

Opening Personalization to Partners: An Architecture of Participation for Websites

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Abstract. Open innovation and collaborative development are attracting considerable attention as new software construction models. Traditionally, website code is a “wall garden” hidden from partners. In the other extreme, you can move to open source where the entirety of the code is disclosed. A middle way is to expose just those parts where collaboration might report the highest benefits. Personalization can be one of those parts. Partners might be better positioned to foresee new ways to adapt/extend your website based on their own resources and knowledge of their customer base. We coin the term “*Open Personalization*” to refer to those practises and architectures that permit partners to inject their own personalization rules. We identify four main requirements for OP architectures, namely, resilience (i.e. partner rules should be sheltered from website upgrades, and vice versa), affordability (easy contribution), hot deployment (anytime rule addition), and scalability. The paper shows the approach’s feasibility using *.NET*.

Keywords: Personalization, Open Development, *.NET*, MEF.

1 Introduction

Web personalization refers to making a Web site more responsive to the unique and individual needs of each user [4]. It accounts for important usability and productivity gains, specifically for organizational websites. Here, it is important to notice that organizations seldom work in isolation. Organizations establish (contractual) relationships with their partners to achieve their goals. Suppliers, collaborators, associates and the like are common terms to reflect these ecosystems. Hence, it is just natural that these relationships commonly surface the website of these organizations. Corporate websites tend to include data about the logistics, payment or providers, which do not represent the kernel of the corporate activity but collaborate to fulfil the corporate’s objectives. Even an ephemeral activity such as a conference organization includes in its website, data about hotel partners, proceeding publishers or sponsors which might all be subject to contractual agreements. In this setting, this work

addresses the following research question: *How is Web personalization affected by the collaborative nature of the organization activities to which the website gives support to?*

Traditional personalization assumes a centralized approach. The website master (the “who”) decides the personalization rules (the “what”), normally at the inception of the website (the “when”). In this context, partners tend to be mere stakeholders who do not actively participate in the *development* of the website. However, personalization opportunities might be difficult to foresee by the website master. Indeed, as documented in [2], a large rate of interesting innovations comes from the users/partners once the system is in operation. This scenario is also akin to *open innovation* [8], and the *client-shared-source software model* where vendors let partners access the source code through a common platform [14]. By its very nature, personalization is a perfect candidate for being subject to “open innovation”. In addition, resource scarcity makes the website master only incorporate major enhancements while a more active participation of the partners could also serve the long tail.

Therefore, we want custom extensions to be built by any partner instead of being left only to the web master. We introduce the notion of ***Open Personalization (OP)*** as a means for partners to collaborate in the personalization of the website. The premise is that owners might be willing to open their websites provided (1) minimal additional burden is required and (2), ability of partners to contribute with valuable and up-to-date content for the website users (even if outside the website business model). OP might lead to new business models where openness might be subject to agreements on how to split potential revenues similar to the way *Google AdWords* works. This model can be of interest when partner relationships surface the website of the host. This includes online portals that offer third-party products such as travel agencies (with partnership with resorts and air carriers) or department stores (with partnership with logistic companies).

This paper’s main contribution rests on proving the technical feasibility of such approach by introducing an OP architecture for *.NET*. First, we identify a set of quality criteria for OP architectures (Section 3). Next, we address the realization of OP from the partners’ perspective (i.e. definition of their own personalization strategies) and the host viewpoint (i.e. how to safely disclose code) in Sections 4 and 5, respectively. Section 6 revises the OP architecture along the requirements previously set. We start by confronting “closed personalization” versus “open personalization”.

2 “Closed Personalization” versus “Open Personalization”

Typically, Web design methods define three main models: the *Domain Model*, in which the structure of the domain data is defined; the *Navigation Model*, in which the structure and behaviour of the navigation view over the domain data is defined, and finally, the *Presentation Model*, in which the layout of the generated hypermedia presentation is defined. On these grounds, *personalization rules* are

defined that adapt any of the three models based on the characteristics of the current user. This implies the introduction of two additional models: the *User Model* (e.g. demographic data, relevant behaviour while interacting with the site, etc.) and the *Personalization Model*. Broadly, the *Personalization Model* commonly resembles that of condition-action rules. The condition basically checks the state of the *Domain Model* and the current *User Model*. The action impacts the navigation structure and presentation, and might also update the user information specified in the *User Model*.

Distinct commercial tools (e.g. ILog JRules, LikeMinds, WebSphere, Rainbow, Infusionsoft) help to define and manage the personalization strategy. These tools might play the role of frameworks (providing an enhanced container where to run your code) or IDEs (helping in generating the code). No matter the approach, the generated code commonly follows the *Model-View-Controller* pattern. For the case of .NET, the mapping goes as follows: (1) the Domain Model is realized as a set of C# classes, (2) the User Model is kept in a special class known as the *ProfileBase*; (3) the Navigation Model is supported through *Controller* classes which can check the Model classes (including *ProfileBase*) and decide which content to pass to the View through *ViewData*, a system-defined variable for Controller-View data passing; (4) the Presentation Model is realized as a set of Web Forms which provide the appropriate renderings for the data kept in *ViewData*. In this setting, a personalization rule commonly ends up being realized as part of the Controller, and impacting the View.

As an example, consider the ICWE'09 conference website. The website basically contains standard information for conferences, i.e. papers, keynotes, accommodations, etc. It is a one-size-fits-all solution where all attendees get the very same content. We have extended the original site with login so that role-based personalization is now possible based on whether the current user is a PC member, a session chair or an author. For instance, additional banquet information can be displayed when login as an attendee with a full passport. This example illustrates “closed personalization”: the Web administrator (the “who”) decides the personalization rules (the “what”), normally at the inception of the website (the “when”). More sophisticated approaches such as those based on configurations or detection of access patterns (i.e. adaptive and adaptable techniques [3]) are a step ahead but they are still centrally foreseen and developed by the host designer. Of course, partners can participate as stakeholders, and contribute with some personalization scenarios. Some examples follow for the ICWE website:

- Barceló Resorts FACILITATES a 50% discount on room booking over the weekend, PROVIDED the attendee holds a full passport,
- Springer-Verlag FACILITATES a 10% discount on books authored by the seminars’ speakers, PROVIDED the attendee is registered for this seminar,
- The Tourism Information Office FACILITATES information about cultural activities on the city during the free slots left by the conference program.

Supporting (and maintaining) these scenarios still rests on the host’s shoulders. This setting is not without bumps. First, owner’s lack of motivation. The website

owner might regard previous scenarios as not aligned with its business model (e.g. room offers might not attract more conference attendees) and hence, not paying-off the effort. Second, partnership might be dynamic, being set once the website is in operation (e.g. pending agreements with the publisher). For instance, the aforementioned rule by Springer-Verlag might require updating not just the View but also the Controller, and even the User Model if seminar attendance is not recorded. As a result, partner rules might end up not being supported by the website. This is not good for any of the actors. End users lose: they will not get the discounts or overlook interesting data. Partners lose: they miss an opportunity to drive more customers to their services. Website owners lose: the website reduces its “stickiness”, missing the chance to become a true data hub for the subject at hand (e.g. the ICWE conference).

Open Personalization (OP) pursues to engage external partners in the personalization endeavour: partners introduce their rules on their own with minimal impact on the owner side. This arrangement makes more economical sense. Partners might regard OP as a chance to increase their own revenues by personalizing their offerings in those websites that serve as a conduit for their products/services (e.g. room offers when booked through the conference website). On the other side, the owner can be willing to facilitate (rather than develop) such initiatives for the good of its customers as long as its involvement is limited. However, OP should not be viewed only as a way to share the maintenance cost but as an enabler of and means for truly collaborative solutions and lasting partner relationships. In this paper however, we focus on the technical feasibility of OP.

3 Open Personalization: Requirements

Open APIs are one of the hallmarks of the Web2.0 whereby Web applications disclose their data silos. However, “opening data” is not the same that “opening personalization”. Personalization requires not only access to the data but also adaptation in the content/navigation/layout of the website. OP would then mean to offer (controlled) access to the *User/Domain Model* (better said, their implementation counterparts) and the (regulated) introduction of the partners’ personalization rules (hereafter referred to as “*mods*”). This basically calls for “an architecture of participation”. This term was coined by Tim O’Reilly “to describe the nature of systems that are designed for user contribution” [12]. O’Reilly writes that “those that have built large development communities have done so because they have a modular architecture that allows easy participation by independent or loosely coordinated developers”. OP is then about creating a community with your partners.

Based on these observations, we introduce the following quality criteria (and driven requirements) for “an architecture of participation” for OP:

- **Resilience.** *Mods* should be shelter from changes in the underlying website, and vice versa, partners’ code should not make the website break apart.

- **Extensibility.** OP departs from some model-driven approaches where personalization is decided at design time and captured through models. Mods can be added/deleted as partnership agreements change throughout the lifetime of the website.
- **Scalability.** Growing amount of *mods* should be handled in a capable manner.
- **Affordability.** Partner effort should be minimized. Designs based on widely adopted programming paradigms stand the best chance of success. Intricate and elaborated programming practices might payoff when used internally, but the advantage can be diluted when partners face a steep learning curve. The more partners you expect to attract, the simpler it must be and the more universal the required tools should be.

As a proof of concept, next section introduces “an architecture of participation” for .NET driven by the aforementioned requirements.

4 Open Personalization: Specification

OP is about disclosing code for partners to inlay their *mods*. Therefore, we risk existing *mods* to fall apart when the underlying website is upgraded (i.e. the code changes), hence putting an additional maintenance cost on partners. Isolation solutions should be sought to ensure that the evolution of the website has minimal impact on the existing *mods*. Among *.NET* artefacts (i.e. the Model classes, the Web Forms and the Controller classes), Model classes are certainly the most stable part of a Web application. Therefore, *mods* pivot around Model classes. Those classes that are amenable to participate in a *mod* are said to support a **Modding Concept**.

A Modding Concept is a Model Class whose rendering realization (i.e. Web Forms) is amenable to be leveraged by a partner through a mod, i.e. an HTML fragment to be injected into the appropriate Web Forms.

The latter still suggests that *mods* might be affected by changes in Web Forms. To ensure decoupling, all interactions between Web Forms and *mods* are conducted through events. Model classes are manipulated through traditional set/get methods. In addition, those classes playing the role of Modding Concepts have an additional interface, the **Modding Interface**, which holds¹:

- **Publishing Events**, which notify about instances of Modding Concepts (e.g. *Accommodation*) being rendered by the website. For instance, the event *LoadAccommodation* is produced by the host everytime an accommodation is rendered. This event can be consumed by a *mod* through a handler (a.k.a. listener).

¹ The terminology of “processing events” and “publishing events” is widely used for event-based components such as portlets [10].

```

1  using System.Collections.Generic;
2  [ModdingConcept(PublishingEventType.Load)]
3  [ModdingConcept(ProcessingEventType.AddViewMod, "HTMLTableCellElement")]
4  public class Accommodation : IAccommodation {
5      [ModdingProperty]
6      public string Name { get; set; }
7      public string Url { get; set; }
8      [ModdingProperty]
9      public int Stars { get; set; }
10     [ModdingProperty]
11     public double SinglePrice { get; set; }
12     [ModdingProperty]
13     public double DoublePrice { get; set; }
14     public double Distance { get; set; }
15     public bool Breakfast { get; set; }
16 }
17 [ModdingConcept(PublishingEventType.Load)]
18 public class Profile : IProfile {
19     [ModdingProperty]
20     public string UserName { get { /*...*/ } }
21     public string FirstName { get { /*...*/ } }
22     public string FamilyName { get { /*...*/ } }
23     public string Email { get { /*...*/ } }
24     [ModdingProperty]
25     public string RegistrationType { get { /*...*/ } }
26     [ModdingProperty]
27     public IEnumerable<ITutorial> PlansToAttendTutorial { get { /*...*/ } }
28     [ModdingProperty]
29     public IEnumerable<IRole> HasRoles { get { /*...*/ } }
30 }

```

Fig. 1. Domain classes annotated to become *Modding Concepts*

- **Processing Events** (a.k.a. actions), which are those that output an HTML fragment. For instance, the event *AddViewModAccommodation* provides a HTML fragment to be injected in those places where *Accommodation* instances are rendered. Therefore, *mods* can decide *what* to add but not *where* to add it. The latter is up to the host. For instance, the *AddViewModAccommodation* event is produced by a *mod* but it is let to the host decide where to handle it.

This notion of Modding Concept aims at minimizing the impact of OP for owners and partners alike. This is the topic of the next subsections.

4.1 Impact on the Host: Making a Website Mod-Aware

The additional effort required for a traditional website to become mod-aware is: (1) annotating the Model classes and (2), introducing place holders to locate *mod* output in Views (i.e. Web Forms).

Annotating Model Classes. Model classes can be decorated with the annotation *[ModdingConcept]*. Figure 1 shows the case for the ICWE website: the class *Accommodation* becomes a Modding Concept. *[ModdingConcept]*

```

1  <%@ Page Language="C#" MasterPageFile="~/Views/Shared/ICWE.master" %>
2  <asp:Content ContentPlaceHolderID="contentPlaceholder" Runat="Server">
3  ...
4  <% foreach (Accommodation acc in (IList<Accommodation>)ViewData["Accommodations"]) { %>
5  <tr>
6  <td class="text"><%:acc.Name%> <%:acc.Stars%>*<br/>...</td>
7  ...
8  <%=((Dictionary<Accommodation, String>)ViewData["AddViewModAccommodation"])[acc])%>
9  </tr>
10 <%} %>
11 ...
12 </asp:Content>

```

Fig. 2. Mod-aware Views: the ASPX includes a place holder that accesses the *AccommodationMod* (line 8)

annotations produce Modding Interfaces. These interfaces are termed after the annotated class (e.g. the *Accommodation* class will generate the *IModdingConceptAccommodation* interface). This interface collects all the events to mod *Accommodation*. Event names are obtained from the event type (*Load*) plus the class name as a suffix (e.g. *LoadAccommodation*, *AddViewModAccommodation*). Each annotation introduces an event type. So far, publishing events are limited to “*Load*” whereas processing events include “*AddViewMod*”. The latter outputs an HTML fragment hence, its payload is HTML-typed [15]. For instance, modding an “*Accommodation*” is set to be of type *HTMLTableCellElement*, meaning that mods to *Accommodation* need to be compliant with this type. This introduces a type-like mechanism for modding regulation. It can then be checked whether this *payloadType* is fulfilled, and if not so, ignores the mod but still renders the rest of the page. If *Accommodation* is rendered in different Views with different HTML requirements then, different *AddViewModAccommodation* events can be defined associated with distinct HTML types. It is also worth noticing that *not* all properties of a modding class might be visible. Properties available for *mods* are annotated as [*ModdingProperty*].

Introducing Place Holders in Views. A View is mod-aware if it foresees the existence of mods that can produce additional HTML fragments to be inlayed in the View. This is so achieved using place holders. Commonly, Views that render Modding Concepts should cater for this situation, though this is up to the host. Figure 2 provides a View that renders *Accommodation* data. Since *Accommodation* is a Modding Concept, this View introduces a place holder (line 8). In *.NET*, data passing between the Controller and the View is achieved through the system variable *ViewData*. This variable holds an array for each possible type of data that can be passed. By convention, this array is indexed based on the type of the variable (e.g. *ViewData*["*Accommodations*"] conveys accommodations). Likewise, we use the convention of adding the prefix “*AddViewMod*” to the concept (e.g. *AddViewModAccommodation*) to refer to the information passed from the mod to the View (through the Controller). In this case, the content is an HTML fragment. The View retrieves this fragment, and

```

1  using System; using System.Collections.Generic; using System.Linq; using System.Text; using S
2  [InheritedExport]
3  public interface IPlugin {}
4  public class HotelPlugin : IPlugin {
5      IProfile profile; IList<IAccommodation> accommodations; bool done;
6      IModdingConceptProfile Profile; IModdingConceptAccommodation Accommodation;
7      [ImportingConstructor]
8  public HotelPlugin(IModdingConceptProfile i1, IModdingConceptAccommodation i2) {
9      Profile = i1; Accommodation = i2;
10     accommodations = new List<IAccommodation>(); done = false;
11     Profile.load += new EventHandler<LoadProfileEvent>(loadProfileHandler);
12     Accommodation.load += new EventHandler<LoadAccommodationEvent>(loadAccommodationHandler);
13 }
14 void loadProfileHandler(object sender, LoadProfileEvent loadProfileEvent) {
15     profile = loadProfileEvent.GetCurrentTarget();
16     barceloPersonalization();
17 }
18 void loadAccommodationHandler(object sender, LoadAccommodationEvent loadAccommodationEvent) {
19     accommodations.Add(loadAccommodationEvent.GetCurrentTarget());
20     barceloPersonalization();
21 }
22 void barceloPersonalization() {
23     foreach(IAccommodation accommodation in accommodations) {
24         if (!done && profile != null &&
25             profile.RegistrationType.Equals("Passport") &&
26             accommodation.Name.Equals("Barceló Costa Vasca")) {
27             AddViewModAccommodationEvent ev =
28                 new AddViewModAccommodationEvent(accommodation, "<td class=\"text\">a href=\"\
29                 Accommodation.OnSignal(ev); done = true;
30         }}
31     }}

```

Fig. 3. *Mods* as plugins that import Modding Interfaces (line 8)

places it as appropriate. The only aspect known in advance is the type of the HTML fragment as indicated in the event payload when annotating the Modding Concepts.

4.2 Impact on Partners: Defining Mods

Unlike the open-source approach, OP restricts code access through the Modding Interfaces. Mod expressiveness is that of monotonic additions to the content of the host. Deletions are not permitted. Implementation wise, this means *mods* can extend the content of existing Views, and add new Views & Controllers.

Extending Existing Views. The programming model for *mods* is event-based. First, a mod subscribes to publishing events to collect data about the User Model and the Domain Model that is going to be rendered. Second, a mod signals processing events to indicate the availability of an HTML fragment ready to be injected in the current View. Therefore, the mod is totally unaware of all, the Model classes, the Controllers and the Web Forms that are in operation. From the *mod* perspective, the website is wrapped as a set of *Modding Concepts* and their corresponding events. Figure 3 shows the *mod* to be provided by the hotel partner for the rule: “a 50% discount on room booking over the weekend is offered, provided the attendee holds a full passport”:

1 <code>Page Language="Ca" MasterPageFile="~/Views/Shared/ICWE.master"</code>
 2
 3 <code><asp:Content ContentPlaceHolderID="contentPlaceholder" Runat="Server"></code>
 4 <code><div class="articleContent"></code>
 5 <code>Special Hotel Reservation for ICWE attendees</code>
 6 <code>
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