In Search of Materiality for Nonfinancial Information Under the Female Lens, After the Directive 2014/95/EU Transposed. A Multiple Italian Case Study



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1 Introduction

Over the last decade, there has been a growing interest by international organizations, national authorities, and businesses in nonfinancial information reports. Moreover, in several circumstances, there has been a shift from voluntary to mandatory disclosure. For instance, this obligation was introduced by the European Directive 2014/95, which yields that from 2017 large companies (exceeding 500 employees) belonging to the Member States are required to give some social, environmental, and governance disclosures.

In conformity with the past, the doctrine has continued to examine the general and specific issues of nonfinancial information reports (Gulenko, 2018; Helfaya et al., 2019; Khlif & Achek, 2017; Leopizzi et al., 2020; Liao et al., 2015; Mazzotta et al., 2020; Michelon et al., 2015; Paoloni et al., 2016).

At the directive level, a specific issue which the doctrine has not focused particular attention on is the amount of information provided by businesses.

The issue of gender inequalities and the contribution of women in companies is extensively debated in the literature. Instead, there are few contributions on the topic of the information relevance on gender issues, with particular regard to women's issues. The gender concerns have been examined by the literature with regard to the correlation between the presence of women, especially in boards, and companies performance, the ESG or GHG information produced, but not on the quality and quantity of information, provided by companies regarding the subject of gender (Cucari et al., 2018; Furlotti et al., 2019; Harjoto et al., 2015; Purwa et al., 2020;

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Setó-Pamies, 2015). The present investigation is situated in the conceptual framework of the legitimacy theory to verify the extent of the information provided by large companies about women working in these before and after the national legislation application on nonfinancial disclosure. More precisely, this is a study that fills a gap in the existing literature and can have an impact not only on the behavior followed by companies but also by European and international policymakers.

This chapter aims to analyze the changes that the entry into force of the European Directive 2014/95 produced on the disclosure of large Italian publicly listed companies, with regard to the gender inequality issue and to the contribution of female presence in businesses. In particular, this study examines the quality, the quantity, and the modalities of information presentation related to women in these, in order to verify to what extent the issue linked to the condition of women is considered relevant by companies in the context of information relating to personnel, and what impact the transposition of the Directive in terms of adopted standards has produced on the disclosure. In addition, this chapter strives to verify whether the COVID-19 information reporting focused on the effects that COVID-19 could have on women working in companies and, therefore, whether there was a specific report about the impact that COVID-19 had on women's performance in businesses.

In this vein, we can formulate our research questions:

- RQ1: Within the context of information related to personnel, how relevant is the issue linked to the condition of women?
- RQ2: What impact on disclosure has the transposition of the Directive produced?
- RQ3: Was there a specific disclosure on the impact that COVID-19 had on women's performance?

To comply with the chapter aims a qualitative research methodology based on multiple case studies is used. The authors carry out a content analysis on the nonfinancial statement (NFS)—or on similar documents—produced by Italian nonfinancial companies listed on the FTSE-MIB before and after the first application in Italy of the national legislation implementing the European Directive. More precisely, in this first analysis of the topic, the NFS concerning the years 2016 and 2019 are examined in order to observe the changes in the information reporting on gender over time (e.g., gender inequalities, and contribution of the female presence in companies). In conducting the research, a scoring model based on key disclosure parameters is used.

This study can fill a gap in the existing literature and can have an impact not only on the behavior followed by companies but also by European and international policymakers. At the same time, the study's conclusions propose insights to policymakers in order to measure the effectiveness of the rules on nonfinancial disclosure, given the absence of a precise framework that requires companies to adopt uniform and universally accepted accounting standards or principles. This chapter can also contribute to the current consideration about the updating of the mentioned directive by the EU and European and international accounting bodies. The chapter is structured as follows. In the Sect. 2, a theoretical framework is set out. Next, research methodology, results and discussion are shown in Sect. 3. Implications for future research and conclusions are presented in Sect. 4.

2 Theoretical Framework

In this chapter, the matter of gender disclosure provided by large listed companies is addressed from the perspective of the legitimacy theory. This theory is described by Tyler (2006) as "the characteristic of being legitimized by being placed within a framework through which something (...) is viewed as right and proper" (Tyler, 2006, p. 376).

According to this theory, the legitimacy of an organization depends on whether its actions are considered acceptable or not in light of the system of values, norms, beliefs, and definitions of the social context to which they relate (Suchman, 1995).

Thus, the societal organization is so highly related to the expectations of its stakeholders (shareholders, creditors, customers, suppliers, workers, NPOs, authorities) that, according to Deegan (2007), this theory represents one of the most valuable insights into the organization to undertake actions that are more acceptable to the different categories of stakeholders. Due to the importance of this feature, many scholars, such as Guthrie and Parker (1989), Gray et al. (1995), have used the theory of legitimacy in their studies as the most suitable basis for legitimizing corporate existence and their practices.

At the heart of this theory, there is the idea that an implicit contract was formed between individual organizations and the social context in which they operate (Chen & Roberts, 2010). Expectations are based on numerous social shared norms hence the survival and success of an organization depend on its ability to meet these expectations in the fulfilment of this tacit contract (Cho et al., 2015) as well as on how the organization will legitimize its operations to the public (Deegan, 2004).

In accordance with DiMaggio and Powell (1983), organizations always try to operate within the limits of their social spheres by striving to be perceived as legitimate. Consequently, the greater the likelihood of an adverse change in society's expectations of how an organization operates, the greater the organization's desire to change these adverse views to ensure their legitimacy (Branco & Rodrigues, 2006). Furthermore, Dowling and Pfeffer (1975) argue that organizations recognize that a change of opinion may require some corrective actions. Corporate sustainability practices must be accompanied by appropriate disclosure, since they are the most effective corrective actions (Cormier & Gordon, 2001).

According to the theory of legitimacy, corporate disclosure strategies are then applied by organizations to achieve social acceptance (Deegan 2002; Deegan et al., 2002). In a context of mandatory reporting, where the coercive force of the law prevails, companies disclose nonfinancial information, as obliged, and therefore the State plays a role in supporting the ideology of legitimation (Archel et al., 2009). Within this approach, the EU Directive could be seen as a political action to provide

corporate nonfinancial disclosure with material legitimacy, which is a form of legitimacy that allows organizations to merge what matters to the company with the primary concerns of its key stakeholders (Dumay et al., 2015).

As a matter of fact, the NFS and the sustainability reports are tools for communicating sustainability performance to stakeholders and also a mean for legitimization before them (Safari & Areeb, 2020).

In the search for legitimacy, the organization can adopt various approaches. The legitimacy literature distinguishes between symbolic and substantive methods.

On the one hand, the substantive methods are "attempt to obtain legitimacy through changes in actions and policies, as a strategic response to external conditions; in sum, it should be critical for external public to "know much more about whether those changes in strategy also changed in action" (Hopwood, 2009). A substantive approach applied to nonfinancial information implies that the organization publishes reports capable of improving the quality of the information provided regarding the conduct held and the initiatives were undertaken. On the other hand, the symbolic approaches are "stakeholders' perceptions of the firm, engaging in apparent actions that lead key stakeholders to believe that the company is committed to societal requirements" (Ashforth & Gibbs, 1990) and, thus, to create a positive corporate image (Hopwood, 2009). Nonfinancial information becomes a means of communication that is exploited as an opportunity to disguise corporate activities, obfuscate negative performance (Cho et al., 2010), and project corporate images detached from reality (Boiral, 2013).

Accordingly, from this viewpoint, the disclosure of nonfinancial information (NFI) becomes a way to influence external perceptions and to build or maintain legitimacy to operate (Dawkins & Fraas, 2011; Suchman, 1995). Indeed, organizational legitimacy is often constructed and maintained through the use of symbolic actions (Dowling & Pfeffer, 1975; Elsbach, 1994; Neu et al., 1998) that are part of the public image of the organization.

Although various studies apply the legitimacy theory to nonfinancial information (Mazzotta et al., 2020; Velte & Stawinoga, 2017), few researches apply it specifically with regard to the disclosure provided by companies on the matter of gender disparities.

In part, this is because, in the past, companies have dealt with the problems of women and equal opportunities in their annual reports in a limited way (Adams et al., 1995; Adams & Harte, 1998; Benschop & Meihuizen, 2002). Adams and Harte (1998) explored the issue of gender and female employment in the annual corporate reports of major UK banks and retail companies. Their research shows that numerous companies have made simple political statements about women's employment while little is said about their performance.

Similarly, Benschop and Meihuizen (2002) investigated gender information in annual financial reports through texts, statistics, and images in the Netherlands. The authors found that stereotyped images are dominant, and the data produced confirms the traditional gender division of labor.

If these studies show a limited interest in the topic of gender, using an essentially symbolic approach in the disclosure provided, other studies arrive at different results, representative of more substantial approaches.

Among the US listed organizations, Gul et al. (2011) find that diversity disclosures (such as those on gender diversity) at the board level enhanced a firm's stock price informativeness, increased transparency and encouraged private information sharing in small firms. Disclosures about women and minorities in organizational annual reports and other sources therefore should not be considered as mere window dressing (Gamson et al., 1992). Such types of disclosures show an organization's intent to promote its strategies while highlighting its commitment to diversity to its stakeholders (Singh & Point, 2004). Along with commitment, the presentation of such factors underlines organizational stewardship for its diversity objectives (Bernardi et al., 2002).

With the introduction of the European directive on nonfinancial information, there was a shift from an optional to a mandatory disclosure, which is also of a social nature. Leopizzi et al. (2020) underline that this legislation has brought an improvement with a positive increase in the level of information reporting in all sectors and for all types of risks. Venturelli et al. (2017) examined "the information gap for Italian companies and, consequently, the adjustments required by the new Directive on nonfinancial information." This author uncovered that an information gap remains, although the implementation of the directive should help to fill it in the coming years. Analyzing the Italian case, the chapter achieves results in line with that part of the literature according to which the role of regulation in improving the quality of disclosure of nonfinancial information (Beets & Souther, 1999; Deegan, 2007). Therefore, the potential contribution of the EU directive to nonfinancial disclosure in Italy appears to be greater than we had expected.

Nevertheless, the issue is debated. According to Brown (2009), the quantitative increase would not be accompanied by a qualitative increase since the use of a standardized framework would penalize the use of company- and sector-specific indicators and information.

Indeed, other empirical studies show that regulation is not always associated with improvement in the quality of nonfinancial information (Lock & Seele, 2016), or at least that regulation alone cannot guarantee a better level of nonfinancial disclosure (Costa & Agostini, 2016; Luque-Vilchez & Larrinaga, 2016). In this sense, the study by Ioannou and Serafeim (2014) of the Chinese and South African contexts produced controversial results.

Based on the theory of legitimacy, the chapter investigates the differences that the entry into force of the European Directive 2014/95 has produced on the exposure of large Italian listed companies and therefore whether there has been an effective commitment that has led to greater attention and information on the topic (substantial approach), or if there is only an attempt to build an image of commitment designed to positively influence the perceptions of stakeholders (symbolic approach). According to Hopwood (2009), companies can adopt disclosure strategies to build a new, more legitimate image, reduce the number of questions asked and maintain a level of secrecy. Therefore, it is possible that the fulfillment of a legal obligation does not

improve what is known about the objectives, activities, and social and environmental impacts of a company but rather serves to protect the organization from external pressures.

3 Research Methodology, Results, and Discussion

In compliance with the chapter aims, it was used a qualitative research methodology was based on multiple case studies. More precisely, the authors analyzed gender information published in nonfinancial statements (or similar documents) by Italian nonfinancial companies listed on the FTSE-MIB. The FTSE-MIB index was taken into consideration, due to the fact that it represents the most important Italian stock index, including the 40 companies with the greatest capitalization on the Italian capital market.

The data extraction took place in February 2021.

For the research purposes, the companies present in this index were selected both on 31/12/2016 (the year before the first application in Italy of the national legislation implementing the European directive) and on 31/12/2019 (the last date on which the NFS are available of these companies, at the time of the research took place).

In Table 1, the authors show the sample selected, on the basis of the criteria mentioned above.

No.	Società Industriali FTSE MIB 20
1	Atlantia
2	Buzzi Unicem
3	Campari
4	Cnh Industrial Sustainability report
5	Enel
6	Eni
7	Exor
8	Ferrari
9	Fiat Chrysler Automobiles
10	Italgas
11	Leonardo
12	Moncler
13	Prysmian
14	Recordati
15	Saipem
16	Snam
17	Stmicroelectronics
18	Tenaris
19	Terna—Rete Elettrica Nazionale
20	Tim Italia

 Table 1
 Research sample

Score number	Variables
1	Number of times certain specific terms occur (women, gender, gender equality, diversity-equal opportunities)
2	Comprehensiveness of the information on gender produced with respect to what is required by the GRI
3	Information methods: qualitative/narrative
4	Information methods: quantitative/table form
5	Presence of comparative data that allow obtaining indications on the trend of the information provided

Table 2 Variables investigated

Source: Authors' elaboration

The method applied in this study is the content analysis, since it is a methodology widely used by researchers to measure the quality, quantity, and presentation of the information produced in corporate reporting (Amran et al., 2006; Gray et al., 1995; Hackston & Milne, 1996; Haniffa & Cooke, 2002; Raar, 2002). Indeed, content analysis is "a research technique for the objective, systematic and quantitative description of the manifest content of communication" (Berelson, 1952).

This research technique allows realizing a replicable and valid inference from the data, according to the context (Krippendorff, 1980). For this scope, the present study relies on a set of query tools, checklists, and decision rules, specific to research questions.

Therefore, specifics were set to minimize the margins of discretion present in the research to make the activity carried out replicable.

To answer the first two questions of the research, a scoring model, based on key disclosure parameters, was prepared. This model makes it possible to use homogeneous parameters to examine the information on gender provided by companies listed in the FTSE-MIB40 both in the sustainability report published in 2016 and in the NFS published in 2019.

As matter of fact, the examination is aimed at comparing the changes that have taken place in this information following the introduction of ad hoc legislation. Table 2 shows the variables investigated to assign the score of the parameters.

In selecting these parameters, it was considered that the companies in the sample used the GRI standards before and after the transposition of the directive on nonfinancial information.

For each parameter, the score assigned varies from zero to one. The value is zero when the parameter is below a value representing an average level of compliance with GRI's requests or the number of times that terms referring to gender are reported. The value is one when this threshold value is exceeded. The threshold value is equal to the average value of the degree of compliance, obtained taking into consideration the results achieved in the two years. For example, if the GRI provides that 12 KPIs on gender are provided and of these, on average, between 2006 and 2019, the companies provided six, the companies that provided at least six of these indicators scored one, the other zero. Table 2 shows the specific methods of

Table 3 Variables analyzed	Parameters Score		
and score	Materiality	$x \ge 80$	= 1
		x < 80	=0
	Compliance with the GRI standards	Yes	= 1
		No	=0
	Qualitative gender disclosure (narrative)	$x \ge 8$	= 1
		x < 8	=0
	Quantitative gender disclosure (tabular)	$x \ge 6$	= 1
		x < 6	=0
	Trend	$x \ge 5$	= 1
		x < 5	=0
	Total		5

Source: Authors' elaboration

assigning scores concerning each parameter examined, also illustrating in detail the procedure followed in carrying out the research. Table 3 summarizes the variables investigated and the score assigned to them.

To ensure the reliability of the score, the authors underwent a short training period to master the checklist and decision rules. The authors were also exposed to several examples of the various types of risk information. Subsequently, the understanding and skill of the researchers were tested using the inter-rater or inter-observer method, where each author is involved in analyzing the same set of material. In this case, four DFNs were analyzed separately. The results of the content analysis performed by both authors were then correlated to determine the extent of the agreement. The result showed that there were no significant differences between the scores.

Figure 1 shows the comparison of the results detected in the two years of observation.

The introduction of the legislation on nonfinancial disclosure (NFD) resulted in an improvement in information on gender differences and the contribution of women in the company for 55% of the companies in the analyzed sample (Fig. 2). This result reveals a significant impact of the legislation on corporate disclosure. The entry into force of the directive has prompted 20% of the analyzed companies to introduce the gender issue in their NFS and 35% of them to significantly improve this information.

The introduction of the directive did not produce any effect on disclosure for 25% of the sampled businesses, while for 20% of them a worsening was observed.

Figure 3 highlights the improvement of the parameters, analyzed in this study, following the application of the directive. In 2016, only 20% of the NFSs analyzed achieved the full score of five (Fig. 3b) while in 2019 this percentage rises to 25 (+25%) (Fig. 3a). The percentage of NFSs that achieve the medium/high score (four) from 20 passes to 30% with a 50% increase with a linear trend of the increasing forecast (Fig. 3a, b). Figure 3c highlights the increasing trend of improvement for all five analyzed parameters except the last one.

The comparison of the overall results detected in the sample observed in the two years of reference reveals an improvement in corporate disclosure on the gender inequalities issue, with particular regard to the role of women in businesses.

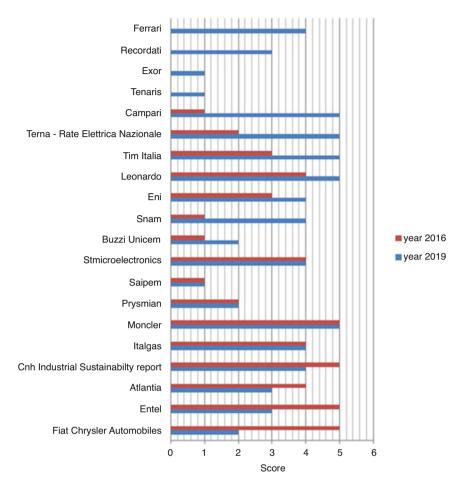


Fig. 1 Results comparison

As a matter of fact, the authors observed both an improvement in the overall score (+34%) and an increase in the number of companies that obtain a score equal to or greater than three (Table 4).

A further parameter for measuring the directive impact on gender issues within the NFD context is summarized in Table 5.

The research results highlight a qualitative and quantitative improvement in the NFD regarding gender issues. Before the implementation of the directive, for example, only 35% of the companies in the sample considered the issue of gender to be relevant in nonfinancial disclosures. In 2019, the percentage rose to 60%. Similarly, for the parameter relating to qualitative information, while that relating to quantitative information remains almost stable.

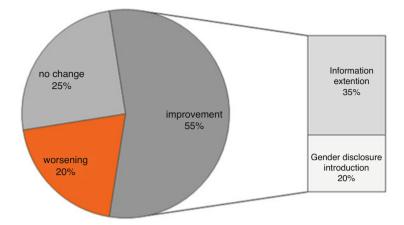


Fig. 2 Impact of the EU 2014/95 Directive on corporate disclosure

The only worsening parameter, even though restrained (-7.3%), seems to be the one concerning the comparisons with the previous years about the information on gender issues.

To answer the RQ3, the DFNs and the consolidated financial statements of 2019 of the 20 sampled companies were examined to verify whether these documents included information on any eventual impacts deriving from the COVID-19 crisis, regarding the situation of women within the company.

A complete reading of the documents was carried out to verify the existence of any reference. In this case, the conducted analysis was objective and was independent of any discretionary assessment regarding the type of initiative or impact reported. The value range ranked from zero to one. "Zero" corresponded to the absence of any information on the subject, "one" to its presence, without going into the merits of the type of information provided. From an initial examination of the available documents, it does not appear that specific attention was paid by the nonfinancial companies listed on the FTSE-MIB40 to the impact of COVID-19 on the situation of women.

4 Conclusion

The issue of gender differences and the contribution of women in companies is extensively treated in the literature. Instead, there are few contributions on the issue of the relevance of information on gender issues, with particular regard to women's issues (Adams et al., 1995; Adams & Harte, 1998; Benschop & Meihuizen, 2002). This study is placed in the conceptual framework of the legitimacy theory (Chen & Roberts, 2010; Suchman, 1995; Tyler, 2006) to verify the extent of the information provided by large companies on women in the company before and after the

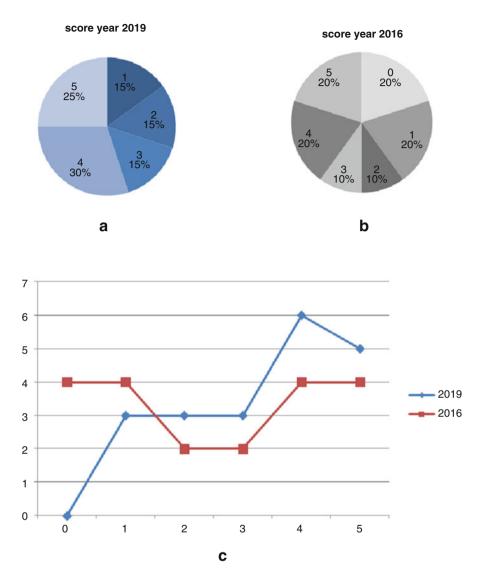


Fig. 3 Improvement analysis of the single parameters. (a) Scores detected in NFSs (year 2019), (b) scores detected in NFSs (year 2016), (c) trend of improvement from 2016 to 2019

Table 4 Improvement of the gender relevance in NFD

Results	2016	2019	Variation
Average score	2.5	3.35	+34%
Amount of companies with a score ≥ 3	50%	70%	+40%

Variables	2016%	2019%	Improvement of the gender issues in NFD
Materiality	0.35	0.60	+71%
Compliance with the GRI	0.80	1	+25%
Qualitative gender disclosure	0.35	0.60	+71%
Quantitative gender disclosure	0.59	0.60	+1.7%
Trend	0.59	0.55	-7.3%

 Table 5
 Improvement of the gender relevance in the NFD detected for each parameter

application of the national regulations on nonfinancial disclosure (Gray et al., 1995; Guthrie & Parker, 1989).

This chapter has analyzed the changes that the entry into force of Directive 2014/ 95/EU has produced on the disclosure of large Italian listed companies, with particular regard to the issue of gender differences and the contribution of women in companies. Specifically, the quality, quantity, and methods of presentation of information relating to women in these companies were examined, in order i) to verify how much the issue linked to the condition of women is considered relevant by companies in the context of information relating to personnel, and ii) what impact the transposition of the Directive in terms of adopted standards has produced on disclosure.

About the first aspect, the analysis reveals that there is a growing interest in the topic but, even today, it is not possible to assert that it is considered of primary importance, since only a relatively small number of companies, required to analyze gender issues, give relevance to the topic. Still many companies (30% of the sample examined) provide limited information and, in any case, only 25% of them provide a piece of complete satisfactory information, according to the parameters used in this study.

Regarding the second aspect, the results obtained explain that the directive impact on the quality and quantity of information produced by businesses is largely positive.

These results appear consistent with previous studies such as DiMaggio and Powell (1983), according to organizations always try to operate within the limits of their social spheres by striving to be perceived as legitimate. Thus, the greater the likelihood of an adverse change in society's expectations of how an organization operates, the greater the organization's desire to change these adverse views to ensure their legitimacy (Branco & Rodrigues, 2006) and achieve social acceptance (Deegan et al., 2002).

The chapter also investigated any information provided by the companies examined in the financial and nonfinancial disclosure 2019 on the effects that COVID-19 can have on women working in the firm and therefore if there was specific information on the effect that COVID-19 on female work in the company. No empirical evidence was found on this aspect.

This study can contribute to the literature about gender studies by investigating the relevance that companies attribute to information on gender issues, with particular regard to women. At the same time, the conclusions of the research offer insights to policymakers to measure the effectiveness of the rules on nonfinancial disclosure in the absence of a precise framework that requires companies to adopt uniform and universally accepted accounting standards or principles. The chapter can also contribute to the ongoing reflection on the updating of the directive on the subject by the EU and European and international accounting bodies.

This research has some limitations. It is, indeed, a preliminary research that offers some indications of the status quo and current trends. To reach conclusions of general validity, it is necessary to extend the sample, including the financial companies listed on the FTSE-MIB40. Furthermore, it is necessary to extend the reference time horizon, including at least the 2020 NFSs.

Another limit of the research is described by the reduced articulation of the scores assigned to the parameters (zero or one), helpful for a first screening but not suitable for grasping the different sensitivities of companies to the issue of gender.

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