Chapter 4 Kinetic Exchange Models in Economics and Sociology

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Abstract In this chapter, we briefly review the different aspects and applications of kinetic exchange models in economics and sociology. Our main aim is to show in what manner the kinetic exchange models for closed economic systems were inspired by the kinetic theory of gas molecules. The simple yet powerful framework of kinetic theory, first proposed in 1738, led to the successful development of statistical physics of gases towards the end of the nineteenth century. This framework was successfully adapted to modelling of wealth distributions in the early 2000s. In later times, it was applied to other areas like firm dynamics and opinion formation in the society, as well. We have tried to present the flavour of the several models proposed and their applications, intentionally leaving out the intricate mathematical and technical details.

4.1 Introduction

The aim of statistical physics is to study the physical properties of macroscopic systems consisting of a large number of particles. In such large systems, the number of particles is of the order of Avogadro number. Thus, it is extremely difficult to have a complete microscopic description of such a system, both experimentally and by the way of solving equations of motion. In spite of the complexity of such systems, they exhibit some macroscopic observable quantities, which represent averages over microscopic properties $[1-3]$.

A society can be described as a group of people sharing the same geographical or social territory and involved with each other by means of sharing different aspects of life.

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In sociology, a branch of social sciences, one studies the human social behaviour in a society. Economics is another branch of the social sciences which analyses the production, distribution, and consumption of goods and services. Since the society is usually formed with a very large number of people, the study of an individual is extremely difficult. However in various cases, one can observe and characterize some average behaviour of the people, e.g. in case of a voting a large number of people selects a particular opinion. Similar to many physical phenomena, quite well-understood by physicists, it has been found that a study of crime, a social phenomenon, displays a first-order transition between states of high- and low-crime rates as a function of severity of the criminal justice system. Also, a model of marriage, another social phenomenon, shows critical behaviour such that the relation among marriage rates, economic incentives, and social pressures show a surface similar to a *P*-*V* -*T* surface of a fluid. Also, the dynamical nature of interaction of any economic sector which is composed of a large number of cooperatively interacting agents, has many features in common with the interacting systems of statistical physics. These naïvely suggest that study of society as viewed by the economists and sociologists, can also be done using the tools of statistical mechanics developed by the physicists. The application of statistical mechanics to the fields of economics and sociology have resulted in the interdisciplinary fields namely "econophysics" [\[4\]](#page-16-0) and "sociophysics" [\[5](#page-16-0)]. According to P. Ball $[6]$,

At face value, there might seem to be little room left for statistical physics to make a realistic contribution. But if there is one message that emerges clearly from this discipline, it is that sometimes the details do not matter. That, in a nutshell, is what is meant by universality. It does not matter that the Ising model is a ridiculously crude description of a real fluid; they both have the same behaviour at the critical point because in that circumstance only the broad-brush features of the system, such as the dimensionality and range of particle interactions, determine the behaviour.

The kinetic exchange model is one of the simplest models in statistical mechanics, which derives the average macroscopic behaviours from the microscopic properties of particles. The kinetic exchange model is in general based on the exchange of energy among particles due to elastic collisions occurring among them. Bernoulli, in 1738, gave a complete description of the movement and activities of gas molecules in *Hydrodynamica* which is well known as "Kinetic theory of gases". This attempt was later developed and formalized by several other pioneers of "Statistical Thermodynamics", such as Clausius, Maxwell, Boltzmann, Planck, and Gibbs. In this chapter, we will present some existing models in several fields of, not only natural sciences but also social sciences, such as economics and sociology [\[7](#page-16-0)].

4.2 Kinetic Exchange Models in Economics

An economy can be studied in various ways. For example, one can study the economy in the light of individual's wealth as well as production of goods or wealth by firms in that economy. The economy consists of a large number of firms populated by workers. By firms we mean production units, each and every one of which is capable of producing any kind of goods and services.

The famous Italian economist Vilfredo Pareto, in 1897, observed that the income distribution in Europe follow a power-law tail [\[8\]](#page-16-0). The tail-end distribution of income is given as,

$$
p(m) \sim m^{-(1+\nu)},\tag{4.1}
$$

where ν is called the Pareto exponent. The value of the exponent as measured by Pareto for different kingdoms and countries varied between 1*.*1 to 1*.*7 [\[8](#page-16-0)]. Pareto also observed that roughly 80% of the total wealth is limited to the hands of only 20% people of the society; this signifies that there is a small finite number of extremely rich people in a society.

Several surveys were done to verify Pareto law. Japanese, Australian, and Italian personal income distribution have been shown to have a log-normal distribution for the lower income range and a power-law tail at higher income portion $[9-11]$. In India, studies revealed that the income of rich people follow power-law distribution [\[12](#page-16-0)]. Similar thing is observed for the income and wealth distribution in the modern USA and UK [\[13](#page-16-0), [14\]](#page-17-0), and other countries. All these studies show the evidence of the power law tail but the Pareto exponent is found to vary between 1 and 3 [\[4](#page-16-0), [9](#page-16-0)[–22\]](#page-17-0).

In any society or country, one finds that the total wealth remains fairly constant on a longer time scale than its movement from individual to individual. This is because the dynamics of the latter occurs at shorter time scales (e.g., daily or weekly). This in turn results in very robust type of wealth distributions. Empirical data for society show a small variation in the value of the power-law exponent at the "tail" of the distribution, while it equals to unity for firms.

The interesting question is then, why is such "universal" behaviour as the widespread Pareto law, observed in the case of wealth distribution in the society. To this aim, a number of models have been proposed to reproduce these observed features, specifically to obtain a power-law tail as was observed in empirical data. Many of these models have been inspired by the kinetic theory of gas-like exchanges. Notably, in 1960, the mathematician and economist Mandelbrot, wrote:

There is a great temptation to consider the exchanges of money which occur in economic interaction as analogous to the exchanges of energy which occur in physical shocks between molecules. In the loosest possible terms, both kinds of interactions should lead to similar states of equilibrium. That is, one should be able to explain the law of income distribution by a model similar to that used in statistical thermodynamics: many authors have done so explicitly, and all the others of whom we know have done so implicitly.

4.2.1 Ideal Gas-Like Kinetic Wealth Exchange Models (KWEM)

A trading process may be realized in a manner similar to the gas molecules exchanging energy in the kinetic theory of gases, where now a pair of traders exchange wealth, respecting local conservation in any trading [\[23–30\]](#page-17-0). These models have a

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Fig. 4.1 A typical example of two agents *i* and *j* taking part in a trading process. Agent *i* and *j* have wealth $m_i(t)$ and $m_j(t)$ at time *t*. After a trading their wealth become $m_i(t + 1)$ and $m_j(t + 1)$ respectively

microcanonical description and nobody ends up with negative wealth (i.e. debt is not allowed). Thus, for two agents *i* and *j* with wealth $m_i(t)$ and $m_j(t)$ at time *t*, the general trading is given by:

$$
m_i(t+1) = m_i(t) + \Delta m; \ m_j(t+1) = m_j(t) - \Delta m; \tag{4.2}
$$

time *t* changes by one unit after each trading. A typical wealth exchange process is shown in Fig. 4.1.

4.2.1.1 Model with No Saving

In a simple conservative model proposed by Drăgulescu and Yakovenko (DY model) [\[25](#page-17-0)], *N* agents exchange wealth randomly keeping the total wealth *M* constant. The simplest model considers a random fraction of total wealth to be shared:

$$
\Delta m = \varepsilon_{ij}(m_i(t) + m_j(t)) - m_i(t), \qquad (4.3)
$$

where ε_{ij} is a random fraction ($0 \le \varepsilon_{ij} \le 1$). The steady-state ($t \to \infty$) wealth follows a Boltzmann–Gibbs distribution: $P(m) = (1/T) \exp(-m/T)$; $T = M/N$, a result which is robust and independent of the topology of the (undirected) exchange space [\[27,](#page-17-0) [28\]](#page-17-0).

The Boltzmann–Gibbs distribution, a fundamental law of equilibrium statistical mechanics, states that the probability $P(\varepsilon)$ of finding a physical system or subsystem in a state with the energy ε is given by the exponential function

$$
P(\varepsilon)=ce^{\varepsilon/T}.
$$

Here, the conserved quantity is the total energy.

If $m_1 > m_2$ and the agents share some random fraction of wealth $2m_2$ and not of the total $(m_1 + m_2)$, which indicates trading at the level of lower economic class in the trade, then all the wealth in the market drifts to one agent drastically [\[31](#page-17-0), [32](#page-17-0)]. In [\[33](#page-17-0)], different approaches to obtain the exponential Boltzmann–Gibbs distribution have been addressed and a new operator in the framework of functional iteration theory has been proposed. It shows the exponential distribution to be ubiquitous in the framework of many multi-agent systems, not only economic ones but more diverse ones which have some economic inspiration included.

4.2.1.2 Model with Uniform Saving

An additional concept of *saving propensity* was considered first by Chakraborti and Chakrabarti [\[26](#page-17-0)] (CC model hereafter). Here, the agents save a fixed fraction *λ* of their wealth when interacting with another agent. Thus, two agents with initial wealth $m_i(t)$ and $m_i(t)$ at time *t* interact such that they end up with wealth $m_i(t + 1)$ and $m_i(t+1)$ given by

$$
m_i(t+1) = \lambda m_i(t) + \varepsilon_{ij} \left[(1-\lambda)(m_i(t) + m_j(t)) \right],
$$

$$
m_j(t+1) = \lambda m_j(t) + (1-\varepsilon_{ij}) \left[(1-\lambda)(m_i(t) + m_j(t)) \right];
$$
 (4.4)

 ε_{ii} being a random fraction between 0 and 1, modelling the stochastic nature of the trading. It is easy to see that the $\lambda = 0$ case is equivalent to the DY model—the market is noninteracting in this case, and the most probable wealth per agent is 0 here. The market is again noninteracting for $\lambda = 1$ when the most probable wealth per agent is M/N . We have a so-called "interacting" market when λ has any nonvanishing value between 0 and 1. The steady state distribution $P(m)$ is exponentially decaying on both sides. It is interesting to note that, the most probable value for such λ 's is something in between 0 and *M/N* so that the fraction of deprived people decrease with saving fraction *λ* and most people end up with some finite fraction of the average wealth in the market. This is a "self-organizing" feature of the market. This results in completely different types of wealth distribution curves, very well approximated by Gamma distributions [\[34–36\]](#page-17-0) given by,

$$
P(m) = Cm^{\alpha} \exp(-m/T), \tag{4.5}
$$

where $T = \frac{1}{\alpha+1}$ and $C = \frac{(\alpha+1)^{\alpha+1}}{\Gamma(\alpha+1)}$. The exponent α is related to the saving propensity *λ* by the relation :

$$
\alpha = \frac{3\lambda}{1 - \lambda}.\tag{4.6}
$$

The $\lambda = 0$ limit can be verified from the above results. This fits well to empirical data for low and middle wealth regime [\[9](#page-16-0)[–14,](#page-17-0) [19–22\]](#page-17-0). The model features are somewhat similar toAngle's work [\[37](#page-17-0), [38\]](#page-17-0). Obviously, the CC model did not lead to the expected behaviour according to Pareto law.

In [\[39](#page-17-0)[–41\]](#page-18-0), the equivalence between kinetic wealth-exchange models and mechanical models of particles was shown and the universality of the underlying dynamics was studied both through a variational approach based on the minimization of the Boltzmann entropy and a microscopic analysis of the collision dynamics of molecules in a gas. In case of systems with a homogeneous quadratic Hamiltonian and *N* (effective) degrees of freedom, the canonical equilibrium distribution is a gamma distribution of order *N/*2. For the CC model, the effective dimension $N = 2(1 + \alpha) = 2^{\frac{1+2\lambda}{1-\lambda}}$ and therefore, the corresponding distribution has the special property that it becomes a Dirac- δ or fair distribution when $\lambda \to 1$ or $N(\lambda) \to \infty$.

4.2.1.3 Model with Distributed Savings

In a later model proposed by Chatterjee et al. [\[42](#page-18-0), [43](#page-18-0)] (CCM model hereafter) it was assumed that the saving propensity has a distribution and this immediately led to a wealth distribution curve with a Pareto-like tail having $\nu = 1$. Here,

$$
m_i(t+1) = \lambda_i m_i(t) + \varepsilon_{ij} \left[(1 - \lambda_i) m_i(t) + (1 - \lambda_j) m_j(t) \right],
$$

$$
m_j(t+1) = \lambda_j m_j(t) + (1 - \varepsilon_{ij}) \left[(1 - \lambda_i) m_i(t) + (1 - \lambda_j) m_j(t) \right];
$$
 (4.7)

which are different from the CC model equations as *λ*'s are now agent dependent. The steady state wealth distribution gave rise to a power law tail with exponent 2. Various studies on the CCM model have been made soon after [\[44–55](#page-18-0)].

Manna et al. [\[56\]](#page-18-0) used a preferential selection rule using a pair of continuously tunable parameters upon traders with distributed saving propensities and was able to mimic the trend of enhanced rates of trading of the rich. The wealth distribution was found to follow Pareto law. It might be mentioned that in a similar context of preferential selection rules in wealth exchange processes, Iglesias et al. [\[57,](#page-18-0) [58\]](#page-18-0) had considered much earlier a model for the economy, where the poorest in the society at any stage takes the initiative to go for a trade (random wealth exchange) with anyone else. Interestingly, in the steady state, one obtained a self-organized poverty line, below which none could be found and above which, a standard exponential decay of the distribution (Gibbs) was obtained.

4.2.1.4 Extended CCM Model

In the extended CCM model [\[59,](#page-18-0) [60\]](#page-18-0), a trade takes place between two agents in such a way that the investments of both agents are the same. For two agents *i* and *j* having wealth m_i and m_j respectively, the "effective" saving propensities are $\lambda_i = \frac{m_i}{m_i + m_j}$ and $\lambda_j = \frac{m_j}{m_i + m_j}$ respectively, which are functions of time. It is observed that in steady state, the wealth condenses to a single agent, a feature very similar to the results obtained by Chakraborti [\[31\]](#page-17-0). By introducing taxation in the system not only condensation can be avoided but at the same time the model tends towards reality. The tax is applied for the agents who have wealth greater than the average wealth and this tax is collected periodically after a constant time interval. The total collected tax is then redistributed over all the agents. It is found that the distribution of wealth again has a power law tail with exponent 1*.*5.

4.2.2 Model with Phase Transition

In [\[61](#page-18-0)], the authors introduced the concept of "poverty line", i.e. a threshold θ , in the CCM model. A trade between two agents occurs as it is in the CCM model but with the restriction that at least one of the two agents should possess wealth less than *θ*. However, if all agents accumulate wealth greater than *θ*, then in such a situation the dynamics stops. To continue the dynamics a perturbation is applied such that a particle having energy above *θ* is selected randomly and its energy fully transferred to any other particle. The maximum limit of the threshold value *θ* below which the dynamics is stopped within some finite time, is the critical value of the threshold *θc*. The order parameter *O* is defined as the average total number of agents having wealth less than θ , i.e. $O = \int_0^{\theta} P(m) dm$, where $P(m)$ is the wealth distribution. After a certain "relaxation time" *τ* , the system attains a steady state and several quantities are measured. If the order parameter *O* is plotted against θ , it is observed that after the point $\theta = \theta_c = 0.6075$ the order parameter increases. The model thus has a "phase transition" near θ_c below which the number of particles in the steady state goes to zero. Near the critical point, the order parameter obeys a scaling form as $O \sim (\theta - \theta_c)^{\beta}$, where $\beta = 0.97$ is the order parameter exponent. Time variation of the order parameter has the scaling form $O(t) \sim t^{\delta}$ with exponent $\delta = 0.93$. Also a clear time scale divergence behaviour is observed with scaling form $\tau \sim |\theta - \theta_c|^{-z}$.

4.2.3 Nature of Transactions in Gas-Like Models with Distributed Savings

The agent dynamics for models with saving propensity can be studied with emphasis on the nature of transactions, i.e. whether it is a gain or a loss [\[62](#page-18-0)]. In order to study the dynamics of the transactions (i.e. gain or loss), a walk was conceived for the agents in an abstract one dimensional gain-loss space (GLS) where the agents conventionally take a step towards right if a gain is made and left otherwise. Here the amount of gain or loss was not considered, i.e. whatever be the amount of gain or loss, the step length is only 1. If it is a gain, the corresponding walker moves one step to the right and if it is a loss, walker moves one step to the left. For better understanding this is shown in Fig. [4.2.](#page-7-0) It can be observed that in the CCM model, the amount of wealth gained or lost by a tagged agent in a single interaction follows a distribution which is not symmetric in general, well after equilibrium has been reached. The distribution depends strongly on the saving propensity of the agent. For example, an agent with larger *λ* suffers more losses of less denomination compared to an agent

Fig. 4.2 Above : Plot of wealth *M* of an agent in different steps. *Below* : Plot of the distance travelled x in the gain–loss space by the corresponding walker. Note that, whatever be the amount of gain or loss, the step length of the walker is only 1

with smaller λ , although, in this case, the total wealth of the two agents has reached equilibrium, i.e. each agent's wealth fluctuates around a *λ* dependent value.

For such a walk, it can be found that $\langle x \rangle$, the distance travelled, scales linearly with time *t* suggesting a ballistic nature of the walk for the CCM walk. Moreover, the slope of the $\langle x \rangle$ versus *t* curves is dependent on λ ; it is positive for small λ and continuously goes to negative values for larger values of *λ*. The slope becomes zero at a value of $\lambda^* \simeq 0.469$. In general for the CCM walk $\langle x^2 \rangle$ scales with t^2 . For the CC model on the other hand, $\langle x^2 \rangle$ scaled with *t* as in a random walk while $\langle x \rangle \approx 0$. The above results naïvely suggests that the walk in the GLS is like a biased random walk (BRW; except perhaps at λ^*) for the CCM model while it is like a random walk (RW) for the CC model.

4.2.4 Antipersistence Effect in CC/CCM Walk

In [\[63\]](#page-18-0), the exact nature of the walk associated with CC and CCM model was explored and it was shown through the effective bias *p* associated with the walks, distribution of walk lengths at a stretch, etc. that CCM is not a simple BRW and CC is not a simple RW.

For BRW, the probability of direction reversal is simply $2p(1 - p)$ which has a maximum value of $1/2$ for $p = 1/2$. But for CCM, the direction reversal probability *f* is greater than $1/2$ for all $\lambda < 1$ and $f \rightarrow 1/2$ for $\lambda \rightarrow 1$. Through further analysis of time correlation and other relevant quantities it was shown that direction reversal is preferred in these cases [\[63\]](#page-18-0). In the equivalent picture of the walk in the abstract space for gains and losses, it is similar to the fact that here individuals has a tendency to make a gain immediately after a loss and vice versa. This so called antipersistence effect is in fact compatible with human psychology where one can afford to incur a loss after a gain and will try to have a gain after suffering a loss.

It was also shown in [\[63\]](#page-18-0) that the "antipersistence effect" is maximum for no saving and decreases with saving. This is perhaps in tune with the human feeling of security associated with the saving factor. In the CCM model, the saving propensity is randomly distributed and the antipersistence effect occurs with a simultaneous bias that too depends on *λ*.

4.2.5 Firm Dynamics

Size of a firm is measured by the strength of its workers. A firm grows when worker leaves another firm and joins it. The rate at which a firm gains or loses workers is called the "turnover rate" in economics literature. Thus, there is a redistribution of workers and the corresponding dynamics can be studied. In the models of firm dynamics, one assumes the following facts :

- 1. Any formal unemployment is avoided in the model. Thus, one does not have to keep track of the mass of workers who are moving in and out of the employed workers' pool.
- 2. The workers are treated as a continuous variable.
- 3. The definition that size of a firm is just the mass of workers working in the firm, is adopted.

In firm dynamics models, we may make an analogy with the previous subsections that firms are agents and the number of workers in the firm is its wealth. Assuming no migration, birth and death of workers, the economy thus remains conserved. As the "turnover rate" dictates both the inflow and outflow of workers, we need another parameter to describe only the outflow. That parameter may be termed as "retention rate", which describes the fraction of workers who decide to stay back in their firm. This is identical to saving propensity in wealth exchange models, discussed earlier.

4.2.5.1 Model with Constant Retention Rate

In this model [\[64,](#page-18-0) [65](#page-18-0)], the economy was considered to have *N* firms and any firm could absorb any number of workers. Initially, all firms have one unit of workers. The retention rate is denoted by λ . For this model, the retention rate of all firms are taken to be identical, as was in [\[26\]](#page-17-0), which in reality is not true. The size of the *i*th firm was w_i ($i \leq N$). At each time, it was considered that $(1 - \lambda)$ fraction of the workforce of *n* firms (not *N*!), wanted to leave voluntarily or the firms wanted them to leave. The dynamics for the *i*th firm can be given as follows :

$$
w_i(t+1) = \lambda w_i(t) + \varepsilon_{i(t+1)}(1-\lambda) \sum_j^n w_j(t), \qquad (4.8)
$$

where $\varepsilon_{i(t+1)}$ are random variables which describes the fraction of workers actually moved to the *i*th firm at time $t + 1$ among those who wanted to move. Note that, we use t within the first bracket when referring to the endogenous variables¹ like the size of the firm $w_i(t)$ and the same in subscript when referring to the exogenous random variables² $\varepsilon_{i(t)}$.

Restrictions on *ε*

- 1. $\sum_{j}^{n} \varepsilon_{j}(t) = 1$ for all *t* as the economy should be conserved.
- 2. Expectation $E(\varepsilon_i) = 1/n$ for all *i* indicating that distributions of all ε_i 's are identical.
- 3. If $n = 2$, $\varepsilon_i \sim [0, 1]$ so that at the lower limit of *n*, CC/CCM can be got back.

An exact solution was given in [\[64,](#page-18-0) [65\]](#page-18-0) where it was assumed that all firms interact at every step. The steady-state distribution of the firms was shown to be

$$
f(w) = \lim_{\bar{k} \to \infty} \sum_{i=1}^{\bar{k}} \phi_i \exp(-\phi_i w) \prod_{i=1, j \neq i}^{\bar{k}} (\frac{\phi_j}{\phi_j - \phi_i}),
$$
(4.9)

where $\phi_i = \frac{1}{\lambda^i (1-\lambda)}$.

4.2.5.2 Model with Distributed Retention Rate

Here instead of a fixed retention rate, we consider distributed λ , i.e. Eq. 4.8 can now be written as

$$
w_i(t+1) = \lambda_i w_i(t) + \varepsilon_{i(t+1)} \sum_{j}^{n} (1 - \lambda_j) w_j(t).
$$
 (4.10)

 $¹$ A classification of a variable generated by a statistical model that is explained by the relationships</sup> between functions within the model.

² A variable whose value is determined outside the model in which it is used.

The distribution of firm sizes can be shown to be a powerlaw, by calculations similar to the one followed in [\[45\]](#page-18-0).

4.2.5.3 Model with Time-Varying Retention Rate

In this model, the retention rate λ was taken to be a function of the evolving variable, the work-force *w* [\[64,](#page-18-0) [65\]](#page-18-0). Thus Eq. [4.8](#page-9-0) can be modified in the following way,

$$
w_i(t+1) = \lambda(w_i(t))w_i(t) + \varepsilon_{i(t+1)}(1 - \lambda(w_i(t)))\sum_j^{n} w_j(t).
$$
 (4.11)

Following $[64, 65]$ $[64, 65]$ $[64, 65]$ $[64, 65]$ the functional form of λ can be assumed as,

$$
\lambda(w) = c_1(1 - \exp(-c_2w));
$$
 c_1, c_2 are constants, (4.12)

which signifies a more realistic scenario that retention rate increases as current workforce increases. This model leads to prominent bimodality in the size distribution of firms [\[64](#page-18-0), [65](#page-18-0)]. This has been empirically found in the developing economies.

4.3 Kinetic Exchange Models in Sociology

Social systems offer some of the richest complex dynamical systems, which can be studied using the standard tools of statistical physics. The study of Sociophysics became popular in the last part of twentieth century [\[41,](#page-18-0) [66](#page-18-0)[–68\]](#page-19-0).

Auguste Comte used the term "social physics" in his 1842 work. He defined social physics as the study of the laws of society or the science of civilization. In particular, Comte (1856) stated that,

Now that the human mind has grasped celestial and terrestrial physics, mechanical and chemical, organic physics, both vegetable and animal, there remains one science, to fill up the series of sciences or observation—social physics. This is what men have now most need of...

Emergence of consensus is an important issue in sociophysics problems. Here, people interact to select an option among different options of a subject which may be vote, language, culture, opinion, etc. This then leads to a state of consensus. In opinion formation, consensus is an "ordered Phase", where most of the people have a particular opinion. Several models can be proposed to mimic the dynamics of opinion spreading. In the models of opinion dynamics, opinions are usually modelled as discrete or continuous variables and are subject to either spontaneous changes or changes due to binary interactions, global feedback, and external factors (see [\[66](#page-18-0)] for a general review).

However, in this chapter, only kinetic exchange models of opinion dynamics, analogous to the ones in economics is discussed. These models are named after Lallouache, Chakrabarti, Chakraborti, and Chakrabarti and are called LCCC model hereafter. The opinions of individuals are assumed to be continuous variables in [−1, 1] and change due to binary interactions. The tuning parameter in these models is "conviction" λ , which is similar to the "saving propensity" as in KWEM. It determines the extent to which one remains biased to its own opinion, while interacting with the other. Unlike KWEM, there is no stepwise opinion conservation.

4.3.1 LCCC Model

In this model [\[69](#page-19-0), [70\]](#page-19-0), opinion can be shared only in the two-body interaction mode. At any time *t* a person *i* is assigned with an opinion value $o_i(t) \in [-1, 1]$. For two persons *i* and *j* , the interaction can be described in the following way :

$$
o_i(t+1) = \lambda [o_i(t) + \varepsilon o_j(t)],
$$

\n
$$
o_j(t+1) = \lambda [o_j(t) + \varepsilon' o_i(t)],
$$
\n(4.13)

where ε and ε' are uncorrelated random numbers between 0 and 1.

This type of interactions lead to a polarity or consensus formation depending upon the value of λ . The steady state average opinion after a long time t would be given by $O = \sum_i |o_i|/N$. This represents the "ordering" in the system. The system starts from a random disordered state ($O \sim 0$) and after a certain relaxation time $t = \tau$ moves to the "para" or "absorbing" state where all individual agents have zero opinion for $\lambda \leq 2/3$ or continuously changes to a "symmetry broken" or "active" state where all individuals have opinion of same sign for $\lambda \geq 2/3$. The variance of *O* shows a cusp near $\lambda = 2/3$. The growth behaviour of the fraction of agents *p* having extreme opinions $o_i = \pm 1$ was found to be similar to O [\[71\]](#page-19-0). The relaxation time behaviour of the system shows a critical divergence of τ , $\tau \sim |\lambda - \lambda_c|^{-z}$ for both *O* and *p* at $\lambda = \lambda_c = 2/3$. Values of *z* for *O* and *p* are 1.0 ± 0.1 and 0.7 ± 0.1 , respectively.

Notably, this model with interactions has a behaviour very similar to the simple iterative map,

$$
y(t+1) = \lambda(1 + \varepsilon_t)y(t),
$$
\n(4.14)

with $y \leq 1$, where it was assumed that if $y(t) \geq 1$, $y(t)$ will be set equal to 1. $\varepsilon_t \in [0, 1]$ is a stochastic variable. In a mean-field approach Eq. 4.14 reduces to

$$
y(t+1) = \lambda(1 + \langle \varepsilon_t \rangle) y(t), \tag{4.15}
$$

where $\langle \varepsilon_t \rangle = 1/2$. For $\lambda \leq 2/3$ y(*t*) converges to 0. An analytical derivation for the critical point was also given where it was found that $\lambda_c = \exp\{-(2 \ln 2 - 1)\} \approx$ 0*.*6796.

4.3.1.1 Generalized LCCC Model

In the generalized LCCC model [\[72](#page-19-0)], another parameter μ is introduced which is called the "influence" parameter. It is a measure of the influencing power or the ability of an individual to impose its opinion on some other individual. Thus the interactions are described as follows,

$$
o_i(t + 1) = \lambda_i o_i(t) + \varepsilon \mu_j o_j(t),
$$

\n
$$
o_j(t + 1) = \lambda_j o_j(t) + \varepsilon' \mu_i o_i(t).
$$
\n(4.16)

Note that here conviction and influence parameters of individual agents are different which lead to inhomogeneity in the society. In a simpler version, we may consider a homogeneous society so that all *λ*'s of different people are same. Also *μ*'s for different people are same.

In this generalized version, the average opinion shows spontaneous symmetry breaking in the $\lambda - \mu$ plane. In the steady state the condition for nonzero solution of *O* is

$$
(1 - \lambda)^2 = \langle \varepsilon \varepsilon' \rangle \mu^2,\tag{4.17}
$$

which gives that "active" and "absorbing" phases, separated by a phase boundary given by $\lambda = 1 - \mu/2$.

4.3.1.2 Other Variants of the LCCC Model

Biswas et al. [\[71](#page-19-0)] studied some variants of the models discussed above. In one version, it was considered that when an individual *i* meets another individual *j* , she retains her own opinion proportional to her conviction parameter and picks up a random fraction of *j* 's opinion. Thus the interaction in equation form would now be,

$$
o_i(t + 1) = \lambda o_i(t) + \varepsilon o_j(t),
$$

\n
$$
o_j(t + 1) = \lambda o_j(t) + \varepsilon' o_i(t).
$$
\n(4.18)

For $\lambda < \lambda_c$, for all agents $o_i = 0$ giving $O = 0$. For $\lambda > \lambda_c$, $O > 0$ and $O \rightarrow 1$ as $\lambda \to 1$. Numerical value of $\lambda_c = 1/2$. Mean field estimate gives for the stable value of *O*

$$
O(1 - \lambda - \langle \varepsilon \rangle) = 0. \tag{4.19}
$$

Thus $\lambda_c = 1/2$.

Another variant of the LCCC model was studied [\[71\]](#page-19-0) with a slight modification to the original model that here a person in addition to being influenced by the interacting person's opinion, was influenced by the average opinion of the community. Thus, the interaction equations read,

$$
o_i(t + 1) = \lambda [o_i(t) + \varepsilon o_j(t)] + \varepsilon' O(t),
$$

$$
o_j(t+1) = \lambda [o_j(t) + \eta o_i(t)] + \eta' O(t).
$$
 (4.20)

The symmetric phase occurs for λ < $1/3$ and symmetry-broken phase is obtained for $\lambda > 1/3$.

By a mean-field approach as *O* reached a steady state value,

$$
O = \lambda(1 + \langle \varepsilon \rangle)O + \langle \varepsilon' \rangle O, \tag{4.21}
$$

we have $\lambda_c = 1/3$. In all these models, the critical exponents associated with the physics of phase transitions were all estimated.

4.3.1.3 Discrete LCCC Model

In the discrete version of LCCC model one considers that opinions can take only discrete values, i.e. o_i can take only three values $[o_i \in \{-1, 0, +1\}]$. This particular version of the LCCC model was exactly solved [\[73\]](#page-19-0), which also showed an "activeabsorbing phase transition" as was seen in the continuous version $[69, 70]$ $[69, 70]$ $[69, 70]$. Apart from the two-agent or binary interaction, the three-agent interaction were also taken into account. While the phase diagram of the two-agent interaction led to a continuous transition line, the three-agent interaction showed a discontinuous transition [\[73\]](#page-19-0).

4.3.1.4 Disorder Induced Phase Transition in Kinetic Exchange Models of Opinion Formation

In this model of continuous opinion dynamics, both positive and negative mutual interactions were studied [\[74](#page-19-0)]. The interaction equations are as follows :

$$
o_i(t + 1) = o_i(t) + \mu_{ij}o_j(t),
$$

\n
$$
o_j(t + 1) = o_j(t) + \mu_{ij}o_i(t),
$$
\n(4.22)

where μ_{ij} are randomly chosen to be either $+1$ or -1 . Negative interactions are included here with probability*p*, the role of which is like a disordering field, similar to temperature in thermally driven phase transitions. Beyond a particular value $p = p_c$ a phase transition from an ordered phase to a disordered phase occurs. Results from exact calculation of a discrete version also shows the phase transition at *pc*.

4.3.1.5 LCCC Model with Bounded Confidence

In this restricted LCCC model [\[75\]](#page-19-0), two agents interact according to Eq. [4.13](#page-11-0) only when $|o_i - o_j| \le 2\delta$, where the parameter $\delta \in [0, 1]$ represents the "confidence" level. There are two extreme limits corresponding to this model:

1. $\delta = 1$ which brings it back to the original model (LCCC model).

Fig. 4.3 Phase diagram on the $\delta - \lambda$ plane. Plot shows the existence of the neutral region for $\lambda \leq \lambda_{c1} \simeq 2/3$, the ordered region and the disordered region. The ordered and disordered regions are separated by a first order boundary for $\delta \ge 0.3$. For $\delta < 0.3$, the phase boundary has been obtained approximately only from the behaviour of the order parameter. Taken from [\[75\]](#page-19-0)

2. $\delta = 0$ which is the case when two agents interact only when their opinions are exactly same.

Three different states were defined to identify the status of the system.

- Neutral State : When $o_i = 0$ for all *i*, the state is called neutral state.
- Disordered State : $o_i = 0$ for all *i*, but $O \sim 0$, the state is called disordered state.
- Ordered State : when $O = 0$ corresponding state is called an ordered state.

The three states are located in the $\delta - \lambda$ plane. The ordered and disordered regions in the plane are separated by a first order boundary (continuous line in red) for $\delta \geq 0.3$ (obtained using a finite size scaling analysis). For δ < 0.3, the phase boundary (broken line in blue) has been obtained approximately only from the behaviour of the order parameter (Fig. 4.3).

4.3.1.6 Percolation in LCCC Model

The opinion spreading among people in a society may be compared to the percolation problem in physics. The agents are assumed to be placed on the sites of a square lattice and follow the LCCC dynamics [\[76](#page-19-0)]. A geometrical cluster consisting of the adjacent sites having opinion value more than or equal to a predefined threshold value *Ω*. At steady state, the percolation order parameter is measured. At a particular value of $\lambda = \lambda_c^p$, the system undergoes a percolation transition. As Ω decreases, λ_c^p also and approaches λ_c as $\Omega \to 0$. The critical exponents are independent of Ω as well as λ and μ . The critical exponents are significantly different from those obtained for

static and dynamic Ising system and standard percolation. The exponents suggest that this LCCC model has a separate universality class from the viewpoint of percolation transition.

4.3.1.7 Damage Spreading in Model of Opinion Dynamics

The damage spreading phenomena was studied in the opinion dynamics model proposed in [\[74](#page-19-0)] in two ways,

- Traditional method (TM) : In this method, two systems of *N* individuals are simulated using the same initial random opinions either discrete or continuous, except for one randomly chosen individual. The two systems are then allowed to evolve using same random numbers.
- Nature versus nurture method (NVN) : In this (NVN) method, the initial systems are identical but different random numbers are used for the time evolution.

In both cases, a damage spreading transition occurs at p_d where $p_d \approx 0.18$ for TM and $p_d = 0$ for NVN [\[77\]](#page-19-0). Here it is found that $p_d < p_c$, the order-disorder transition point. The result signifies that for TM, for $p_d < p < p_c$, even when consensus is reached, if we make very small changes even in a single agent, there is always a finite probability that the system leads to a different consensus state. In NVN, $p_d = 0$ signifies that if the same agent goes through a different sequence of interactions, the result will be different for any *p* with finite probability. However, the dynamics of the damage shows a nonmonotonicity making it difficult to comment on the exact nature of damage or to estimate the exponents related to it.

4.4 Summary and Discussions

We briefly described here, the kinetic exchange models for economics and sociology and some applications derived from these models. Taking inspiration from kinetic theory of gas molecules, a purely statistical system, these kind of models give an idea of how completely different systems might lead to similar or emergent collective behaviour, as they have some similar connections in the microscopic units. However, due to such "micro-oriented" framework one overlooks the system-wide effects which can be very important for a real economy and society. However, one should bear in mind that whatever we discussed here in this chapter, is to a large extent idealistic. A real economy is much more complex than any or all of these models. In case of a real economy, minute changes in the characteristics of the agents or firms, or simply the addition or deletion of a link of the socioeconomic network, can alter the emergent behaviour to a great extent. Models originating from simple multiagent models such as the ones described here, should be extended to incorporate such features and emergent behaviours, which might help one to understand many real-life

economic phenomena or even the financial crisis, such as the one observed during $2007 - 2008$.

It should also be borne in mind that besides being models of idealized economy or society, these simple models have a very nice mathematical or statistical appeal. Mathematicians, physicists, and economists, have tried to play around with these models (or their variants) and studied the associated nonlinear dynamics, steadystate behaviours, and related questions. Apenko [\[78\]](#page-19-0) used a different approach and proved the monotonic entropy growth for a nonlinear discrete-time model of a random market, based on binary collisions, which may be also viewed as a particular case of the Ulam's redistribution of energy problem. In that study, a single step of the nonlinear evolution was treated as a combination of two steps, first one is related to an auxiliary linear two-particle process and second one is a kind of a coarse-graining. It was shown that on both steps the entropy increases. Therefore he concluded that the entropy is indeed monotonically increasing for the original nonlinear problem. A similar entropy approach was followed in [\[79](#page-19-0)], where they considered different versions of a continuous economic model, which takes into account some idealistic characteristics of the markets and agents randomly exchange in pairs, and their functional mappings. They showed that the system had a fixed point which can be reached asymptotically following a trajectory of monotonically increasing entropy which takes its maximum value on the equilibrium. In this manner, the existence of an H-theorem could be computationally checked.

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