing the weighting method's impact on the ranking results, revealing the diferences among the weighting methods and MCDM methods, and providing insight into the optimal method pairs for the selected problem. Then, the results of the 30 models are integrated through the Copeland method that refects the objective and subjective assessments for the criteria and the procedures of diferent MCDM methods from diferent groups. In addition to comparative analyses, the selection of the best location (Bursa) is also thoroughly examined based on the results obtained from 30 models and the integrated approach, and diferent scenarios of the sensitivity analysis.

The literature review (Tables [1](#page-3-0) and [2](#page-4-0)) reveals some research gaps, and this study extends the previous research by concentrating on the following issues:

- A real-world decision problem that involves the selection of the optimal and evaluation of the selected location is considered.
- Subjective and objective weighting methods are evaluated together for the location selection problem for the frst time.
- Some methods, including CRITIC, SD, and ORESTE, are used for the problem of location selection of the automotive manufacturing plant for the frst time (Tables [1](#page-3-0) and [2](#page-4-0)).
- A comprehensive comparative evaluation of TOPSIS, PROMETHEE, VIKOR, ORESTE, ELECTRE, and the WSM together is presented for the frst time.
- Some method pairs, such as CRITIC-PROMETHEE and SD-ORESTE, are applied for the location selection of the automotive manufacturing plant for the frst time (Tables [1](#page-3-0) and [2\)](#page-4-0).
- Some of the decision attributes considered in this study, such as the number of automotive plants that refect the supplier availability, are also original, so this might be a valuable contribution to the location selection literature.

Study	AHP		Entropy ELECTRE ORESTE PROMETHEE TOPSIS VIKOR Others		
Safaei Ghadikolaei et al. [35]					
Zhou et al. $[36]$					
Jeya Girubha, Vinodh $[37]$					
Jain et al. [38]					
Galankashi et al. [39]					
Gupta et al. [40]					
Moradian et al. [41]					
Hadian et al. $[42]$					
Dweiri et al. $[43]$	\checkmark				
Kabir, Sumi [44]	✓				
Xu et al. [45]					
Sadeghzadeh, Salehi $[46]$					
Wu, Liao [47]					
Nestic et al. $[48]$					

Table 2 Weighting and MCDM methods (including fuzzy) used for problems in the automotive industry

- The sensitivity analysis can also be considered a contribution in terms of revealing the robustness of the methods and the impact of the attribute weights on the rankings.
- The rank results of 30 models are integrated through the Copeland method. Thus, a unique hybrid approach is presented for the automotive manufacturing plant decision problem.
- Overall, this is the frst study using and evaluating all these approaches in one study.

The rest of the study is structured as follows. In the following section, the descriptions of the weighting and ranking (MCDM) methods and application of the approaches to the real case are presented. The fndings and regarding discussions are presented in Sect. 3. In Sect. 4, conclusions and suggestions for future work are presented.

2 Materials and methods

The subjective method, namely AHP, and four objective methods, namely entropy, CRITIC, SD, and MW, are used for obtaining criteria weights. Also, six of MCDM methods, namely TOPSIS, PROMETHEE, VIKOR, ORESTE, ELECTRE, and WSM, are utilized for ranking alternative locations and determining the optimal one in this study. The structure and algorithm of each method are described in the following subsections.

2.1 Weighting methods

2.1.1 Analytic hierarchy process (AHP)

AHP, introduced by Saaty [\[49\]](#page-28-19), is grounded on pairwise comparisons and a hierarchical structure. The advantages of AHP include appropriateness for complex decision problems with multiple criteria and compatibility with other MCDM techniques. AHP has been one of the most frequently implemented MCDM approaches in decision-making problems. The procedure of AHP can be explained in several steps. In the frst step, a multifaceted decision problem is designed as a hierarchy. The objective, main- and sub-criteria, and alternatives are placed in a hierarchical structure that comprises at least three levels from top to bottom: the aim of the problem, multiple criteria that describe alternatives, and decision alternatives. In the second step, the pairwise comparison of the criteria regarding the objective is performed. The criteria are compared pairwise based on their impact degree. The decisionmaker utilizes a pairwise comparison mechanism using the 1–9 scale, which is shown in Table [3.](#page-5-0)

To compute the weights for criteria, the AHP method generates a pairwise comparison matrix A as follows:

$$
\mathbf{A} = \begin{bmatrix} a_{11} & a_{12} & \cdots & a_{1n} \\ a_{21} & a_{22} & \cdots & a_{2n} \\ \vdots & \vdots & \ddots & \vdots \\ a_{n1} & a_{n2} & \cdots & a_{nn} \end{bmatrix}
$$
 (1)

where $C = \{C_j | j = 1, 2, ..., n\}$ represents the criteria set. The outcome of the pairwise comparison on *n* criteria is abridged in an evaluation matrix $A(n \times n)$, where each element a_{ii} ($i, j = 1, 2, ..., n$) is the quotient of criteria weights [[51](#page-29-0)]. In the final step, the mathematical operations begin to standardize and determine the relative weights for every matrix. The relative weights are represented by the right eigenvector (*w*) matching to the largest eigenvalue (λ_{max}) , as

$$
Aw = \lambda_{\max} w \tag{2}
$$

The matrix A has rank one and $\lambda_{\text{max}} = n$ if the pairwise comparisons are wholly consistent. In such a case, weights can be attained by normalizing any of the columns or rows of A.

The accuracy of the results of the AHP heavily depends on the consistency of the pairwise comparison judgments. The relation between the entries of A: $a_{ii} * a_{ik} = a_{ik}$ describes the consistency. The consistency index (CI) is calculated by Eq. [3.](#page-6-0)

$$
CI = \frac{\lambda_{\text{max}} - n}{n - 1} \tag{3}
$$

The ultimate consistency ratio (CR) is calculated by dividing the CI by the random index (RI), as shown in the following equation:

$$
CR = \frac{CI}{RI}
$$
 (4)

0.1 is the acceptable upper limit of the CR. The evaluation procedure has to be done over again to obtain an acceptable consistency value in case the fnal CR exceeds this limit.

2.1.2 Entropy

Entropy has been used for fnding objective attribute weights [\[6\]](#page-26-4). The procedure of the method is defned as follows:

(i) The decision matrix is normalized using the following functions for beneft attributes and cost attributes, respectively.

$$
r_{ij} = \frac{a_{ij}}{\sum_{i=1}^{m} a_{ij}} \quad \text{for} \quad i = 1, 2, ..., m
$$
 (5)

$$
r_{ij} = \frac{1/a_{ij}}{\sum_{i=1}^{m} \left(\frac{1}{a_{ij}}\right)} \quad \text{for} \quad i = 1, 2, ..., m
$$
 (6)

(ii) Entropy values are calculated through the following function.

$$
e_j = -(\ln m)^{-1} \sum_{i=1}^{m} r_{ij} \ln r_{ij} \quad \text{for} \quad j = 1, 2, ..., n
$$
 (7)

(iii) The weights of each attribute are computed through the following formulation.

$$
w_j = \frac{1 - e_j}{\left(n - \sum_{j=1}^n e_j\right)} \quad \text{for} \quad j = 1, 2, ..., n
$$
 (8)

Low entropy values indicate that the degree of disorder in the system is low, and the weight is high $[52]$ $[52]$ $[52]$.

2.1.3 Criteria importance through inter‑criteria correlation (CRITIC)

CRITIC method determines the weights of criteria considering both the standard deviation of each criterion and the correlations among the attributes. The procedure of the approach is defned as follows:

(i) The decision matrix is normalized using the following equation.

$$
a_{ij}^{+} = \frac{a_{ij} - \min(a_{ij})}{\max(a_{ij}) - \min(a_{ij})}
$$
\n(9)

where a_{ij}^+ represents the normalized value of the *i*th design on the *j*th response.

(ii) The multiplicative aggregation function given below is applied to fnd the amount of information contained in the *j*th response.

$$
C_j = \sigma_j \sum_{k=1}^{n} \left(1 - r_{jk} \right) \tag{10}
$$

where σ_j designates the standard deviation of the *j*th response and r_{jk} designates the correlation coefficient between two different responses.

(iii) The objective weights (w_j) are computed through the following function.

$$
w_j = \frac{C_j}{\sum_{k=1}^m C_k}.
$$
\n(11)

2.1.4 Standard deviation (SD)

The SD method fnds the weights of criteria based on their standard deviations, as follows:

$$
w_j = \frac{\sigma_j}{\sum_{k=1}^m \sigma_k}, \quad j = 1, 2, ..., m
$$
 (12)

2.1.5 Mean weight (MW)

The MW is the most basic weighting approach that assumes all the criteria are equally important through the following equation.

$$
w_j = \frac{1}{m}, \quad j = 1, 2, \dots, m
$$
 (13)

2.2 Methods for ranking alternatives

Each MCDM method has its algorithm, advantages, and disadvantages. The algorithm and description of MCDM methods are summarized in Table [4.](#page-8-0) The main principle in TOP-SIS is that the optimal alternative has the minimum length from the positive-ideal solution (PIS) and the maximum length from the negative-ideal solution (NIS). In PROMETHEE, the alternatives are pairwise compared based on each criterion depending on the decisionmaker's preferences, resulting in local scores. Then, these local scores are combined to a global score that leads to the PROMETHEE I or PROMETHEE II ranking [[7,](#page-26-5) [8](#page-26-6)]. PRO-METHEE I deliver the partial ordering of the decision alternatives, while PROMETHEE II provides the alternatives' full ranking. In this study, PROMETHEE II is implemented. WSM is one of the best known and most straightforward MCDM techniques to evaluate several alternatives based on several decision criteria. WSM, especially in single-dimensional problems, can be the most commonly used approach [\[53\]](#page-29-2). In VIKOR, presented by

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Opricovic [[54](#page-29-14)], compromise ranking is realized by comparing the measure of closeness to the ideal solution [\[55\]](#page-29-15). ELECTRE was presented by Roy $[11]$ $[11]$ $[11]$. ELECTRE III has been broadly exploited because of its ability to process unclear information [\[56\]](#page-29-16). Therefore, ELECTRE III is preferred for the problem of this study. ORESTE, introduced by Roubens [[57](#page-29-17)], is an integrated ranking method that comprises two main steps: the calculation of the utility values to obtain weak ranking of alternatives and then the derivation of the PIR relations through confict analysis.

2.3 Implementation of the Methods for Manufacturing Plant Location Selection

Although there have been some automotive manufacturing plants in Turkey, none of them are Turkish brands. Turkey has introduced its national automobiles recently. Also, the officials have chosen Bursa to manufacture these automobiles in two years. By considering this real and strategical signifcant case, various methods are evaluated in this study. In this context, eight locations are assessed. The methodology for location selection and evaluation of the optimal location for the manufacturing plant is described in Fig. [1.](#page-10-0)

First, the most efective criteria are determined based on a comprehensive literature review and expert knowledge. Thus, six main criteria namely cost, labor characteristics, infrastructure $[69]$ $[69]$ $[69]$, quality of life $[70]$ $[70]$ $[70]$, economic factors, and suppliers $[71]$, and sixteen sub-criteria namely labor cost [[72](#page-29-21)], land cost [[73](#page-29-22)], unemployment rate, education level, average age, climate [\[74\]](#page-29-23), schools, well-being index, availability of airway, highway, railroad, and water transportations, investment and tax incentives [[69](#page-29-18)], regional price level index, number of suppliers and automotive plants [\[75\]](#page-30-0) are determined. Second, the hierarchy of criteria, in which the frst level and second level of the hierarchy comprises six main criteria and sixteen sub-criteria, respectively, as shown in Table [5](#page-11-0), is formed. In this table, the descriptions of sub-criteria and the objective of them are also provided. In the context of AHP, the main and sub-criteria weights are computed by forming the pairwise comparison matrix (Table [6\)](#page-12-0) and the normalized matrix of main criteria (Table [7](#page-12-1)) and sixteen sub-criteria pairwise comparison matrices (Table [8](#page-13-0)) depending on the expert knowledge and literature. It is assured that the CR of each comparison matrix formed is less than 0.1.

Table 5 The structure of the decision criteria

Then, the decision matrix is formed by collecting data from diferent sources, namely the Turkish Statistical Institute, Turkish State Meteorological Service, Turkish Council of Higher Education, Automotive Suppliers Association of Turkey, and [[76](#page-30-1)], as presented in Table [9](#page-13-1) and each objective weighting method is implemented to fnd attribute weights.

Next, the outcome of each method is evaluated in terms of Spearman's correlation coefficients. Then, location alternatives are evaluated through the TOPSIS, PROMETHEE, VIKOR, ORESTE, ELECTRE, and WSM techniques. Eight location alternatives, namely Aksaray, Bursa, Istanbul, Izmir, Kocaeli, Konya, Manisa, and Sakarya, are evaluated against each criterion by utilizing the MCDM techniques. The values of each criterion are used as the input for these methods. Then, the outcome of each MCDM method is compared with others to present a comprehensive analysis and to reveal the optimal location alternative. In this regard, Spearman's rank correlation coefficient (r_s) is utilized. It is calculated by using the following equation.

$$
r_s = 1 - 6 \frac{\sum d_i^2}{n(n^2 - 1)}
$$
\n(14)

where *n* denotes the number of alternatives and d_i is the difference between the ranks of the two methods. Then, the ranking results of 30 models are integrated through the Copeland method to determine the optimal alternative location. The selected location (Bursa) is evaluated based on a variety of models, including the proposed approach. Finally, the sensitivity analysis is conducted considering various scenarios to evaluate the robustness of the priority ranking and observe the impact of attribute weights. In this context, seven scenarios containing 42 cases are developed. Each MCDM method used is evaluated based on the results of the sensitivity analysis. The outcomes of these methods are also evaluated in terms of the selected city.

Sub-criteria	\mathbf{C}_1	\mathbf{C}_2		
\mathbf{C}_1	$\mathbf{1}$	$1/2\,$		
\mathbf{C}_2	$\sqrt{2}$	$\mathbf{1}$		
Sub-criteria	$\mathop{\text{LC}}\nolimits_1$	LC_2	LC_3	
LC_1	$\mathbf{1}$	1/3	3	
LC_2	3	$\mathbf{1}$	5	
$\rm LC_3$	$1/3$	$1/5$	$\mathbf{1}$	
Sub-criteria	\mathbf{QL}_1	QL_2	QL_3	
QL_1	$\mathbf{1}$	1/3	1/5	
\mbox{QL}_2	$\ensuremath{\mathfrak{Z}}$	1	$1/3$	
QL_3	5	3	$\mathbf{1}$	
Sub-criteria	\mathbf{I}_1	\mathbf{I}_2	I_3	I_4
\mathbf{I}_1	$\,1\,$	5	\mathfrak{Z}	$1/3$
\mathbf{I}_2	1/5	1	1/3	1/5
\mathbf{I}_3	1/3	3	1	1/4
${\rm I}_4$	3	5	$\overline{4}$	$\mathbf{1}$
Sub-criteria	EF_1	EF ₂		
EF_1	$\mathbf{1}$	\mathfrak{Z}		
EF ₂	1/3	$\mathbf{1}$		
Sub-criteria	S_1	\mathbf{S}_2		
\mathbf{S}_1	$\mathbf{1}$	3		
\mathbf{S}_2	$1/3$	$\mathbf{1}$		

Table 8 AHP pairwise comparison matrices of sub-criteria

Table 9 The decision matrix

							C_1 C_2 LC_1 LC_2 LC_3 QL_1 QL_2 QL_3 I_1 I_2 I_3 I_4 EF_1 EF_2 S_1 S_2	
Aksaray 9.2 1494 11.3 0.1 30.5 12.1 1 0.5 0 495 0 0 5							95.6 0 1	
Bursa 13.0 2139 9.2 0.1 33.7 14.6 3							0.6 1 1078 16 7 1 102.0 91 4	
Istanbul 15.2 3886 12.5 0.2 31.9 14.4 64							0.6 2 551 227 8 1 114.8 130 1	
Izmir 11.2 3116 13.8 0.2 34.9 17.9 9							0.6 1 1290 362 12 1 109.0 32 1	
Kocaeli 13.0 1899 10.4 0.1 32.5 14.9 2							0.6 1 393 180 0 1 104.1 122 5	
Konya 12.9 1527 6.1 0.1 31.5 11.6 5 0.6 1 3144 590 0 2							99.0 9 0	
Manisa 11.2 1822 7.0 0.1 34.6 16.8 1					0.6 0 1098 264 0 3		98.0 12	$\overline{0}$
Sakarya 13.0 1748 10.4 0.1 32.5 14.6 2 0.7 0 501 197 0 2							$104.1 \t6 \t3$	

3 Results and discussion

The weights of the main and sub-criteria obtained through AHP are given in Table [10](#page-14-0). The results in the table indicate that cost and suppliers have the two highest weights, respectively. However, labor characteristics and quality of life have the lowest weights among

all the main criteria. Specifcally, the results indicate that the two most signifcant factors are the number of suppliers and land cost. The expert evaluation reveals the importance of suppliers.

Besides, the criteria weights also computed through objective methods, namely entropy, CRITIC, SD, and MW, are given in Table [11.](#page-14-1) The results of the entropy, CRITIC, and SD methods indicate that land cost, which is evaluated as the second

Table 12 Spearman's rank correlation coefficients between		AHP	Entropy	CRITIC	SD
weight method pairs	AHP	1.000	0.168	0.062	0.188
	Entropy		1.000	0.965	0.997
	CRITIC			1.000	0.959
	SD				1.000

Table 13 The utilities of some of the method pairs

important in AHP, is the essential factor. Also, as expected, the results of MW reveal that all criteria have equal weights.

To evaluate the weight results of the methods, Spearman's correlation coefficients are obtained as given in Table [12.](#page-15-0) The results of the tests indicate that there is a signifcant relationship between entropy and CRITIC, entropy and SD, and CRITIC and SD. However, the relationships between AHP and entropy, AHP and CRITIC, and AHP and SD are very weak. The results reveal the diferences between subjective and objective weighting methods. In this regard, using only one of these can lead to wrong decisions.

The weights provided by each method are used as the input of the MCDM methods. After the implementation of the procedure of each approach, the fnal ranking of the alternatives is determined based on outcomes (utilities) of the methods, whose results are partly given in Table [13](#page-15-1), as an example.

The rankings are obtained for each method, as given in Table [14](#page-16-0). The results indicate that SD-based ORESTE, MW-based ELECTRE, and VIKOR, AHP-based ORESTE suggest Bursa as the most suitable location for the automotive manufacturing plant location. As mentioned earlier, Bursa was announced by the authorities to be the location of the manufacturing plant. Thus, it can be inferred that SD-based ORESTE, MW-based ELECTRE, and VIKOR, AHP-based ORESTE methods can be used for this kind of location selection. Even though it may be hard to generalize this result, it may be an indicator of this kind of case. Also, it is seen that the methods chosen for fnding attribute weights and for ranking alternatives signifcantly determine the outcome. To illustrate the impact of attribute weights and the method chosen for weighting on ranking results, Fig. [2](#page-17-0)a–f is presented.

Based on the fgures, the following observations can be highlighted:

		Aksaray	Bursa	Istanbul	Izmir	Kocaeli	Konya	Manisa	Sakarya
Entropy	TOPSIS	$\overline{4}$	\overline{c}	$\overline{7}$	8	$\mathbf{1}$	3	6	5
	WSM	$\overline{4}$	3	8	7	\overline{c}	1	6	5
	PROMETHEE	$\overline{2}$	5	8	$\overline{7}$	6	$\mathbf{1}$	$\overline{4}$	3
	ORESTE	6	$\overline{2}$	$\overline{7}$	8	3	1	5	$\overline{4}$
	ELECTRE III	7	3	8	$\overline{4}$	6	1	5	$\mathfrak{2}$
	VIKOR	5	3	7	8	1	\overline{c}	6	$\overline{4}$
CRITIC	TOPSIS	6	3	1	5	\overline{c}	4	8	7
	WSM	4	3	5	7	\overline{c}	1	6	8
	PROMETHEE	4	$\overline{2}$	8	3	6	1	5	7
	ORESTE	6	$\overline{2}$	7	8	3	1	5	$\overline{4}$
	ELECTRE III	8	$\overline{2}$	7	$\overline{4}$	6	1	5	3
	VIKOR	7	$\overline{2}$	6	5	1	3	8	$\overline{4}$
SD	TOPSIS	6	3	1	5	$\overline{2}$	$\overline{4}$	8	7
	WSM	6	3	4	5	$\overline{2}$	1	7	8
	PROMETHEE	5	3	4	$\overline{2}$	6	1	7	8
	ORESTE	6	1	7	8	3	\overline{c}	5	$\overline{4}$
	ELECTRE III	8	$\overline{2}$	7	3	5	1	6	$\overline{4}$
	VIKOR	8	\overline{c}	6	5	$\mathbf{1}$	3	7	4
MW	TOPSIS	6	4	1	3	5	$\overline{2}$	7	8
	WSM	6	$\overline{4}$	\overline{c}	5	3	1	7	8
	PROMETHEE	8	4	3	$\mathbf{2}$	6	1	5	$\overline{7}$
	ORESTE	6	3	8	5	\overline{c}	1	7	$\overline{4}$
	ELECTRE III	8	1	$\overline{4}$	3	6	$\overline{2}$	5	7
	VIKOR	7	1	$\mathbf{2}$	5	$\overline{4}$	3	8	6
AHP	TOPSIS	5	\overline{c}	3	$\overline{4}$	1	6	8	7
	WSM	3	\overline{c}	$\overline{4}$	6	$\mathbf{1}$	5	7	8
	PROMETHEE	3	4	6	5	$\overline{2}$	$\mathbf{1}$	7	8
	ORESTE	7	1	8	3	4	$\overline{2}$	6	5
	ELECTRE III	6	$\overline{2}$	7	5	4	1	8	3
	VIKOR	8	\mathfrak{D}	4	3	1	5	7	6

Table 14 Ranking of alternatives provided by MCDM methods based on Entropy, CRITIC, SD, MW, and AHP

• PROMETHEE recommends the same best alternative, regardless of the method chosen to fnd attribute weights (Fig. [2c](#page-17-0)).

- The alternative, which is ranked seventh, can be ranked first depending on the method chosen for obtaining attribute weight (Fig. [2](#page-17-0)d). Similarly, the alternative, which is ranked frst, can be ranked ffth depending on the method chosen for attribute weights. These results prove the impact of attribute weights and methods selected for that.
- The objective methods (including the same weights for all criteria)-based WSM provide the same alternative as the best, however, diferent from the subjective method-based WSM. This point proves the diference between subjective and objective methods.

To evaluate the impact of the methods used for fnding attribute weights on the MCDM outcomes, Spearman's rank correlation coefficients are calculated (Tables [15](#page-18-0),

Fig. 2 Ranking changes for each attribute weight method based on **a** ELECTRE, **b** ORESTE, **c** PRO-METHEE, **d** TOPSIS, **e** VIKOR, and **f** WSM

Entropy based VIKOR CRITIC based VIKOR SD based VIKOR MW based VIKOR AHP based VIKOR

Fig. 2 (continued)

ELECTRE

[16,](#page-18-1) [17,](#page-19-0) [18](#page-19-1), [19](#page-19-2) and [20\)](#page-19-3). Table [15](#page-18-0) reveals that the results of entropy-based ELECTRE are highly correlated with CRITIC-based ELECTRE. Similarly, the results of CRITICbased ELECTRE are highly correlated with SD-based ELECTRE. However, correlations between entropy-based ELECTRE and MW-based ELECTRE, and MW-based ELECTRE and AHP-based ELECTRE are moderate.

Table [16](#page-18-1) shows that the correlation between the results of entropy-based ORESTE and CRITIC-based ORESTE is very strong. Overall, the correlation coefficients are higher than 0.6, meaning that the correlations are strong.

Table [17](#page-19-0) reveals that the correlation between entropy-based PROMETHEE and SDbased PROMETHEE is negative and very weak. Though, the correlation between SDbased PROMETHEE and MW-based PROMETHEE is very strong.

Table [18](#page-19-1) shows that the correlation between CRITIC-based TOPSIS and SD-based TOPSIS is very strong. However, the correlation between entropy-based TOPSIS and MWbased TOPSIS is negative and very weak.

Table [19](#page-19-2) indicates that the correlation between CRITIC-based VIKOR and SD-based VIKOR is very strong. However, the correlation between entropy-based VIKOR and MWbased VIKOR is weak.

Table [20](#page-19-3) shows that the correlation between SD-based WSM and MW-based WSM is very strong. However, the correlation between entropy-based WSM and MW-based WSM is weak.

To determine the optimal alternative location, the ranking results of all models are integrated through the Copeland method. Thus, the subjective and objective evaluations of the criteria and the ranking results of diferent MCDM methods from diferent groups are integrated. To put it more broadly, the proposed approach is important in the following aspects. First, considering the impact of weighting methods on the ranking results, utilizing fve of them is essential. Thus, the efect of subjective evaluations that may be biased is minimized and diferent objective evaluations based on four methods are taken into account. In addition, MCDM methods provide diferent ranking results for diferent problems and based on diferent criteria weights. Therefore, basing the optimal decision on a single MCDM method can lead to deceptive decisions. Instead, using and integrating diferent MCDM methods from diferent groups increases the accuracy of the ranking. To be noted, the comparative analysis in this study reveals and proves all these issues. Therefore, before implementing the proposed approach, the comparative analyses presented earlier are crucial.

The Copeland method scores alternatives based on how many times an alternative is dominant over others in terms of ranking. To fnd the scores, pairwise comparison matrices are formed for each model. Here, a value of one is given for all other alternatives that rank below the alternative considered; otherwise, a zero value is given to the corresponding matrix value. Once all values for each matrix are obtained, the column sum and row sum for each alternative are calculated. The fnal Copeland score of an alternative is found by taking the diference between the row and column sums [\[77\]](#page-30-2). The Copeland calculations and scores are presented in Table [21.](#page-21-0)

Based on the calculations, the fnal consensus ranking of the alternatives is given in Table [22](#page-22-0). The results indicate that Konya is the best location, followed by Kocaeli, Bursa, Izmir, Sakarya, Istanbul, Aksaray, and Manisa. Based on this fnal consensus ranking, it can be inferred that PROMETHEE can be preferred if one has to be chosen among methods considered in the present study. PROMETHEE recommends Konya as the most optimal location based on all the weighting methods considered in the study. In other words, PROMETHEE has been found to be the most robust method as it suggests the same alternative location as the best regardless of the weighting method. In addition, the selected location (Bursa) is ranked third by the proposed approach. This diference may be due to the attributes considered. Further analyses are conducted to examine.

Cost, specifcally land cost, is one of the crucial attributes in location selection problems. However, in the considered case, diferently from usual location selection problems, the weight of land cost attribute may be neglected as the country does not need to pay for its lands. To refect this issue to the results, to reveal the degree of subjectivity of the AHP results, and to examine the stability of the priority ranking, diferent cases under diferent scenarios are formed and analyzed in the context of sensitivity analysis. The analysis is

conducted for AHP weights. Hence, a weight of 90% is assigned to one criterion, and the remaining 10% is distributed among the other criteria based on the ratio of the weights calculated in the original case. This process is performed for each criterion, respectively. Also, the weight of land cost is set to zero, and a weight of 100% is allocated to other criteria in an additional scenario. In this regard, seven scenarios are formed, and the procedure of each MCDM method is processed again, and rankings are obtained from each method. Thus, 42 cases are analyzed in total, and the results of each of 42 cases of the sensitivity analysis are illustrated in Table [23.](#page-23-0)

In Table [23,](#page-23-0) in Scenario 1, the most weight is given to the cost attributes. In other words, if the cost factors are critically important, the best location will be Aksaray based on four of the MCDM method results. In Scenario 2, the most weight is given to the labor characteristics criteria meaning that the unemployment rate, education level, and average age are crucially signifcant. Thus, the optimal location will be Istanbul, according to four of the MCDM methods. In Scenario 3, the most weight is allocated to the quality of life factors meaning that climate, schools, and well-being index are the critical criteria. Using this as input, Istanbul is the most suitable location based on four methods.

In Scenario 4, the most weight is given to the infrastructure attributes, namely availability of airway facilities, availability of highway facilities, availability of railroad facilities, and availability of water (port) transportation. This case may be necessary as the officials often stress the availability of water transportation. The results of the fve methods indicate that Izmir is the best alternative. In Scenario 5, the most weight is given to the economic factors meaning that investment and tax incentives and regional price level index are the most signifcant factors. In this case, Aksaray will be the best alternative based on the results of the three methods. In Scenario 6, the most weight is given to the suppliers' criteria, namely the number of suppliers and automotive plants. As a result, Kocaeli is suggested as the best location by four methods. Diferently, in Scenario 7, the land cost factor is neglected, considering the country does not need to pay for its lands. 100% of the weights are allocated to the other criteria based on their initial weights in the original case. Thus, the optimal alternative is Istanbul, according to three of the methods.

One of the focus points is Bursa in this study, as it is selected as the best location by the officials. The results of the sensitivity analysis are examined further in terms of this alternative. In this context, the sum of rankings of each alternative in terms of each MCDM method is illustrated in Fig. [3](#page-24-0). In the fgure, the lower the sum of rankings of an alternative, the better alternative it is. Admittedly, the usual selection of the best alternative is selecting the one that is suggested by the method considered. However, in this study, six of the MCDM methods are utilized, and 42 cases are formed in the sensitivity analysis.

	Methods	Alternative Rankings							
		Aksaray	Bursa	Istanbul	Izmir	Kocaeli	Konya	Manisa	Sakarya
Scenario 1	TOPSIS	$\mathbf{1}$	6	8	7	5	2	3	4
	WSM	$\mathbf{1}$	6	8	7	5	3	\overline{c}	$\overline{4}$
	PROMETHEE	1	7	8	6	5	\overline{c}	3	$\overline{4}$
	ORESTE	7	$\mathbf{1}$	8	\overline{c}	4	3	6	5
	ELECTRE III	3	6	8	$\overline{4}$	7	1	5	\overline{c}
	VIKOR	$\mathbf{1}$	6	8	7	4	3	\overline{c}	5
Scenario 2	TOPSIS	7	$\overline{4}$	$\mathbf{1}$	2	3	5	6	8
	WSM	6	4	$\mathbf{1}$	\overline{c}	3	5	8	7
	PROMETHEE	5	4	$\mathbf{1}$	3	2	6	8	7
	ORESTE	4	2	7	8	3	$\mathbf{1}$	6	5
	ELECTRE III	4	\overline{c}	5	7	3	1	8	6
	VIKOR	5	$\overline{4}$	$\mathbf{1}$	\overline{c}	3	6	8	7
Scenario 3	TOPSIS	8	5	$\mathbf{1}$	3	6	4	7	\overline{c}
	WSM	8	$\overline{4}$	$\mathbf{1}$	3	6	5	7	\overline{c}
	PROMETHEE	8	5	1	4	6	3	7	\overline{c}
	ORESTE	8	\overline{c}	6	1	5	3	7	$\overline{4}$
	ELECTRE III	8	1	3	\overline{c}	4	6	7	5
	VIKOR	8	4	1	5	6	3	7	$\mathbf{2}$
Scenario 4	TOPSIS	8	3	\overline{c}	$\mathbf{1}$	5	$\overline{4}$	6	7
	WSM	8	3	\overline{c}	$\mathbf{1}$	5	4	6	7
	PROMETHEE	8	3	\overline{c}	1	5	4	6	7
	ORESTE	8	3	4	1	6	2	5	7
	ELECTRE III	8	1	3	\overline{c}	5	4	6	7
	VIKOR	8	3	\overline{c}	$\mathbf{1}$	5	4	6	7
Scenario 5	TOPSIS	$\mathbf{1}$	6	7	8	5	3	$\overline{2}$	$\overline{\mathcal{L}}$
	WSM	1	5	8	7	6	3	\overline{c}	$\overline{4}$
	PROMETHEE	1	5	8	7	6	3	\overline{c}	4
	ORESTE	7	\overline{c}	8	5	4	$\mathbf{1}$	3	6
	ELECTRE III	$\mathbf{2}$	5	8	7	6	3	$\overline{4}$	$\mathbf{1}$
	VIKOR	8	4	$\mathbf{1}$	\overline{c}	3	6	7	5
Scenario 6	TOPSIS	7	3	$\mathfrak{2}$	4	1	8	6	5
	WSM	7	3	$\mathfrak{2}$	4	1	8	6	5
	PROMETHEE	8	3	$\mathfrak{2}$	$\overline{4}$	1	7	5	6
	ORESTE	8	1	7	2	$\overline{4}$	3	6	5
	ELECTRE III	8	1	4	3	$\overline{2}$	7	6	5
	VIKOR	8	3	$\sqrt{2}$	4	$\mathbf{1}$	7	6	5
Scenario 7	TOPSIS	5	3	$\mathbf{1}$	$\overline{4}$	$\sqrt{2}$	$\,$ 8 $\,$	7	6
	WSM	5	3	$\,1$	4	$\boldsymbol{2}$	7	6	8
	PROMETHEE	7	3	$\mathbf{1}$	2	$\overline{4}$	6	5	8
	ORESTE	8	$\sqrt{2}$	3	$\mathbf{1}$	5	4	7	6
	ELECTRE III	8	$\mathbf{1}$	\mathfrak{Z}	$\mathbf{2}$	6	5	4	7
	VIKOR	8	$\mathbf{1}$	\overline{c}	$\overline{4}$	3	5	τ	6

Table 23 Ranking of alternatives in diferent cases

Fig. 3 Sum of alternative rankings based on MCDM methods

Therefore, this approach may be preferable to reveal the best method if one has to be chosen. To be specifc, it can be inferred that ORESTE is the best method for this selection problem since the sum of the best location (Bursa) has the lowest value among all others.

The mean rankings of each alternative based on all cases of the sensitivity analysis are demonstrated in Fig. [4.](#page-24-1) Considering that 42 cases exist in the analysis, and each method provides diferent outcomes in each of these cases, it may be reasonable to consider the mean rankings. The lower the ranking of an alternative, the more suitable location it is. Thus, Bursa is the most appropriate location for the manufacturing of the automotive plant. This outcome is the same as officials declared.

Overall, it can be summed that the diferences between the results of the MCDM methods may have resulted from the diferences in structure, procedure, the capability of ranking, and selecting of the methods. The VIKOR and TOPSIS are utility value-based MCDM approaches. They consider the distances between the alternatives and the PIS or NIS in terms of their performance values. They are not able to detect the complex relationships between alternatives. However, as an outranking method, PROMETHEE can derive the ranking set and acquire the complex relationships between alternatives [[34](#page-28-4)]. The WSM

transforms the cost criteria into beneft and implements the simple aggregation process. ELECTRE forms concordance and discordance matrices and considers uncertainty. ORESTE requires ordinal evaluations of the alternatives and the ranking of the criteria in terms of importance.

To sum up, previous studies on location selection mostly adopted one or two MCDM methods. As mentioned earlier, some studies proposed hybrid approaches. In these studies, an optimal location was found, and that location was proposed as the best. However, the present study difers in some respects from others. First, comprehensive analyses were conducted. Also, various MCDM methods from diferent family groups were used and various weighting methods were applied, both objective and subjective. Examining the results of these methods and their pairs is valuable. The selected location by policymakers was evaluated based on the various method pairs. Finally, the optimal location was proposed based on an integrated, comprehensive approach. In general, the work done with 42 cases in the sensitivity analysis that determines which method (ORESTE) supports the policymakers' decision and the integrated method that reveals the optimal solution for the problem and the most robust method (PROMETHEE) can be considered as a helpful and valuable decision support approach.

4 Conclusions

In this study, a hybrid approach and comprehensive analysis are presented considering the automotive manufacturing plant location selection representing a real-world decision problem. In this regard, fve commonly used methods, namely AHP, entropy, CRITIC, SD, and MW, are utilized for fnding attribute weights. Six MCDM methods, namely TOPSIS, PROMETHEE, ELECTRE, VIKOR, PROMETHEE, and WSM, are utilized to rank the alternatives. These methods are also widely used for various decision-making problems in numerous industries. However, this study is the frst in terms of using and integrating all of them for a real-world case in one study. Also, based on several tests and analyses, this study reveals several worthwhile and contributing results explained as follows.

- 1. Spearman's correlation test performed for the results of attribute weight methods indicate that there is a signifcant relationship between entropy and CRITIC, entropy and SD, and CRITIC and SD.
- 2. The outcome of each method used for fnding attribute weight is utilized as the input of each of the MCDM methods. The results designate that SD-based ORESTE, MWbased ELECTRE, and VIKOR, AHP-based ORESTE suggest Bursa as the most suitable location. Since Bursa was announced to be the location of the manufacturing plant by the officials, it can be inferred that these method pairs are the most appropriate for this problem.
- 3. The evaluations of the impact of the attribute weight methods reveal substantial results. The results validate the fact that the attribute weights prominently afect the ranking outcomes of the MCDM methods. For instance, the rank of the alternative changes from seventh to frst depending on the method chosen for obtaining attribute weight. Also, the results reveal that, as an exception, PROMETHEE recommends the same best alternative, regardless of the weighting method chosen. Furthermore, the objective methods—WSM pairs provide the same alternative as the best. However, the subjective

method-based WSM suggests a diferent alternative as the optimal. This point proves the diference between subjective and objective methods.

- 4. The evaluation of the results of each method pairs using Spearman's correlation coefficients demonstrates valuable results. First, entropy-based ELECTRE is highly correlated with CRITIC-based ELECTRE. Similarly, the results of CRITIC-based ELECTRE are highly correlated with SD-based ELECTRE. Also, the correlation between entropybased ORESTE and CRITIC-based ORESTE; SD-based PROMETHEE and MW-based PROMETHEE; CRITIC-based TOPSIS and SD-based TOPSIS; CRITIC-based VIKOR and SD-based VIKOR; and SD-based WSM and MW-based WSM is very strong.
- 5. Integrating the rankings of 30 models through the Copeland method determines Konya as the optimal location. This fnal consensus selection is diferent from the selected location (Bursa). However, based on the result of the integrated approach (Konya), PROMETHEE was found to be the most robust method as it recommended the same location, regardless of the weighting method.
- 6. Considering 42 cases within the sensitivity analysis reveal that ORESTE is the best method for this selection problem since the sum of the best location (Bursa) has the lowest value among all others. This result proves that ORESTE (used for the automotive plant location selection for the frst time in this study) is a competitive and efective method. Also, based on the average ranking of the alternatives, it can be inferred that Bursa is the optimal alternative that was declared to be the actual location in real. Thus, it can be inferred that the result is consistent with the decision in practice, vice versa.

This study has already made several substantial contributions, as mentioned previously. However, future studies may examine some other MCDM and Fuzzy MCDM methods to reveal and analyze their results. Also, it may be worthwhile to evaluate more alternatives based on additional criteria. Finally, the AHP weights in this study are based on input from an expert, but the fact that a group of experts may make a more balanced contribution to the weights in AHP may be considered in future studies.

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