# Chapter 12 Modelling Housing Using Multi-dimensional Panel Data

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Abstract This chapter surveys housing models using multi-dimensional panels. While there is a vast literature on housing models using two-dimensional panel data, there are few papers using multi-dimensional panels. This chapter focuses on housing models, residential mobility and location choice models derived from discrete choice theory, utilizing multi-dimensional panels. Examples include nested or hierarchical error components models, where a house is located in a street, within a block, within a city, within a county, etc. This chapter introduces some basic concepts of utility functions and discrete choice models used for hedonic functions, and residential mobility and location choices. Then it surveys some significant papers on multi-dimensional models of residential mobility and location choice. The paper concludes by surveying a few papers on dynamic housing models. It shows that both spatial and temporal dimensions in dynamic systems should be included for hedonic housing models and discrete models of residential location in a multi-dimensional framework. However, the inclusion of these multiple dimensions greatly complicates the specification and modeling of such systems.

### 12.1 Introduction

This chapter surveys housing models using multi-dimensional panels. For more than a decade, a huge literature within the New Economic Geography has emerged to study the causes of temporal and spatial variations in house prices, residential mobility and location choice. These are major household decisions connected with many activities and travel aspects of households' lives. These concepts have been widely researched in various fields including economics, sociology, geography, urban plan-

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Georges Bresson Universite Paris II, Paris, France ´ ning, transportation, etc. Location choices and housing investments are inherently dynamic decisions. Moreover, the choice for a household to locate in a given area is a complex decision that is influenced by, among other things, the structural elements of a dwelling, as well as the property's spatial relationship to certain amenities. One source of spatial heterogeneity comes from the natural hierarchical and nested structure of the locations of houses: whether they located in a street, within a block, within a city, within a county, within a region, etc. There is a vast literature on such topics mainly using time series and longitudinal (two-dimensional (2D)) data, but only a few papers using a multi-dimensional (three-dimensional (3D) and more) framework. In this chapter, we will focus on housing models, residential mobility and location choice models derived from discrete choice theory, focusing on examples that use multi-dimensional panels.

Baltagi et al. (2014), for example, focus on the estimation of UK house prices in which spatio-temporal variations in house prices are driven by supply and demand conditions, with spatial effects coming from two distinct sources. One is the direct dependence of house prices in a given locality on house prices in nearby localities. The second source of spatial heterogeneity comes from the presence of hierarchical error components which represent the impact of local (district) effects embedded within wider (county) effects. The panel data includes 353 local authority districts in England over the period 2000–2007. This is done using instrumental variable estimation. Another example is Baltagi et al. (2015), who estimate a hedonic housing model based on flats sold in the city of Paris over the period 1990–2003. This is done using maximum likelihood estimation, taking into account the nested structure of the data. Paris is historically divided into 20 *arrondissements*, each divided into four *quartiers* (quarters), which in turn contain between 15 and 169 blocks (*ˆılot*, in French) per *quartier*.

In Sect. 12.2, we introduce some basic concepts of utility functions and discrete choice models used for hedonic functions, residential mobility and location choices. Section 12.3 deals with multi-dimensional models of housing hedonic price functions, their estimation methods and some results. Section 12.4 analyses some multi-dimensional models of residential mobility and location choice. Section 12.5 focuses on multi-dimensional dynamic models of housing models and Sect. 12.6 concludes.

## 12.2 Discrete Choice Models and Hedonic Price Functions: A Quick Overview

The pioneering work by Daniel McFadden on location choice is an obvious starting point for a discussion on housing models. One generally considers a household *i* who chooses to locate in neighborhood *j* and buy house type *k*. A standard random utility model (see, e.g., Holmes and Sieg, 2014) assumes that the indirect utility of household *i* for location *j* and house *k* is given by

$$
u_{ijk} = X_j'\beta + Z_k'\gamma + (y_i - p_{jk})\alpha + \varepsilon_{ijk} = f_{ijk}(.) + \varepsilon_{ijk},
$$
 (12.1)

where  $X_i$  is a vector of observed characteristics of location *j*,  $Z_k$  is a vector of observed characteristics for house  $k$ ,  $y_i$  is the household income and  $p_{ik}$  is the price of housing type *k* in location *j*. Each household chooses the neighborhood-housing pair that maximizes utility. Under the assumption that the error terms  $\varepsilon_{ijk}$  are independent and identically distributed (*i*.*i*.*d*.) across *i*, *j* and *k* and follow a type I extreme value distribution, McFadden (1973) (see also McFadden, 1974, 1978), derived the well-known conditional logit choice probabilities

$$
Pr\left[d_{ijk} = 1\right] = \frac{\exp\left(f_{ijk}(.)\right)}{\sum_{j=1}^{J} \sum_{k=1}^{K} \exp\left(f_{ijk}(.)\right)},\tag{12.2}
$$

where  $d_{ijk} = 1$  if household *i* has chosen neighborhood *j* and house type *k* and zero otherwise. However, the independence of irrelevant alternatives (IIA) property of this model is unattractive. McFadden (1978) proposed the use of a generalized extreme value distribution for the error terms, which gives rise to the nested logit model and allows one to relax the assumption that idiosyncratic tastes are independent across locations and houses. However, we need to choose the nesting structure before estimation, mainly if the nested structure is not natural and if we do not have knowledge about the neighborhood structure. One solution is to use random coefficients  $\beta_i$ ,  $\gamma_i$  and  $\alpha_i$  instead of fixed coefficients  $\beta$ ,  $\gamma$  and  $\alpha$ . Estimation with random coefficients is challenging and needs the use of simulation-based estimators (SBE) (see Newey and McFadden, 1974 or Judd, 1998).

Moreover, Bayesian estimators are also well suited for the estimation of discrete choice models with random coefficients. One application of such a model with SBE has been done by Hastings et al. (2006), who study the effects of open enrollment policies under a particular parent choice mechanism, sorting households among schools within the Mecklenburg Charlotte school district, North Carolina. Bajari and Kahn (2005) used Bayesian methods to study housing demand explaining racial segregation in cities.

Demand estimation has also focused on the role of unobserved neighborhood characteristics or housing quality  $\zeta_j$ . In this case, the indirect utility function is written as

$$
u_{ijk} = X_j'\beta + Z_k'\gamma + (y_i - p_{jk})\alpha + \zeta_j + \varepsilon_{ijk}.
$$
 (12.3)

Unobserved neighborhood characteristics can be recovered by matching the observed market shares of community *j*. Then, the remaining parameters can be estimated by a generalized method of moments (GMM) estimator using instrumental variables (IV) to deal with the correlation between housing price  $p_{ik}$  and unobserved neighborhood characteristics or housing quality ζ*j*. Bayer et al. (2007), using twodimensional (2D) panel data, estimate household preferences for school and neighborhood attributes in the presence of sorting. The model embeds a boundary discontinuity design in a heterogeneous residential choice model, addressing the endogeneity of the school and neighborhood characteristics. Their application concerns a restricted-access version of the 1990 U.S. Census, that links detailed characteristics

for nearly a quarter of a million households and their houses in the San Francisco Bay Area with their precise residential locations. Bayer et al. (2016), using threedimensional panel data (3D), develop a dynamic model of neighborhood choice (see Sect. 12.5). They capture observed and unobserved preference heterogeneity across households and locations of housing transactions in the San Francisco Bay Area from 1994 to 2004.

We now turn to hedonic measures with a strong theoretical grounding (see, among others, Griliches, 1971; Rosen, 1974; Nelson, 1977; Blomquist and Worley, 1981, 1982 among others). In addition, we show the use of regression techniques to control for compositional and quality change (see, e.g., Witte et al., 1979; Brown and Rosen, 1982; Meese and Wallace, 1997, to mention a few). The hedonic pricing method is based on the fact that prices of goods (in our case, houses) in a market are affected by their characteristics. This method estimates the value of a commodity based on people's willingness to pay for the commodity as and when its characteristics change. In real estate economics, hedonic pricing is used to adjust for the problems associated with looking for a dwelling that is as heterogeneous as buildings. The hedonic pricing function, which explains the price of a house, will be affected by, among other things, the structural characteristics of the house, and neighborhood and environmental characteristics.

Since the seminal work of Rosen (1974), we have generally used a two-stage procedure for estimating the hedonic price function of the dwelling and for the recovery of marginal willingness to pay functions of heterogeneous individuals for the characteristics of differentiated products. Basically, hedonic models of housing price relate the price (or the logarithm of the price per square meter) to, among other things, the characteristics of the dwellings  $p_{jk} = f(Z'_k, \ldots)$ . The price gradient associated with this hedonic price function  $\partial p_{jk}/\partial Z_{kl}$  denotes the implicit price of the amenity  $Z_{kl}$  (number of rooms, quality of air, etc.). The second stage of Rosen's procedure seeks to recover the coefficients of demand (or marginal willingness to pay) and supply (or marginal willingness to accept) functions for the attribute  $Z_{kl}$  from the first-order conditions of the equilibrium relationships:  $\partial p_{ik}/\partial Z_{kl} = f_d(Z_k, B_k)$  for demand and  $\partial p_{jk}/\partial Z_{kl} = f_s(Z_k, S_k)$  for supply, where  $B_k$  and  $S_k$  represent attributes of the buyer and seller of house *k*. Bartik (1987) and Epple (1987) have described a source of endogeneity in the second stage of Rosen's procedure that is difficult to overcome without exclusion restriction arguments or the use of IV methods. This has led researchers to avoid altogether the estimation of marginal willingness to pay functions, relying instead on the first-stage hedonic price function and limiting the analysis to the evaluation of marginal changes in amenities (see Gayer et al., 2000; Bishop and Timmins, 2011 to mention a few).

In some studies, dwellings were assumed to be stratified into blocks or communities *j*, where prices are homogeneous and price trends are roughly parallel. Ideally, a model could be estimated in each neighborhood and the elementary geographic zones could be very small sub-markets. In this case, each model is estimated in a particular block, all variables are *de facto* interacted with the block. Thus, spatial location is not without consequences and hedonic housing price models should incorporate spatial effects. In the econometric literature, spatial effects may result from spatial dependence or from spatial heterogeneity. Spatial dependence means that observations at location *j* depend on other observations at locations  $l \neq j$ . Spatial heterogeneity refers to variation in relationships over space and, more precisely, over every point in space. The distinction comes from the structure of the dependence, which can be related to location and distance, both in a geographic space, as well as in a more general economic or social network space (see Anselin, 2001; Anselin et al., 2008).

For spatial effects in real estate, many housing models have been estimated in a 2D framework on panel data with two indexes *j* and *t* generally for location and time associated with spatial weight matrices (see for instance Baltagi and Bresson, 2011; Bresson and Hsiao, 2011; Fingleton, 2008; Glaeser, 2008; Holly et al., 2010, to mention a few). However, very few models have been developed in a three-dimensional, or higher dimensional panel data setting. In the next section, we present some of these models and their associated results for these multi-dimensional frameworks.

## 12.3 Multi-dimensional Models of Housing Hedonic Price Functions: Some Examples

Baltagi et al. (2015) estimate a hedonic housing model based on flats sold in the city of Paris over the period 1990–2003. This is done using maximum likelihood estimation, taking into account the nested structure of the data. Paris is historically divided into 20 *arrondissements*, each divided into four *quartiers* (quarters), which in turn contain between 15 and 169 blocks (*îlot*, in French) per *quartier*. The data set used is an unbalanced pseudo-panel data containing 156,896 transactions. The real estate literature emphasizes the importance of neighborhoods in determining the value of a house or a flat. While one can try and include as many as possible of the neighborhood characteristics in the regression to capture these effects, most attempts may fall short because many neighborhood characteristics are not observed, as in our case. One simple method of capturing the effect of neighbors' prices used by Baltagi et al. (2015) is to estimate a spatial lag regression equation with time-varying coefficients:

$$
p_{taqif} = \lambda_t \tilde{p}_{taqif} + Z_{taqif} \beta + \varepsilon_{taqif} , \mid \lambda_t \mid < 1, \tag{12.4}
$$

where  $t = 1,...,T$  for years,  $a = 1,...,N$  for *arrondissements*,  $q = 1,...,Q_{ta}$  for *quartiers*,  $i = 1,...,M_{tag}$  for *îlots* and  $f = 1,...,F_{tagi}$  for flats. *p* is the transaction price (in logs) for flat *f*, in *îlot i* nested in *quartier q*, which in turn is nested in *arrondissement a* at time *t*.  $Z_{\text{aqif}}$  denotes the vector of *K* explanatory variables describing the characteristics for this flat (surface in  $m^2$ , count data as number of rooms, bedrooms, bathrooms, garage plots, and dummy variables such as balcony, whether it is located in a street, boulevard, avenue, or place, period of construction (<1850, 1850–1913, ...,1981–2003), etc). This unbalanced panel is made up of  $N = 20$  top-level *arrondissements*, each containing  $Q_{ta}$  second-level *quartiers*. The second-level *quartiers* in turn contain  $M_{tag}$  third-level *îlots*, which contain the

innermost *Ftaqi* observations on flats. The number of observations in the higher level groups are  $F_{taq} = \sum_{i=1}^{M_{taq}} F_{taqi}$  and  $F_{ta} = \sum_{q=1}^{Q_{ta}} F_{taq}$ . The total number of observations is  $H = \sum_{l=1}^{T} \sum_{a=1}^{N} F_{ta}$ . The number of top-level groups is NT, the number of second-level groups is  $L = \sum_{t=1}^{T} \sum_{a=1}^{N} Q_{ta}$ , and the number of bottom-level groups is  $G = \sum_{t=1}^{T} \sum_{q=1}^{N} \sum_{q=1}^{Q_{ta}} M_{taq}$ . Thus, we have a five-dimensional pseudo-panel data structure. The spatial lag coefficient  $\lambda_t$  may be time varying or constant over time and the spatial lag variable  $\tilde{p}_{taair}$  is defined as

$$
\tilde{p}_{taqif} = \sum_{a=1}^{N} \sum_{q=1}^{Q_{ta}} \sum_{i=1}^{M_{taq}} \sum_{p=1}^{F_{taqi}} w_{taqip} p_{taqip} ,
$$
\n(12.5)

where  $w_{taqip}$  denotes the elements of the spatial weights matrices  $W_t$ , which vary with  $t$ . Elements on the diagonal of  $W_t$  are set to zero, while the off-diagonal elements define the connexion (contiguity or distances) between dwellings. There are at least two reasons why a positive spatial correlation may exist. First, dwellings in a neighborhood tend to have similar structural characteristics and second, dwellings in a neighborhood share the same location amenities (see Basu and Thibodeau, 1988). However, many of the price determining factors shared by neighborhoods are difficult to explicitly explain, but these "omitted" factors are contained in the neighborhood prices. For each year, Baltagi et al. (2015), using the "Delaunay triangle algorithm", define first-order contiguity matrices  $W_t$  for the nearest neighbors (i.e., from 10 to 140 nearest sold flats). According to the nested structure, the disturbance term is given by

$$
\varepsilon_{taqif} = \delta_{ta} + \mu_{taq} + v_{taqi} + u_{taqif}, \qquad (12.6)
$$

where  $\delta_{ta}$  is the *arrondissement* effect,  $\mu_{taq}$  is the *quartier* effect naturally nested in the respective *arrondissement* and  $v_{\text{tadi}}$  is the *îlot* effect naturally nested in the respective *quartier*. These could be fixed or random. The remainder disturbance term for the particular flat is random  $u_{taqif} \sim i i N(0, \sigma_u^2)$ . For the random specification, we assume that  $\delta_{ta} \sim \frac{i i N(0, \sigma_{\delta}^2)}{\mu_{taq}} \sim \frac{i i N(0, \sigma_{\mu}^2)}{\mu_{taq}}$  and  $v_{taqi} \sim \frac{i i N(0, \sigma_{\nu}^2)}{\mu_{taq}}$ .

Following Antweiler (2001), Baltagi et al. (2015) use block-diagonal matrices of size  $(H \times H)$  corresponding in structure to the groups or subgroups they represent. They can be constructed explicitly by using "group membership" matrices consisting of ones and zeros that uniquely assign each of the *H* observations to one of the *G* (or *L* or *NT*) groups. Let  $R_v$  be such an  $(H \times G)$  matrix corresponding to the innermost group level. Then the block-diagonal  $(H \times H)$  matrix  $J_v$  can be expressed as the outer product of its membership matrices:  $J_v = R_v R'_v$ . The inner product  $R'_v R_v$ produces a diagonal matrix  $\tilde{L}_v$  of size  $(G \times G)$ , which contains the number of observations of each group. Similarly, let  $R_{\mu}$  be such an  $(H \times L)$  matrix corresponding to the second-level groups. Then the block-diagonal  $(H \times H)$  matrix  $J_u$  can be expressed as the outer product of its membership matrices:  $J_{\mu} = R_{\mu} R'_{\mu}$ . Last, let  $R_{\delta}$ be such an  $(H \times NT)$  matrix corresponding to the top-level groups. Then the blockdiagonal  $(H \times H)$  matrix  $J_{\delta}$  can be expressed as the outer product of its membership matrices:  $J_{\delta} = R_{\delta} R'_{\delta}$ .

If we pool the observations, the log-likelihood is given by

$$
\ln l = -\frac{1}{2}H\ln(2\pi) - \frac{1}{2}\ln|\Omega| + \ln|A| - \frac{1}{2}\varepsilon'\Omega^{-1}\varepsilon, \qquad (12.7)
$$

where

$$
\varepsilon = Ay - X\beta \, , A = I_H - \lambda W \,, \tag{12.8}
$$

with  $W = diag(W_t)$  and  $\lambda = diag(\lambda_t)$ , where *W* is the block-diagonal spatial weight matrix of size  $(H \times H)$ .  $W_t$  is the spatial weight matrix<sup>1</sup> of size  $(F_{ta} \times F_{ta})$  changing at each time period *t*.  $\lambda$  is the spatial lag matrix of size  $(T \times T)$  whose elements  $\lambda_t$ change at each time period *t*.  $I_H$  is an identity matrix of size  $(H \times H)$ .

The variance-covariance matrix of the disturbance is defined as follows

$$
\Omega = \mathbb{E}\left[\varepsilon \varepsilon'\right] = \sigma_u^2 \left[I_H + \rho_v J_v + \rho_\mu J_\mu + \rho_\delta J_\delta\right],\tag{12.9}
$$

with

$$
\rho_{\delta} = \frac{\sigma_{\delta}^2}{\sigma_u^2}, \rho_{\mu} = \frac{\sigma_{\mu}^2}{\sigma_u^2}, \rho_{\nu} = \frac{\sigma_{\nu}^2}{\sigma_u^2}.
$$
\n(12.10)

Extending the derivations of Antweiler (2001) to the case of the spatial lag model (12.4), Baltagi et al. (2015) get

$$
\ln l = -\frac{1}{2} \left[ H \ln \left( 2\pi \sigma_u^2 \right) + \sum_{t=1}^T \left\{ \ln \left| I_t - \lambda_t W_t \right| + \sum_{a=1}^N \left\{ \ln \theta_{ta} + C_{ta} - \frac{\rho_\delta}{\theta_{ta}} \frac{U_{ta}^2}{\sigma_u^2} \right\} \right\} \right],
$$
\n(12.11)

with 
$$
C_{ta} = \sum_{q=1}^{Q_{ta}} \left\{ \ln \theta_{taq} + C_{taq} - \frac{\rho_{\mu}}{\theta_{taq}} \frac{U_{taq}^2}{\sigma_{u}^2} \right\},
$$
 (12.12)

and 
$$
C_{taq} = \sum_{i=1}^{M_{taq}} \left\{ \ln \theta_{taqi} + \frac{V_{taqi}}{\sigma_u^2} - \frac{\rho_v}{\theta_{taqi}} \frac{U_{taqi}^2}{\sigma_u^2} \right\},
$$
 (12.13)

where  $I_t$  is an identity matrix of size  $(F_{ta} \times F_{ta})$  and

<sup>&</sup>lt;sup>1</sup> Baltagi et al. (2015) use a block-diagonal weight matrix *W* of (156,896  $\times$  156,896) whose smallest sub-block is a weight matrix  $W_t$  of  $(6,643 \times 6,643)$  for the year 1992 and whose largest subblock is a weight matrix  $W_t$  of  $(17,098 \times 17,098)$  for 1999.

$$
\begin{cases}\n\theta_{t a q i} = 1 + \rho_{v} F_{t a q i} & V_{t a q i} = \sum_{f=1}^{F_{t a q i}} \varepsilon_{t a q i f}^{2}, \\
\theta_{t a q} = 1 + \rho_{\mu} \phi_{t a q} & \text{with } \phi_{t a q} = \left(\sum_{i=1}^{M_{t a q}} \frac{F_{t a q i}}{\theta_{t a q i}}\right) & U_{t a q i} = \sum_{f=1}^{F_{t a q i}} \varepsilon_{t a q i f}, \\
\theta_{t a} = 1 + \rho_{\delta} \phi_{t a} & \text{with } \phi_{t a} = \left(\sum_{q=1}^{Q_{t a}} \frac{\phi_{t a q}}{\theta_{t a q}}\right) & U_{t a q} = \sum_{i=1}^{M_{t a q}} \frac{U_{t a q i}}{\theta_{t a q i}}, \\
U_{t a} = \sum_{q=1}^{Q_{t a}} \frac{U_{t a q}}{\theta_{t a q}},\n\end{cases}
$$
\n(12.14)

with  $\varepsilon_{taqif} = y_{taqif} - \lambda_t \sum_{a=1}^{N} \sum_{q=1}^{Q_{ta}} \sum_{i=1}^{M_{taq}} \sum_{p=1}^{F_{taqi}} w_{taqip}y_{taqip} - X_{taqif}\beta$ . A gradient of this log-likelihood function (12.11) is obtained analytically, but it can also be obtained through numeric approximation. In carrying out this maximization, it is necessary to constrain the optimization such that  $|\lambda_t| < 1$ , the variance  $\sigma_u^2$ remains positive, and that the variance ratios  $\rho_{\delta}$ ,  $\rho_{\mu}$  and  $\rho_{\nu}$  remain non-negative.

Baltagi et al. (2015) report several ML estimation results. One for the random effects (RE) model ignoring the nested effects, one for the nested RE model ignoring the spatial lag effects, and one for the spatial nested RE model. $<sup>2</sup>$  Baltagi et al.</sup> (2015) found significant spatial lag effects as well as significant nested random error effects. They emphasize the importance of nested effects in the Paris housing data as well as the spatial lag effects. In fact, they show that the impact of the adjacent neighborhoods becomes relatively small when one takes care of the nested random effects. In addition, due to the unbalanced pseudo-panel aspect of these transactions, they show that one should allow the spatial weight matrix as well as the spatial lag coefficients to vary over time, and that the likelihood ratio tests confirm that they fit the Paris housing data better.

Following LeSage and Pace (2009), Baltagi et al. (2015) compute the marginal effects – which are decomposed into direct, indirect and total marginal effects – and show that the marginal spillover effects due to the neighbors are negligible relative to the direct effects. Moreover, empirical results show that the marginal effect for a specific housing characteristic is lower on average once the nested effects are taken into account.

Baltagi et al. (2014) estimate a nested random effects spatial autoregressive panel data model to explain annual house price variation across 353 local authority districts in England over the period 2000–2007. The nested error components represent the impact of local (district) effects embedded within wider (county) effects. Baltagi et al. (2014) propose new estimators based on the instrumental variable approaches of Kelejian and Prucha (1998) and Lee (2003) for the cross-sectional spatial autoregressive model. The estimation methods allow for the endogeneity of the spatial lag variable producing the simultaneous spatial spillover of prices across districts

<sup>&</sup>lt;sup>2</sup> For the estimation of a nested error components model with unbalanced panel data using simple analysis of variance (ANOVA), maximum likelihood (MLE) and minimum norm quadratic unbiased estimators (MINQUE)-type estimators of the variance components, see Baltagi et al. (2001). For Lagrange multiplier testing of a nested error components model with unbalanced panel data, see Baltagi et al. (2002).

together with the nested random effects in a panel data setting. Monte Carlo results show that these estimators perform well relative to alternative approaches and produce estimates based on real data that are consistent with the theoretical house price model underpinning the reduced form. The empirical results show that there is a significant spatial lag term indicating a positive correlation between prices locally and prices in "nearby" districts and that income within commuting distance has a positive effect, while the stock of housing has a negative effect on housing price. They also show that the nested error components attributable to district and county effects, like the spatial lag term, are necessary elements in modeling UK house prices.<sup>3</sup>

From hedonic price functions, we can derive temporal and/or spatial price indexes. This has been done, for instance, by Syed et al. (2008) for the Sydney region. Their data concern 15 regions in Sydney on a quarterly basis from 2001 to 2006 from a data set consisting of 418,877 house sales. As 60% of sales observations are missing for one or more of the core characteristics, they first use multiple-imputation techniques to fill in the gaps in the data set, prior to estimating the hedonic model. In a second stage, they specify and estimate a non-nested three-dimensional hedonic price function. They pool across all the regions and periods in the sample and estimate the region-time specific fixed effects and shadow prices of housing characteristics. This method was first proposed by Aizcorbe and Aten (2004), who refer to it as the "time-interaction-country product dummy" method.

$$
p_{jth} = \alpha + \sum_{\tau=2}^{T} \beta_{\tau} q_{\tau h} + \sum_{\kappa=2}^{J} \gamma_{\kappa} r_{\kappa h} + \sum_{\tau=2}^{T} \sum_{\kappa=2}^{J} \delta_{\tau \kappa} b_{\tau \kappa h} + \sum_{m=2}^{M_{\kappa}} \eta_{\kappa m} d_{\kappa m h} + Z_{jth} \theta + \varepsilon_{jth},
$$
  
for  $j = 1, ..., J, t = 1, ..., T$  and  $h = 1, ..., H_{jt}$ , (12.15)

where *p* is the log of the price of a dwelling *h* belonging to region-period *jt*,  $q_{\tau h}$ (resp.  $r_{kh}$ ) are dummy variables such that  $q_{\tau h} = 1$  (resp.  $r_{kh} = 1$ ) if the observation *h* is from period *t* (resp. from region *j*) and zero otherwise. The dummy variables  $b_{\tau \kappa h}$  denote interactions between periods and regions taking the value of 1 if the observation *h* is from region-period *jt* and zero otherwise. The postcode dummies are denoted by  $d_{kmb}$ , where  $d_{kmb} = 1$  for observation *h*'s postcode and zero otherwise. *Z* is a set of quality characteristics including the dwelling type, the number of bedrooms, bathrooms, lot size, etc. Spatial correlation between observations is

<sup>3</sup> Baltagi and Pirotte (2014) derive the Best Linear Unbiased Predictor (BLUP) for a spatial nested error components panel data model. This predictor is useful for panel data applications that exhibit spatial dependence and a nested hierarchical structure. The predictor allows for unbalancedness in the number of observations in the nested groups. This could be interesting for forecasting average housing prices located in a county nested in a state. When deriving the BLUP, this paper takes into account the spatial correlation across counties, as well as the unbalancedness due to observing different numbers of counties nested in each state. Ignoring the nested spatial structure leads to inefficiency and inferior forecasts. Monte Carlo simulations show that the resulting feasible predictor is better in root mean square error performance than the usual fixed and random effects panel predictors which ignore the spatial nested structure of the data.

defined by a spatial autoregressive process on the error term:  $\varepsilon_{ith} = \lambda W \varepsilon_{ith} + u_{ith}$ where  $u_{ith} \sim N(0, \omega_{ith} \sigma^2)$ . The spatial weight matrix *W* is a contiguity matrix and the variance of  $u_{ith}$  is subscripted with  $jt$  allowing for heteroskedasticity. The coefficients  $\delta_{it}$  measure the region-period specific fixed effects for the logarithms of the price level after controlling for the effects of the attributes of the dwellings. The model is estimated using the maximum likelihood method. The advantage of this region-time-dummy model is that the temporal and regional price indexes are derived directly from the estimated coefficients  $\hat{\beta}_t$ ,  $\hat{\gamma}_j$ ,  $\tilde{\delta}_{jt}$ ,  $\hat{\eta}_{jm}$  and  $\hat{\theta}$ . Let  $P_{j,t,s}$  the price index for region *j* in year *t* and quarter *s*. Then, the relative prices are given by

$$
\frac{P_{j,t,s}}{P_{j,t,1}} = \exp\left(\hat{\beta}_{t,s} + \hat{\delta}_{j,t,s}\right) \text{ for } s = 2, 3, 4,
$$
\n
$$
\text{and} \quad \frac{P_{j,t+1,1}}{P_{j,t,1}} = \exp\left(\hat{\beta}_{t+1,1} + \hat{\delta}_{j,t+1,1}\right). \tag{12.16}
$$

Therefore, it is possible to construct a temporal price index for each region *j* over the entire time period of the dataset. Results are normalized such that the price index for the initial region (Inner Sydney) is equal to 1 for the first quarter of 2001. One can also construct a spatial price index for each quarter *s* of a specific year *t* for the entire set of regions. For a given quarter  $(t, s)$ , spatial price indexes can be constructed from the estimated coefficients  $\hat{\gamma}_j$ ,  $\hat{\delta}_{jt}$ ,  $\hat{\eta}_{jm}$  and  $\hat{\theta}$ . The starting point is a comparison between a postcode *m* in region *l* and a postcode *n* in region *j* for a particular dwelling  $h$  with amenities vector  $Z_{ch}$ . This spatial price index is defined as

$$
P_{lmts,jnts}(Z_{ch}) = \exp\left[ (\hat{\gamma}_j - \hat{\gamma}_l) + (\hat{\delta}_{jt} - \hat{\delta}_{lt}) + (\hat{\eta}_{jn} - \hat{\eta}_{lm}) \right]
$$

$$
\times \left[ \prod_{c=1}^{C} \exp\left[Z_{ch} (\hat{\theta}_{jc} - \hat{\theta}_{lc})\right] \right],
$$
(12.17)

and the spatial index can be generalized to take into account all dwellings sold in postcodes *lm*

$$
P_{lmts,jnts} = \exp\left[ (\hat{\gamma}_j - \hat{\gamma}_l) + (\hat{\delta}_{jt} - \hat{\delta}_{lt}) + (\hat{\eta}_{jn} - \hat{\eta}_{lm}) \right]
$$

$$
\times \left[ \prod_{h=1}^{H_{lmts}} \prod_{c=1}^{C} \exp\left[ Z_{ch} (\hat{\theta}_{jc} - \hat{\theta}_{lc}) \right] \right]^{1/H_{lmts}}
$$
(12.18)

This is close to a Laspeyres price index.

Combining the temporal and spatial indexes allows a price comparison of dwellings between different location-year-quarter triplets. Syed et al. (2008) found that their hedonic house price indexes rose significantly from 2001 to 2003, after which they fell slightly. This finding is consistent with the Australian Bureau of Statistics (ABS) index. Their indexes, however, are less volatile than their ABS counterpart, rising noticeably less in the boom and falling less thereafter. In the spatial dimension, they found large and systematic differences in the price of housing across regions of Sydney. The regional dispersion narrowed during the boom period but appears to have increased again since then.

Several authors have shown that values of complex assets are difficult to accurately quantify and information asymmetry affects asset prices through various channels (see, e.g., Agarwal and Hauswald, 2010; Baker and Wurgler, 2007; Carlin et al., 2013; Kelly and Ljungqvist, 2012). The subprime crisis (poor household mortgage decisions and subsequent foreclosure), and the housing market collapse in the US, followed by the financial crisis have revealed that uninformed buyers overpay. The house buying mechanism is a field in which households' ability (or inability) to use market information may have strong effects on housing decisions. This could be through the choice of mortgage product and through the purchase transaction (see Carlin et al., 2013; Turnbull and van der Vlist, 2015). House purchases may involve residential mortgages and associated complex financial instruments, which have been identified as a major cause of waves of foreclosures during and after the 2007–2008 financial crisis. Turnbull and van der Vlist (2015) show that buyers who are uninformed of the housing market pay more for houses than buyers who are informed. They use pseudo-panels of repeated sales based on neighborhood census block-level. This data is for 426,021 parcels located in Orange County, Florida, over the period 2000–2012. The authors split fair market value and uninformed buyer effects by first identifying for each of the market sales in the period 2000–2006 which of the units foreclosed in 2007–2012. The future foreclosure dummy *FF* equals 1 if a market transaction completed in 2000–2006 is followed by a foreclosure in 2007–2012 and equals zero otherwise. Turnbull and van der Vlist (2015) estimate a hedonic price function of the log of market price in first differences on the neighborhood block-level *j*

$$
p_{ij} - p_{lsj} = (Z_{lij} - Z_{lsj}) \beta_Z + (FF_{ij} - FF_{lj}) \beta_{FF} + \varepsilon_{lij} - \varepsilon_{lsj},
$$
  
for  $t, s = 1, ..., T, i, l = 1, ..., N, j = 1, ..., J$  for all  $i \neq j$  and  $t \neq s$ ,

where  $p_{it}$  is the log of the price of property *i* sold at time *t* located in area *j*. *Z* is the vector of relevant house characteristics, and amenities and *FF* is the penalty associated with being foreclosed *ex post* (over 2007–2012). The model of first differences at the neighborhood block-level basically treats sales within the neighborhood block as repeat sales while accounting for observed structural differences. This is a model on pseudo-panels of repeated observations "*à la* Deaton (1985)". This model also allows for clustered errors at the neighborhood block-level *j*. Results show that buyers who are later foreclosed paid a 2.7% (resp. a 4.6%) premium for properties bought between 2000 and 2006 (resp. between 2005 and 2006). Estimation on different sub-periods also reveal a strong correlation between home buyers' house prices and future foreclosures. To check whether effects vary across housing market segments, Turnbull and van der Vlist (2015) estimate quantile regression models. Results show that the effect for the penalty associated with being foreclosed is larger for the lower end of the housing market. Buyers in 2005–2006 who ended up foreclosed paid up

to 3.5% above the fair market value in the lower end of the housing market, while foreclosed owners paid a little over 1% percent more in the higher end of the housing market.

## 12.4 Multi-dimensional Models of Residential Mobility and Location Choice: Some Examples

Residential mobility and location choice are significant household decisions and have been widely researched in various fields including economics, sociology, geography, regional science, urban planning, housing policy, transportation, etc. Decisions of residential mobility and location choice are closely related to the household housing process with a large range of factors that contribute to each choice. Due to the vastness of the literature on such topics, we will focus on a few examples of residential mobility and location choice. Readers could profitably read the survey by Dieleman (2001) on residential mobility. Since the seminal works of Rossi (1955) and Alonso (1964), a huge amount of research on residential location choice has been published. *"Reasons for moving are divided into those which pertain to the decision to move out of the former home - 'pushes' - and those reasons pertaining to the choice among places to move to - 'pulls' "* (Rossi, 1955, p. 8). For instance, push factors may include negative externalities like noise, pollution or crime, changes in housing affordability, dissatisfaction with the current dwelling, changes in household structure, etc. Pull factors often include better access to good quality public services (schools and health care facilities), employment, leisure and recreational opportunities, etc. (see Lee and Waddell, 2010; Hoang and Wakely, 2000 for a review). Our purpose is not to review the main factors of residential mobility and relocation but to summarize a few multi-dimensional studies of residential mobility and relocation.

One interesting study has been done by Davies and Pickles (1985) in a multidimensional framework. They propose a model that conceptualizes residential mobility as a sequence of choices between staying and moving. Household *i* will move in time period *t* if and only if random utility derived from the most-favored alternative dwelling available  $u<sub>ith</sub>$  is larger than the random utility derived from the current dwelling  $u_{ita}$ :

$$
u_{ita} = V(y_{it}, Z_{ta}) + \varepsilon_{ita} = V_{ita} + \varepsilon_{ita} \text{ with } \varepsilon_{ita} = \mu_{ia} + g(d_{it}) + v_{ita}, \text{ (12.20)}
$$
  

$$
u_{itb} = V(y_{it}, Z_{tb}) + \varepsilon_{itb} = V_{itb} + \varepsilon_{itb} \text{ with } \varepsilon_{itb} = \mu_{ib} + h(t) + v_{itb},
$$

where  $y_{it}$  is a vector of observed characteristics of household *i* at time *t*,  $Z_{ta}$  (resp.  $Z_{tb}$ ) is a vector of the observed characteristics of the current dwelling (resp. the most-favored alternative dwelling available). *Vita* and *Vitb* are the systematic utilities while  $\varepsilon_{ita}$  and  $\varepsilon_{itb}$  are the random components of utilities. These random components are likely to be correlated over time for each household.  $\varepsilon_{ita}$  is the sum of the unexplained household heterogeneity  $\mu_{ia}$ , a function  $g(d_{it})$  of the duration of stay

for household *i* at time *t* and a remainder term ν*ita*, independently distributed over both households and time. For the other random component ε*itb*, the unexplained household heterogeneity  $\mu_{ih}$  also applies. Moreover, a time trend  $h(t)$  represents fluctuations in market conditions. Davies and Pickles (1985) used a quadratic specification for the duration of stay  $g(d_{it}) = \beta_1 d_{it} + \beta_2 d_{it}^2$ , and a cubic specification for the housing market function  $h(t) = \beta_3 t + \beta_4 t^2 + \beta_5 t^3$ .

The likelihood  $L(z_{it})$  of the observed sequence of outcomes is the product of the probabilities of the observed choice for each time period:

$$
L(z_{it}) = \prod_{t=1}^{T} \{ Pr[u_{itb} > u_{ita}] \}^{z_{it}} \{ 1 - Pr[u_{itb} > u_{ita}] \}^{1 - z_{it}} ,
$$
 (12.21)  
with 
$$
Pr[u_{itb} > u_{ita}] = \int_{-V_{it} - \mu_i + g(d_{it}) - h(t)}^{\infty} \phi(v_{itb} - v_{ita}) d(v_{itb} - v_{ita}) ,
$$

where  $z_{it} = 1$  if household *i* moves in time period *t* and zero elsewhere,  $V_{it} = V_{itb}$  −  $V_{ita}$ ,  $\mu_i = \mu_{ib} - \mu_{ia}$  and  $\phi(.)$  is the probability density of the difference between the two random components. Assuming that they follow Weibull distributions, leads to the following likelihood with a household-specific error term μ*i*:

$$
L(z_{it}) = \prod_{t=1}^{T} \frac{\exp[-V_{it} - \mu_i + g(d_{it}) - h(t)]^{z_{it}}}{1 + \exp[-V_{it} - \mu_i + g(d_{it}) - h(t)]}.
$$
 (12.22)

Three problems arise with this likelihood: the integration over the error term distribution is almost analytically intractable; the initial observation complicates the handling of endogenous variables such as duration of stay  $d_{it}$ , and numerical methods are required for parameter estimation. To overcome these problems, Davies and Pickles (1985) derived an approximation of the likelihood using the generalized Beta-logistic approach developed by Davies (1984).

The panel data is for 887 households participating in the Michigan Panel Study of Income Dynamics over the period 1968–1977. The dependent variable was a residential move within the county or an intercounty move with no change in the headof-household's job. Among the main explanatory variables were the duration of stay, a room adequacy index (actual rooms / required rooms), an income adequacy index (actual income / needs), the age of the head of household, and the education level. First, they show that the room adequacy index has a U-shaped relationship with residential mobility. Renters have the shortest initial duration status, while owners have the longest. But, there is no evidence of a similar U-shaped relationship anticipated for the income adequacy index. Second, they show that changing financial circumstances does not seem to play any role in the life cycle variation in residential mobility in the United States. Moreover, they are unable to show any effect of income surplus on residential mobility.

These are unexpected results. Davies and Pickles (1985) argue that these results may be due to the housing market being highly segmented, not just between renting and owner-occupation, but between different types of property and their location. It could be interesting to redo this study with more recent data. It will probably give

different conclusions for the last decade which has known troubled financial periods. Davies and Pickles (1985) found a strong negative relationship between the age of the head of household and residential mobility. This strong negative relationship is present even when changing space requirements and financial pressures are accounted for. The age of the head of household is the dominant life cycle and acts as a proxy variable for changing needs and financial circumstances through the life cycle.

Explaining the factors which determine housing tenure choices is important. For instance, Fu et al. (2015) estimate multilevel multinomial logistic regressions for housing types to study home ownership in urban China. They base their estimation on a sample data of 2,585,480 households from the 2005 National Population Sample Survey of China and available information for 205 urban areas (prefecturelevel data) (see Huang and Clark, 2002 for a similar study in China but in a 2D framework). For one household *i* in prefecture *j*, the within-prefecture multinomial logistic model for the odds of housing type *m* are given by

$$
\ln\left[\frac{Pr\left(\text{housing type}_{mij}\right)}{Pr\left(\text{private rental housing}_{ij}\right)}\right] = \beta_{mj0} + \sum_{k=1}^{K} \beta_{km} \left(Z_{h, kijm} - \overline{Z}_{h, kjm}\right) + \varepsilon_{ij} \,.
$$
\n(12.23)

The  $m = 1, \ldots, 5$  housing types refer to owning self-built housing, owning commodity housing, owning affordable housing, owning privatized *danwei* housing and public rental housing.  $Z_{h,kijm}$  is the value of household-level covariate *k* associated with household *i* in prefecture *j* for the *m*-th housing type.  $\overline{Z}_{h, k, im}$  is the sample mean of covariate *k* within prefecture *j*. The household-level error term  $\varepsilon_{ij}$  is assumed to be  $i.i.N(0, \sigma^2)$ . The between-prefecture model for housing types is

$$
\beta_{m j0} = \gamma_{00m} + \sum_{s=1}^{S} \gamma_{0sm} Z_{p,sjm} + \eta_{0jm}, \qquad (12.24)
$$

where  $Z_{p,s,m}$  is the prefecture-level covariate *s* in prefecture *j* for the *m*-th housing type and  $\eta_{0jm}$  is the prefecture-level error term, which is assumed to be  $i.i.N(0, \sigma_m^2)$ .

Using a generalized linear mixed model with random effects estimation methods (GLMM), Fu et al. (2015) show at the household level that redistributors (e.g., cadres) and supporting clerical staff were more likely to achieve home ownership than manual workers did. Both non-agricultural status and working in state sectors confer benefits in obtaining reform-era housing with heavy subsidies or better quality. When one takes into account education and earnings, the advantage of redistributors (e.g., cadres) over manual workers in home ownership could be explained by work units. At the prefecture-level, they show that the marketization only reduced the local home ownership of self-built housing, affordable housing and privatized *danwei* housing but not that of commodity housing. In contrast, political and market connections promote all types of home ownership except self-built housing, and have a significant positive association with the odds of renting public housing.

Numerous studies focus on how neighborhoods change in terms of income level, housing values, environment amenities or different racial preferences, etc. Racial and ethnic composition may have effects on neighborhood economic change (see for instance Sykes, 2003). Some studies have examined how neighborhood minority composition is associated with change in neighborhood relative economic status. For instance, the paper by Jun (2016) in a 3D framework uses the Neighborhood Change Database (NCDB), which includes the decennial census data across the USA from 1970 to 2000 at the census tract level. The multilevel modeling fits the data structure that a neighborhood is nested in a metropolitan area and allows for answering the research question whether the effect of neighborhood racial/ethnic composition on neighborhood economic change is conditioned by metropolitan-level factors. Jun (2016) shows that both neighborhood percentages of Blacks and Hispanics are negatively related to neighborhood economic gain and are conditioned by metropolitan-level factors. Although this negative effect of neighborhood minority composition has been consistent over the four ten-years panel, – the 1970s, 1980s, 1990s, and 2000s – its impact level is lower in the latest panel compared to the earliest. The negative effect of neighborhood minority composition has also declined as a result of the interactions with metropolitan minority composition. In the later panels, metropolitan minority composition turned out to moderate the negative effect of neighborhood minority composition.

Explaining residential choices and residential mobility is not sufficient. It seems important to jointly model residential mobility and the duration of stay at a location preceding relocation. A considerable amount of research has treated the decision to move as a binary choice decision (move/no-move) and modeled this decision as a function of various factors (see above). Others have used duration models (see Deng et al., 2003) to represent the stay at a location between moves, treating the reason for a move as an exogenous variable. An interesting study done in a multidimensional framework by Eluru et al. (2009) has extended these previous studies in three ways. First, the move decision is treated as an endogenous variable in a multinomial unordered choice modeling framework. Second, the duration of stay is modeled as a grouped choice, supposing that households treat the duration of stay at a residential location in terms of time-period ranges as opposed to exact continuous durations. Third, they consider heterogeneity of exogenous variables using random coefficients in both the equation for the move as well as the equation for the duration of stay preceding a relocation. In sum, Eluru et al. (2009) estimated a joint unordered choice-grouped choice model system with random coefficients.

Let the households be represented by the index  $i = 1, ..., N$ , let the different move reasons (e.g., personal reasons, employment reasons, etc.) be represented by the index  $m = 1, \ldots, M$  and let the duration categories (e.g., < 2 years, 2 – 5 years, 5 –  $-10$  years, etc.) be represented by the index  $j = 1, 2, \dots, J$ . The specification of Eluru et al. (2009) allows the possibility of multiple move records per household to be defined by the index  $t = 1, 2, ..., T$  as the different moving choice occasions for households *i*. The system of equations jointly models the reason for move and the duration of stay as follows

$$
\begin{cases}\n u_{imt} = X'_{it} \beta_{im} + \eta_{im} + \varepsilon_{imt} ,\\ \nd_{imt} = j \text{ if } \psi_{m,j-1} < d^*_{imt} < \psi_{m,j},\n\end{cases} \tag{12.25}
$$

with 
$$
d_{imt}^* = X_{it}^{\prime} \alpha_{im} \pm \eta_{im} + \zeta_{imt} \,.
$$
 (12.26)

The first equation of the system is associated with the random utility *uimt* for a household *i* corresponding to the reason to move *m* at choice occasion *t*. The  $(Q \times 1)$  vector  $X_{it}$  is the vector of attributes associated with household *i* and its choice environment (e.g., sex, age, employment status, family type, transportation mode to work, etc.) at the *t*-th choice occasion. The  $(0 \times 1)$  random coefficient vector β*im* = β*<sup>m</sup>* +γ*im* is the sum of a vector β*<sup>m</sup>* of mean effects of the elements of *Xit* for move reason *m* and a random vector  $\gamma_{im}$  with its *q*-th element ( $q = 1, ..., Q$ ) representing unobserved factors specific to household *i* and its choice environment. η*im* expresses unobserved individual factors that simultaneously impact the propensity of moving for a certain reason  $m$  and the duration of stay.  $\varepsilon_{imt}$  is an idiosyncratic random error term assumed to be identically and independently standard Gumbel distributed across individuals, move reasons and choice occasions.

The second equation of the system is associated with  $d_{imt}^*$ , being the latent (continuous) duration of stay for household *i* before moving for reason *m* on the *t*-th choice occasion. This latent duration is mapped to the grouped duration category  $d_{int}$  by the  $\psi$  thresholds (with infinite bounds as in the usual ordered-response modeling framework). *dimt* is observed only if the end of the duration of stay at a residential location is associated with alternative *m*. The  $(Q \times 1)$  random coefficient vector  $\alpha_{im} = \alpha_m + \delta_{im}$  is the sum of the vector  $\alpha_m$  of mean effects for category *m*, and the random vector  $\delta_{im}$  of unobserved factors specific to household *i* and its duration of stay. ζ*imt* is an idiosyncratic random error term, assumed identically and independently distributed with a logistic distribution across individuals, reasons for move, and choice occasions, with variance  $\lambda^2$ . The elements of the random vectors γ, δ and η are normally distributed:  $γ_{img}$  ∼  $N(0, σ^2_{γ_{mq}})$ ,  $δ_{img}$  ∼  $N(0, σ^2_{δ_{mq}})$  and  $\eta_{im} \sim N(0, \sigma_{\eta_m}^2)$  for  $q = 1, ..., Q$ .

Correlation in unobserved individual factors between the reason to move and the duration of stay may be positive or negative, it is indicated by the  $\pm$  sign in front of  $\eta_{im}$  in the duration category equation. If a positive sign seems logical for the propensity of a move for a given reason *m* in the first equation, a negative sign in the second equation suggests that unobserved individual factors will decrease the duration of stay preceding such a potential move. In the estimation, Eluru et al. (2009) considered both the positive and negative signs on the  $\eta_{im}$  terms in the second equation of the system. But the negative sign for all *m* provided statistically superior results. Conditional on  $\gamma_{im}$  and  $\eta_{im}$  for each (and all) *m*, the probability of a household *i* choosing to move for reason *m* on the *t*-th choice occasion is given by

$$
P_{imt} = \frac{\exp\left(X_{it}'\beta_{im} + \eta_{im}\right)}{\sum_{m=1}^{M} \exp\left(X_{it}'\beta_{im} + \eta_{im}\right)}.
$$
 (12.27)

Conditional on  $\delta_{im}$  and  $\eta_{im}$ , the probability of a household *i* choosing to stay for a particular duration category *j* preceding a move for reason *m* on the *t*-th choice occasion is given by

$$
R_{imtj} = G\left(\frac{\psi_{m,j} - \{X'_{it}\alpha_{im} \pm \eta_{im}\}}{\lambda}\right) - G\left(\frac{\psi_{m,j-1} - \{X'_{it}\alpha_{im} \pm \eta_{im}\}}{\lambda}\right), \quad (12.28)
$$

where  $G(.)$  is the cumulative distribution of the standard logistic distribution. Let  $Ω$  be a vector that includes all the parameters  $β_m$ ,  $α_m$ ,  $λ$ ,  $σ_{γ_{mq}}$ ,  $σ_{δ_{mq}}$  and  $σ_{η_m}$  for  $m = 1, \ldots, M$  and  $q = 1, \ldots, Q$ . Let  $c_i$  be a vector stacking the coefficients  $\gamma_{im}, \delta_{im}$ and  $\eta_{im}$  across all *m* for household *i*. Let  $\Sigma$  be another vector stacking the standard error terms  $\sigma_{\gamma_{mq}}$ ,  $\sigma_{\delta_{mq}}$  and  $\sigma_{\eta_m}$  and let  $\Omega_{-\Sigma}$  represent a vector of all parameters except the standard error terms. Then, the unconditional likelihood function for all the households is given by

$$
L(\Omega) = \prod_{i=1}^{N} L_i(\Omega) = \prod_{i=1}^{N} \int_{c_i} \{L_i(\Omega_{-\Sigma} \mid c_i)\} d\Phi(c_i \mid \Sigma), \qquad (12.29)
$$
  
with  $L_i(\Omega_{-\Sigma} \mid c_i) = \prod_{m=1}^{M} \prod_{t=1}^{T} \prod_{j=1}^{J} [P_{imt} R_{imtj}]^{D_{imt} E_{ijt}},$ 

where  $\Phi(.)$  denotes the multi-dimensional cumulative normal distribution and  $L_i(\Omega_{-\Sigma} \mid c_i)$  is the likelihood function, for household *i* and for a given value of  $\Omega_{\text{-}\Sigma}$  and *c<sub>i</sub>*. *D<sub>imt</sub>* (resp.  $E_{ijt}$ ) is a dummy variable taking the value of 1 if household *i* chooses to move for reason *m* (resp. chooses to stay for duration category *j*) on the *t*-th choice occasion and 0 otherwise. Equation (12.29) needs the evaluation of a multi-dimensional integral of size equal to the number of rows in *ci*. Eluru et al. (2009) apply Quasi-Monte Carlo simulation techniques based on the Halton sequence to approximate this integral in the likelihood function and maximize the logarithm of the resulting simulated likelihood function across individuals with respect to  $\Omega$  (see Bhat, 2001, 2003). Eluru et al. (2009) use a longitudinal data set of households from a stratified sample of municipalities in the Zurich region of Switzerland over the period 1985–2004. The data set includes 1012 households and 2590 move records. They found that several demographic, socioeconomic, and commute related variables (e.g., age, gender, family reasons, education/employment reasons, accommodation related reasons, surrounding environment related reasons, vicinity to family and friends, etc.) have a significant influence on the reason for move and the duration of stay. In the duration of stay model, Eluru et al. (2009) found that household size creates heterogeneity across the sample of households. They show that people who own dwellings have a lower probability of moving for surrounding vicinity related reasons than those renting their units. Likewise, people who live in smaller homes have higher probabilities of short duration stays probably because they are looking for larger homes. Having a mix of job opportunities located close to residential neighborhoods increases the duration of stay in the dwelling. Reducing commute distances promotes longer durations of stay, etc. Eluru et al. (2009) found that common unobserved factors jointly affect the reason to move and the duration of stay and call for a joint modeling framework that allows error correlation structures.

Endogeneity (or simultaneity) is a fundamental aspect of modelling housing that should be taken into account both for hedonic housing price functions and for choice models of residential location. This is the object of the next section.

#### 12.5 Multi-dimensional Dynamic Models of Housing Models

In hedonic housing price functions, some explanatory variables, in addition to the dependent variable and its spatial lag, may be endogenous following the simultaneous choice of the house price and of the quantities of attributes. This is particularly true for floor space (see Fingleton and LeGallo 2008, who extended Kelejian and Prucha's 1998 feasible generalized spatial two-stage least squares estimator to account for endogenous variables due to system feedback, given an autoregressive or a moving average error process). As for hedonic price functions, endogeneity is expected to occur mainly as a result of the omission of attributes in discrete choice models of residential mobility. In the literature, several methods have been proposed to consider endogeneity. Berry et al. (1995) proposed a fixed effects procedure by product and market to solve market-level endogeneity in the automobile sector. Guevara and Ben-Akiva (2006) applied to residential location choice models the control function method, which is based on the inclusion of an additional variable that controls for the endogeneity problem (see Heckman, 1978; Blundell and Powell, 2004). They applied residential location choice models based on 630 households of renters who had moved to their present location between 1999 and 2001 in Santiago (Chile). The results show that price endogeneity is significant in choice models of residential location and that the control function method can account for it.

Endogeneity is not limited to the correlation between the dependent variables and attributes (in the equation or omitted) or to the simultaneity of demand and supply, the marginal willingness to pay and the marginal willingness to accept. Location choices and housing investments are fundamentally dynamic decisions over multiple time periods. In the 2D panel data literature, some dynamic models have been applied to real estate topics. For instance, Engle et al. (1985) used a version of a dynamic multiple-indicator multiple-cause (DYMIMIC) model for a hedonic price model of the resale housing market for a suburb of San Diego, California, during the period 1973–1980. The specification of the model features hedonic equations for each house sale and a dynamic equation for the capitalization rate, which is taken to be an unobservable time series to be estimated jointly with the unknown parameters. Engle et al. (1985) used maximum likelihood with an EM algorithm based upon Kalman filtering.

Some authors have used, in a 2D framework, the dynamic factor models (DFM) and/or large-scale Bayesian vector autoregressive (LBVAR) models to forecast housing prices. These models are interesting to study the "ripple effect", i.e., the propagation of shocks to house prices across regions. For instance, Das et al. (2010) forecast regional house price inflation for five metropolitan areas of South Africa, using principal components obtained from quarterly macroeconomic time series in the period 1980 to 2006. In the majority of cases, the dynamic factor model statistically outperforms the vector autoregressive models, using both the classical and the Bayesian treatments. They also considered spatial and non-spatial specifications. Das et al. (2010) indicate that macroeconomic fundamentals in forecasting house price inflation are important. Li and Leatham (2011) investigate moving trends of house prices in 42 metropolitan areas in the United States from the perspective of large-scale models, which are also DFM and LBVAR models. These models accommodate a large panel data comprising 183 monthly series for the U.S. economy, and an in-sample period of 1980 to 2007 are used to forecast the one to twelve-monthsahead house price growth rate over the out-of-sample horizon of 2008 to 2010. Li and Leatham (2011) show that DFM consistently outperforms its LBVAR alternative for forecasting the house price growth rate for the overall U.S. housing market. The forecasting power of DFM does not decrease as the number of forecast periods ahead increases, while LBVAR has its best performance for the two-months-ahead forecast and then its forecasting accuracy decays.

Beenstock and Felsenstein (2015) using data from 9 regions of Israel over 1987– 2010, apply spatial panel cointegration methods for a dynamic model of regional housing markets in which people prefer to live where housing is cheaper and building contractors prefer to build in regions where construction is more profitable. Based on dynamic hedonic price functions, the analysis of nonstationary spatial panel data shows that although housing starts vary directly with profitability as measured by house prices relative to building costs, they vary inversely with profitability in neighboring regions. Beenstock and Felsenstein (2015) show that there is a non-negligible spatial substitution in housing construction and this substitution effect suggests that contractors have local building preferences since they regard neighboring regions as close substitutes but not more distant regions. Abate and Anselin (2016) investigate the interactions between house price fluctuations and output growth rate across 373 metropolitan statistical areas in the US over the period 2001–2013. In a panel data context, they use time varying spatial econometric hedonic price functions. They show that the spatial correlation coefficient across metropolitan areas has been increasing over time, indicating an increasing synchronization of house prices across metropolitan statistical areas during the sample period.

Spatio-temporal models of hedonic price functions have recently been proposed to jointly take into account time effects and spatial effects either through multifactor error structure or through specific weight matrices. For instance, Holly et al. (2010) considered the determination of real house prices in a panel made up of 49 US States over 29 years. An error correction model with a cointegrating relationship between real house prices and real incomes is found once they take proper account of both heterogeneity and cross-sectional dependence (see also Latif, 2015 for a study on the impact of new immigration on housing rent, using Canadian province-level panel data from 1983 to 2010). Latif (2015) uses panel cointegration regressions and panel vector error correction models and shows that immigration flow has a significant positive impact on housing rent both in the short and in the long run.

There are also extensions of the spatial hedonic price functions which use a weight matrix that expresses spatio-temporal rather than purely spacial relations. A general  $(N \times N)$  spatio-temporal weight matrix *W* is obtained by splitting its construction into two separate matrices of the same dimension. The first matrix, *S*, captures the spatial relations among the *N* observations and a second matrix, *T*, expresses the temporal direction of observations. Smith and Wu (2011) have proposed a spatio-temporal weight matrix defined as the Hadamard product between two spatial and temporal distance weight matrices  $W = S \odot T = [s_{jl}] \odot [t_{jl}]$ . It identifies the spatio-temporal neighbors that affect hedonic price determination. The elements  $s_{il}$ indicate the way observation *j* is spatially connected to observation *l*. The elements on the diagonal  $s_{ij}$  are set to zero, while the off-diagonal elements are defined by an inverse distance function:  $s_{jl} = d_{jl}^{-\gamma}$  if  $d_{jl} < \overline{d}$  and 0 elsewhere, where  $d_{jl}$  is the geographic distance between locations *j* and *l*,  $d_{il} < \overline{d}$  is a critical cut-off and  $\gamma > 0$ . The elements  $t_{il}$  represent the time that elapsed between the realization of observations *j* and *l*. One assumes that observations have been ordered chronologically: the first row of *T* corresponds to the earliest observation, while the last row corresponds to the latest observation. The elements on the diagonal  $t_{ij}$  are set to zero, while the off-diagonal elements are defined by an inverse function of the time that elapsed between two observations:  $t_{jl} = |t_j - t_l|^{-\alpha}$  if  $|t_j - t_l| < \overline{t}$  and 1 elsewhere.  $t_j$  (resp.  $t_l$ ) is the time when dwelling *j* (resp. *l*) is sold.  $\bar{t}$  is a critical cut-off value and  $\alpha$  is a penalty parameter to be fixed.

Several authors have used spatio-temporal models of hedonic price functions with standard spatial specifications (spatial autoregressive (SAR), spatial error (SEM), spatial Durbin model, etc.) but with different spatio-temporal matrices *W*. They got better results in terms of estimation and/or forecasting as compared to those obtained with the usual purely spatial weight matrices. See for instance, Pace et al. (2000) for an application on the residential market of Bâton Rouge, Louisiana, during 1984–1992, Liu (2013) for an application of housing in Randstad, the Netherlands, during the years 1997–2007, Nappi-Choulet and Maury (2011) for the residential market of Paris for the years 1995–2005, or Thanos et al. (2016) for the Aberdeen, Scotland, housing market during 2004–2007, to mention a few. To our knowledge, unfortunately, nobody has used these spatio-temporal multifactor error structures or the spatio-temporal weight matrices in a three-dimensional framework. However, this could be a promising development for future research.

The developments in the dynamics of modelling housing are focused not only on hedonic price functions. Some authors have been interested in dynamic versions of discrete models of location choice. Forward-looking behavior in the housing market justifies dynamic considerations in a model of location choice. Several authors have underlined the need to use dynamic specifications for modelling housing. For instance, Case et al. (2012), using questionnaire surveys for home buyers in four U.S. cities over 2003–2012, have shown that the root causes of the speculative bubble can be seen in their long-term home price expectations, which reached abnormal levels relative to the mortgage rate at the peak of the boom and have sharply declined since. The downward turning point around 2005 of the long boom that preceded the crisis was associated with the changing public understanding of speculative bubbles. But estimating dynamic discrete models of location choice is a rather challenging and stimulating objective and is technically difficult. Bayer et al. (2016) noted that first, the estimation of residential sorting and hedonic equilibrium models needs to match a large sample of households, their characteristics to the location and the features of their housing choices. Second, the high dimensionality of the state space (consisting of current lifetime utilities and neighborhood characteristics) – required to define the evolution of an urban system – leads to the curse of dimensionality, which puts a brake on the estimation of an acceptable sized dynamic model of residential location decisions.

Diao et al. (2015) propose a real-option based dynamic model to simulate real estate developer behavior. In a three-dimensional framework (property, type of property and time for private residential housing in Singapore during 1995–2012), they extend the standard discrete choice model approach by adding an explicit probabilistic representation of development templates available to developers to take into account both the developers' option to hold the land undeveloped and the market volatility of different development types. In their proposed simulation framework, Diao et al. (2015) suppose that a developer making investment decisions for a parcel faces a set of alternative development templates in a market with uncertainty. In each time period, the developer estimates future revenue and the construction cost of feasible development templates under planning constraints and related real option values. He chooses the template based on the principle of profit maximization, but only does so if the return of the development template is higher than a threshold level (value of the call option), which is a function of the market volatility of the built property as suggested by the real option theory, otherwise, he keeps the *status quo*. The model components in the proposed simulation framework are calibrated with private housing data in Singapore. The results show significant volatility in housing prices and construction costs, relevant differences in volatility across housing types, and good fit in the hedonic model of market prices and construction costs. This kind of research contributes to the microsimulation literature by proposing an interesting approach which takes into account the dynamic and volatile nature of the real estate market but, unfortunately, this remains a simulation study.

Bayer et al. (2016) have proposed a new approach for estimating a threedimensional dynamic model of demand for houses and neighborhoods that is computationally tractable. Using a semi-parametric estimation approach, they control for unobserved household and neighborhood heterogeneity. Their model adapts dynamic demand models for durable goods in a housing market context. They treat houses as assets and allow households' wealth to evolve endogenously. Households anticipate selling their homes at some point in the future and then consider the expected evolution of neighborhood amenities and housing prices when deciding where and when to purchase or sell their house. They relax the index sufficiency assumption which is standard in the dynamic demand literature.

This assumption helps to deal with the computational challenges posed by the large state space typically arising in models of dynamic demand. Instead of treating the logit inclusive value as a sufficient statistic for predicting future continuation values, Bayer et al. (2016) define the continuation value from predicted future lifetime utilities, which depend on the state space in a flexible manner. Last, they use stable and uniform realtor fees to estimate the marginal utility of consumption without the need for a price instrument. They use the fact that households face a monetary trade-off both in the standard sense of deciding which product (neighborhood) to purchase, but also in terms of deciding when to move. They take advantage of the fact that realtor fees during the sample period were quite uniform (6% of the house value) in order to identify the marginal utility of consumption when estimating each resident's move-stay decision. The decision variable,  $d_{it}$ , denotes both of the choices made by household  $i$  in period  $t$ , whether to move and where to move, conditional on deciding to move. If a household decides to move, the decision is denoted  $d_{it} = j$ ,  $j = 0, 1, ..., J$ , where *j* indexes neighborhoods, *J* denotes the total number of neighborhoods in the region and 0 denotes the outside option. The data concern housing transactions in the San Francisco Bay Area from 1994–2004 for more than 220,000 households and 2398 neighborhoods. We give only some results as the paper is highly technical. However, the model and estimation procedure presented in this paper are very general and can be applied to a broad range of dynamic studies in housing markets. The model uses a two-stage estimator. In the first stage, Bayer et al. (2016) use the household location and the mobility decisions to estimate the value of lifetime expected utility for each neighborhood, time period, and household type, as well as an unobservable characteristic that captures a household's preference for sub-regions within the San Francisco Bay Area. In the second stage, they recover fully-flexible estimates of per-period utility and regress them on a set of observable attributes. They use a semi-parametric estimation approach to control for the endogeneity of price in this second stage, utilizing outside information relating to the financial cost of moving to pin down the coefficient on house prices.

The results indicate that the downward biases associated with static demand estimation are significant for three important non-marketed amenities: air quality, crime, and neighborhood race. For instance, for a 10% change in each amenity, the static model overestimates the willingness to pay for living in close proximity to neighbors of the same race for low-income households. The static estimation is \$1,627.03, whereas the corresponding dynamic estimation is \$612.09. For highincome households, the bias runs in the opposite direction and the static model underestimates the willingness to pay by a factor of more than two. The static model always underestimates the willingness to pay for living in close proximity to crimes. For low-income households and for a 10% increase in violent crime, the static estimation is -\$291.14, while the corresponding dynamic estimation is -\$350.18. This is also true for air pollution.

#### 12.6 Conclusion

The development of modelling housing in multi-dimensional frameworks (3D, 4D or more) is still in its infancy, as compared to the huge literature in a 2D framework, which explains why there are relatively few multi-dimensional housing studies. The limitation comes from the availability of data and the complexity of methods relative to time series or longitudinal dimensions. The previous papers show that both spatial and temporal dimensions in dynamic systems should be included for hedonic housing models and discrete models of residential location in a three-dimensional framework. But the inclusion of these multiple dimensions substantially complicates the specification and modeling of such systems. Extending models with unobserved neighborhood characteristics to deal with the endogenous neighborhood characteristics or introducing rationing in housing markets (see Geyer and Sieg, 2013) is not trivial.

Part of the attractiveness of a neighborhood may be due to the characteristics of neighbors (for instance, higher-income households attract higher-income households, while lower-income households repel higher-income households). As Kuminoff et al. (2013) said *"households 'sort' across neighborhoods according to their wealth and their preferences for public goods, social characteristics, and commuting opportunities ... These 'equilibrium sorting' models use the properties of market equilibria, together with information on household behavior, to infer structural parameters that characterize preference heterogeneity. These results can be used to develop theoretically consistent predictions for the welfare implications of future policy changes. Analysis is not confined to marginal effects or a partial equilibrium setting. Nor is it limited to prices and quantities... These capabilities are just beginning to be understood and used in applied research"* (p. 1007).

Over three decades, econometric methods have made significant progress and considerably improved to eliminate non-credible assumptions, such as homogenous preferences and exogenous amenities. But now, in a 2D framework, the structural estimators still rely on parametric assumptions for utility functions, on specific statistical distributions (log-normal, Type I extreme value, generalized extreme value, etc. ) used to capture sources of unobserved heterogeneity and some strong assumptions to eliminate potential sources of market frictions. As suggested by Kuminoff et al. (2013), one approach could be to refine the current estimators through the lens of the econometric literature on partial identification (see Manski, 2007), which views economic models as sets of assumptions, some of which are plausible and some of which are "esoteric" (according to Tamer's (2010) expression) and are needed only to complete a model. One of the key advantages of this approach is that it could characterize the potential sensitivity of outcomes to the least credible assumptions. However, the presence of numerous latent variables, omitted variables, the definition of dynamic and spatial structures within multi-dimensional frameworks (3D, 4D or more) and the econometric complexity that results will not make things any better and must move us towards the use of flexible models and methods. One of the many other promising future pathways is probably the use of variational Bayesian approximations (see, for instance, Ormerod and Wand, 2010; Lee and Wand, 2016).

These methods facilitate approximate inference for the parameters in complex statistical models and provide fast, deterministic alternatives to Monte Carlo methods to potentially overcome many problems in the applied modelling of housing.

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